CORPORATE ENGAGEMENT AT

Smith

Canada's #1 Strategic Education Partner





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Smith

INNOVATIVE APPROACHES TO BUSINESS EDUCATION

DEEP COMMITMENT TO STUDENT AND PARTNER SUCCESS

BLENDING TECHNICAL EXPERTISE AND PERSONAL CAPACITY DEVELOPMENT

Centre for

Social Impact

Education, research and

community support.

GLOBAL PERSPECTIVE AND INTERNATIONAL RELATIONSHIPS

Centre for Business Venturing

Connecting students, startups, companies, investors and alumni. Advancing corporate innovation practices.

Queen's Venture Network

Tricolour Venture Fund

OPPORTUNITIES

funding, networks, hiring

Preparing students for the job market. Helping industry find outstanding market-ready talent from entry to senior-level.

Career Advancement Centre

Queens

Executive Education

Professional development and custom

training. Deep portfolio of programs.

Opportunities: Customized training

and 25+ open enrolment programs; preferred rates for corporate partners.

Opportunities: Exclusive job board for business students, customized searches, online resume books, recruiting events, interview scheduling.

Living Cases

Interactive and dynamic business cases for teaching using the most current developments and data.

Opportunities: Your business challenge or story assessed by students.

Development & Alumni Engagement

Alumni connections, corporate objective-aligned philanthropy, networking, knowledge and financial support.

Opportunities: Bursaries, awards and scholarships, naming rights, support for research centres.

Corporate Partnerships

Custom partnerships built around your goals and objectives.

Opportunities: Gain expert insights from faculty and students, and contribute to outstanding business education.



ENTREPRENEURSHIP & INNOVATION

> Areas of specialized research. education and training.

ANALYTICS & ARTIFICIAL **INTELLIGENCE**



IMPACT

boot camps & events **Professional leadership** programs

Social Impact Summit

Social Innovation

OPPORTUNITIES

Events, research, programs, community solutions.

Institute for **Sustainable Finance**

Research and education.

OPPORTUNITIES Research, new insights

Scotiabank Centre for Customer Analytics

Applied research creating customer experience innovations.

OPPORTUNITIES

Sponsored research, training, seminars and education.



Smith School of Business at Queen's University is renowned for excellence, innovation and leadership in business education.

QUESTIONS? WE HAVE ANSWERS.

Mitch Gudgeon

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Opportunity Knocks

Smith School of Business works closely with corporate partners to build opportunities that serve corporate objectives and enhance business education.

We're committed to working with you on innovative and meaningful initiatives.

- Exceptional faculty
- 14+ undergraduate and graduate business degree programs
- 1500+ graduates per year
- 25+ professional development and corporate education programs
- Breakthrough research
- Thought leadership

Smith established the first undergraduate business degree and continues to create ground-breaking programs in artificial intelligence, fintech, analytics, social impact, and more.

Plus we develop the SmithEdge in all students - a set of personal capabilities that prepare them to thrive in today's business environment of fast-paced change, disruption and complexity.





