

QSB sets record for 2005 SSHRC funding

Seven faculty receive prestigious grant

This year SSHRC has awarded funding to seven faculty at Queen's School of Business - setting a record for the most faculty to receive SSHRC grants at the School in a given year. SSHRC is considered the most prestigious national grant for University faculty.

SSHRC funding is awarded to faculty for research in areas across the social sciences and humanities, including the economy, education, immigration, globalization and ethics.

As part of the 2005 competition year, Professors Kee-Hong Bae, Peter Dacin, Lynnette Purda, Michael Welker, Jana Raver, Steven Salterio and Teri Shearer will collectively receive almost \$400,000 in funding.

Highlights of SSHRC-funded QSB faculty research include:

- ◆ Finance Professor Kee-Hong Bae will look at the issue of home bias - the tendency for portfolio investors to overweight domestic securities in their portfolio investment.
- ◆ Marketing Professor Peter Dacin will explore the role of the interplay between organizational activities and the activities of its internal and external constituents in defining brand/corporate identities and meanings.
- ◆ Finance Professors Lynnette Purda and Kee-Hong Bae, as well as Accounting Professor Michael Welker will look at financial intermediaries as monitors as a potential solution to the inherent conflict between management and investor interests.
- ◆ Jana Raver, Professor of Organizational Behaviour, will extend her prior research to investigate the nature, emergence and effects of aggression in work groups.
- ◆ Accounting professors Steven Salterio and Teri Shearer will use field and experimental research to investigate diverse aspects of transparency in accounting, auditing and corporate governance.

In addition, Laurence Ashworth, Louis Gagnon and Kelly Porter received "4As", a designation that acknowledges applications that were worthy of funding, but for which there were insufficient funds.

Professor Ashworth will continue his research on the social implications of unfair treatment and seeks to understand conditions that are likely to moderate the inferences consumers draw from such treatment, including, for example, their prior relationship with the marketer.

Professor Gagnon's ongoing research focuses on comovements between assets within markets, and comovements that exist between markets, both of which are key to understanding asset pricing, asset allocation and risk management.

Professor Porter will continue her investigations of how relationships from one domain (e.g. prior employment) correlate to the firm's formal economic relations.

CARMA Comes to QSB

We are delighted to announce that for the first time, QSB will host all of the methodology workshops hosted by The Center for the Advancement of Research Methods and Analysis (CARMA) in 2006 and 2007.

CARMA is a non-profit unit of the School of Business at Virginia Commonwealth University (VCU), located in Richmond, Virginia. It was established in 1997 by Dr. Larry J. Williams, and since then it has hosted over 60 events and 100 presentations in a variety of formats on research methods topics for faculty and doctoral students world-wide. CARMA has an interdisciplinary focus, with an emphasis on topics relevant to the social and organizational sciences. CARMA is a non-profit unit of the School of Business at Virginia Commonwealth University located in Richmond, Virginia. Established in 1997 by Dr. Larry J. Williams, CARMA has an interdisciplinary focus, with an emphasis on topics relevant to the social and organizational sciences.

Each of the CARMA sessions are presented by experts on the specific topic and will be broadcast live via webcast, with all sessions taking place in **Goodes Hall, Room 302**.

September 29, 2006 at 12:00 PM: "Regression Models for Limited Dependent Variables", Dr. David Harrison, Pennsylvania State University

October 27, 2006 at 12:00 PM: "Robust Regression", Dr. William Starbuck, New York University

November 17, 2006 at 12:00 PM (CARMA Assembly, includes 3 lectures):

- "Issues with Internet Data Collection" - Dr. Jeff Stanton, Syracuse University
- "Non-responses to Organizational Surveys" - Dr. Steven Rogelberg, University of North Carolina- Charlotte
- Methodological Issues in Cross-Cultural Research - Dr. Michele Gelfand, University of Maryland

February 23, 2007 at 12:00 PM: "Issues with Group Level Management", Dr. Katherine Klein, University of Pennsylvania

March 23, 2007 at 12:00 PM: "Item Response Theory", Dr. Neal Schmitt, Michigan State University

April 20, 2007 at 12:00 PM (CARMA Assembly, includes 3 lectures):

- "Longitudinal Data Analysis", Dr. Robert Ployhart, University of South Carolina
- "Latent Growth Models for Longitudinal Data", Dr. Robert Vandenberg, University of Georgia
- "Repeated Measures ANOVA and MANOVA", Dr. Jorge Mendoza, University of Oklahoma

Graduate students and faculty are welcome to attend these sessions, but registration is required to ensure that space is available for all those interested. Contact Lisa Rodrigues lrodrigues@business.queensu.ca

Visit the website <http://www.pubinfo.vcu.edu/carma/login.asp>

Susan Brodt is 2006 Program Chair for the Academy of Management Conflict Management (CM) Division. In this role, she managed the process of soliciting manuscripts and symposia proposals, assigning multiple reviewers for each submission, analyzing the reviewer data and making decisions about which submissions would be accepted for inclusion in the program. The final Conflict Management Division program has 39 sessions (including over 100 papers) and spans 3 days, in addition to 2 days of pre-conference activities and social events. The Academy of Management meeting is a major professional meeting for academics and executives in the areas of Organizational Behavior, Business Policy and Strategy, Organizational Theory, Organizational Communication, Technology and Innovation Management, and International Business. Susan's role as 2006 Program Chair is part of the 5 year leadership track, which she began in 2005 as Chair of the Professional Development Workshops for the Conflict Management Division program in Honolulu, Hawaii (USA).

Susan Brodt is one of 6 negotiation scholars offering a Professional Development Workshop on "Starting Out of the Right Foot: Negotiating Your First Academic Job." The 3-hour workshop is for advanced doctoral students and includes a simulated employment negotiation as well as panel discussion and Q&A. In its second year, the workshop has attracted over 150 doctoral student participants. Others on the panel are: Laurie Weingart (Carnegie Mellon U.), Roy Lewicki (Ohio State U.), Greg Northcraft (U. of Illinois), Robin Pinkley (Southern Methodist U.), and Stephen Weiss (York U.). Melissa Thomas-Hunt (Cornell U.) is organizing the session.

Louis Gagnon was invited to chair the International Finance session at the Annual Meeting of the Northern Finance Association which was held in Montreal, September 2006.

Tanya Levin, Yuri Levin, Jeff McGill, and Mikhail Nediak received the INCOM'2006 award at the 12th IFAC Symposium on Information Control Problems in Manufacturing at Saint-Etienne, France May 2006 for their paper "Dynamic pricing with online learning of general reservation price distribution".

Paul Roman was an invited Chair of the 5th Annual Conference: Defence Simulation and Training 2006 held September at the Thistle Selfridge Hotel, London, UK.

Editorial Board Appointment

Jana Raver joined the Editorial Board of *Negotiation and Conflict Management Research*. NCMR is a new journal officially sponsored by the International Association of Conflict Management. Its first issue will be published in 2007.

Summer & Term D.I. McLeod Research Assistantships

The primary goal of the D.I. McLeod Research Assistantship is to facilitate faculty in their pursuit of high quality research. In doing so, Queen's School of Business undergraduate and graduate students are offered meaningful opportunities for involvement in faculty research.

Congratulations to Laurence Ashworth, Susan Brodt, David Detomasi, Peer Fiss, Clinton Free, Lew Johnson, Elspeth Murray and Wulin Suo for receiving *D.I. McLeod Summer* funding to hire QSB student RA's to work on research projects during the summer.

Congratulations to Laurence Ashworth, Scott Carson, Allison Johnson, Yuri Levin, Jeff McGill, Mikhail Nediak and Jana Raver for receiving *D.I. McLeod Term* funding to hire QSB student RA's to work on research projects during the fall and winter terms.

New Research Developments at QSB

Over the past 12 months, the research program has established two servers that should prove to be really useful for behavioral researchers.

First, the technology and resources are now available to enable faculty and graduate students to conduct all their surveys on line. This has become possible due to the purchase and installation of a dedicated server for this purpose, as well as providing access and expertise for the software for the surveys themselves.

For more information visit <http://survey.business.queensu.ca/>

Second, the "participant pool", meant to help faculty and graduate students contact undergraduate students for research participation, is now fully functioning on-line. Arrangements have been made with the Undergraduate Program that will undoubtedly encourage student participation.

For more information visit <https://researchpool.business.queensu.ca/index.php>

Seminar Series

The Research Program encourages visits from external academics through the Seminar Series program. The Accounting, Finance, Managerial Economics, Marketing, Organizational Behaviour, and Strategy area groups have been awarded funding to participate in the 2006-2007 Seminar Series. Please check our website for upcoming seminars. (<http://business.queensu.ca/research/conferences/index.php>)

- Ben-Israel A. & Levin. Y. (2006) The geometry of linear separability in data sets. *Linear Algebra and Applications*. Volume 416 (1), 75-87.
- Ben-Israel A., Levin. Y., & Rozin B. (forthcoming) Approximate methods for convex minimization problems with series-parallel structure. *European Journal of Operational Research*, Special Issue on Combinatorics for Modern Manufacturing, Logistics and Supply chains.
- Boyle, P. & Scott, W.R. (2006) Executive Stock Options and Concavity of the Option Price. *The Journal of Derivatives*, Volume 13 (4), 72-86
- Chan, Y. E., Bhargava, N., & Street, C.T. (PhD graduate) (forthcoming) Growing pains: Looking beyond the skepticism of theorists and entrepreneurs. *Journal of Small Business Management*.
- Chan, Y.E., Sabherwal, R., & Thatcher, J. (forthcoming) Antecedents of strategic IS alignment: An empirical investigation. *IEEE Transactions on Engineering Management*.
- Chapman, D.S. & Webster, J. (forthcoming) Toward an integrated model of applicant reactions and job choice. *International Journal of Human Resource Management*.
- Dacin, M. T., Oliver, C., & Roy, J.P. (forthcoming) The legitimacy of strategic alliances: An institutional perspective. *Strategic Management Journal*.
- Detomasi, D. (2006) International regimes: The case of western corporate governance. *International Management Studies Review*, Volume 8 (1), 101-103.
- Detomasi, D. (forthcoming) The multinational corporation and global governance: Modeling global public policy networks. *Journal of Business Ethics*.
- Dimnik, T. & Felton, S. (2006). Accountant stereotypes in movies distributed in North America in the twentieth century, Volume 31(2), 129-155. *Accounting, Organizations and Society*.
- Dupre, K., (PhD graduate) & Barling, J. (2006). Predicting and preventing supervisory workplace aggression. *Journal of Occupational Health Psychology*, Volume 11, 13-26.
- Dupre, K., (PhD graduate) Inness, M., (PhD graduate) Connolly, C.E., (PhD graduate) Barling, J., & Hopton, C. (PhD candidate). Workplace aggression in teenage part-time employees Volume 91(5), 987-997. *Journal of Applied Psychology*.
- Fiss, Peer C., & Zajac, Edward J. (forthcoming). The diffusion of ideas over contested terrain: The (Non) adoption of a shareholder value orientation among German firms. *Administrative Science Quarterly*.
- Fiss, Peer C. (forthcoming). A set-theoretic approach to organizational configurations. *Academy of Management Review*.
- Ford, D.P. (PhD graduate) & Staples, D.S. (2006) Perceived value of knowledge: The potential informer's perception. *Knowledge Management Research & Practice*, Volume 4 (1), 3-16.
- Gelfand, M.J, Smith, V.M., Raver, J., Nishii, L.H., & O'Brien, K.M. (forthcoming). Negotiating relationally: The dynamics of the relational self in negotiations. *Academy of Management Review*.
- Gagnon, L., & Karolyi, G.A. (2006) Price and volatility transmission across borders. *Financial Markets, Institutions & Instruments*, Volume 15 (3), 107-158.
- Hershcovis, M.S., (PhD candidate) Turner, N., Barling, J., Arnold, K.A., Dupré, K.E., Inness, M., LeBlanc, M.M., (PhD graduates) Sivanathan, N. (forthcoming). Predicting insider-initiated workplace aggression: A meta-analytic approach. *Journal of Applied Psychology*.
- Johnson, A. R., & Folkes, V. S. (forthcoming) How consumers' assessments of the difficulty of manufacturing a product influence quality perceptions. *Journal of the Academy of Marketing Science*.
- Johnson, L.D., & Neave, E.H. (2006) Strategic governance of the alliance spectrum. *Corporate Ownership and Control* Volume 3 (3), 213-218.
- Jones, T. (PhD graduate) Taylor, S.F. (forthcoming) the conceptual domain of service loyalty: How many dimensions? *Journal of Services Marketing*.
- Macintosh, N. B. Accounting – truth, lies, or “bullshit”? (2006) A philosophical investigation. *Accounting and the Public Interest*, Volume 6, 22-36.
- Purda, L. D. (forthcoming) Stock market reaction to anticipated versus surprise rating changes. *Journal of Financial Research*.

PUBLICATIONS

Raver, J., Gelfand, M.J., Nishii, L.H., & Lim, B.C. (forthcoming) A multilevel theory of cultural tightness looseness. *Journal of Applied Psychology*.

Rogers, K. (PhD candidate) Purdy, L., Safayeni, F., & Duimering, R. (forthcoming) A supplier development program: Rational process or institutional image construction? *Journal of Operations Management*.

Sephton, P. (forthcoming) On the finite sample size and power of the generalized KPSS test in the presence of level breaks. *Applied Economics Letters*.

Thomson, M. & Johnson, A.R., (2006) Marketplace and personal space: Investigating the differential effects of attachment style across relationship contexts. *Psychology & Marketing*, Volume 23 (8), 711-726.

Thomson, M. Human brands: Investigating antecedents to consumers' stronger attachments to celebrities, Volume 70 (3), 104-119. *Journal of Marketing*.

Thompson, M. (forthcoming) Real options valuation and optimal operation electrical power plants in competitive markets. *Operations Research*.

Whiteman, G. & Cooper, W.H. (2006) Sixty-six ways to get it wrong: A response to Banerjee and Linstead. *Human Relations* Volume 59, 409-427.

Books & Book Chapters

Macintosh, N. B. Accounting, Accountants and Accountability: Poststructuralist Positions, Routledge, UK, London, [reissued in paperback 2005].

Neave, Edwin H., & Johnson, Lewis D. (2005) Financial system analysis: Theory and application. In Christopher Waddell, (Ed.) Financial Services and Public Policy, Kingston, John Deutsch Institute.

Neave, Edwin H. (2006) Technology and the Financial Services Industry. In Richard G. Lipsey and Alice Nakamura, (Eds.) Service Industries and the Knowledge-Based Economy, University of Calgary Press.

Porter, K. & W. Powell. (2006) Networks and organizations. In S. Clegg, C. Hardy, T. Lawrence and W. Nord (Eds.) The Handbook of Organization Studies: Ten Years On, Sage Publishing.

Raver, J.L. (forthcoming). Counterproductive work behaviors. In S.G. Rogelberg (Ed.), Encyclopedia of Industrial/Organizational Psychology. Thousand Oaks, CA: Sage.

Scott, W.R. (2006) 4th edition Financial Accounting Theory, Pearson Education Canada.

Media training workshop for QSB faculty this fall

Using a mixture of instruction and realistic, interactive simulations, the media training workshop will show you:

The way the media work — using real-life examples of broadcast and print media coverage

The keys to effective media messages — what works and what doesn't

The most common types of questions, and how to deal with them

The pitfalls you must know and avoid

What to do when a reporter calls, and

How to improve your personal performance in any media situation — whether you're a beginner or an interview veteran.

For more information please contact Amber Wallace
awallace@business.queensu.ca.

Welcome Visiting Professor & Visiting Scholars

Scott Carson will be a visiting professor at QSB for two years. Formerly the Dean at Wilfrid Laurier University (and before that, St Mary's University), Scott will be furthering his research on private for-profit universities while teaching in the undergraduate program during his administrative leave and sabbatical.

Carolyn L. Costley, Associate Professor, Department of Marketing, Waikato Management School is a visitor at the School of Business from August to November, 2006. Carolyn's research is guided by the theme of *marketing's influence on consumers*. Much of her research examines aspects of advertising executions to find out how they affect consumers' cognitive and emotional reactions to advertisements, brand perceptions, and choices. More recently, Carolyn is turning her attention to questions associated with respect, trust and loyalty as characteristics of marketing relationships. Her interest in these topics is driven by her belief that it is important to understand how marketing affects consumers so that we can encourage responsible marketing, which benefits consumers. Pegging Cunningham is hosting Carolyn.

Khim Kelly (Ph.D. '03 University of Southern California) is an Assistant Professor at Nanyang Technological University in Singapore. Khim won the outstanding dissertation award in 2004 by the Management Accounting Section of the American Accounting Association. Khim has published or has publications forthcoming in accounting journals including a Top 5 accounting publication in *Contemporary Accounting Research*. Her research interests are at the intersection of organizational behaviour and management accounting. Her current projects include research on incentive systems, employee turnover and work-life balance focusing on how management control systems interact with these issues. Khim will be visiting with us until early December. Steven Salterio is hosting Khim.

DATABASES available at QSB

- ◆ Wharton Research Data Services
 - ◇ Compustat North America
 - ◇ Compustat Global & EMDB
 - ◇ CRSP
 - ◇ IBES
- ◆ Datastream
- ◆ NVivo
- ◆ SDC Platinum
- ◆ Stata
- ◆ Worldscope

Contact Anne Beaubien for more info: abeaubien@business.queensu.ca or X36421

Monieson Centre News



Congratulations

We are delighted to announce that Yolande Chan will be the next Director of the Monieson Centre. This appointment is effective immediately. Yolande brings a wealth of experience to the Monieson Centre and we look forward to working with her as she leads this important research centre in the School of Business.

Monieson Centre's Knowledge Summit 2006

The Monieson Centre's Knowledge Summit 2006, held in June, was a tremendous success, as more than 20 thought leaders in the field of knowledge in organizations, including JC Spender, Larry Prusak and Tom Davenport, gathered for a weekend of "thinking out loud."

Attendees from around the globe, both academics and practitioners, were asked to submit an original "thought-piece" in advance of the retreat. Each thought-piece, in the form of a graphic poster accompanied by explanatory text, was discussed as part of an "idea gallery" that was created as a means for exploring and linking ideas during the weekend.



Although ideas ranged dramatically in concept, many common themes were identified during the course of the weekend, along with valuable connections for further discussions.

The Monieson Centre plans to publish the results of the event as a cutting-edge book on knowledge-based organizations.



Knowledge Summit 2006 was organized by James D. McKeen, Professor at Queen's School of Business and Director of The Monieson Centre, and Michael H. Zack, Professor at Northeastern University and Queen's Fulbright Research Chair.

CONFERENCE PRESENTATIONS

Christie, A., (PhD candidate) Barling, J., & Turner, N. Pseudo-transformational leadership: Towards the development and test of a model. Academy of Management Meeting, Atlanta, GA. (August 2006)

Cunningham, P., Berger, I., & Drumwright M. Mainstreaming CSR: Building markets for virtue and Cunningham, P., & Smith C. Overcoming obstacles to mainstreaming corporate responsibility Corporate Responsibility and Global Business: Implications for Corporate and Marketing Strategy conference, London Business School. (July 2006)

Denford, J.S. (PhD candidate) Waves of IT innovation in industries: Extending diffusion through the integration of punctuated equilibrium and fit. 12th Americas Conference on Information Systems. Acapulco, Mexico. (August 2006)

Free C., & Macintosh, N. B. Management control at Enron: The untold story, The 29th Annual Congress of the European Accounting Association, Dublin. (March 2006) also presented at the Canadian Academic Accounting Association Annual Meeting, Niagara Falls. (June 2006)

Gagnon, L., Karolyi, A. G., & Lee, K. The international evidence on the dynamic volume-return relation of individual stocks. Northern Finance Association, Montreal. (September 2006)

Levin, T., Levin, Y., McGill, J., & Nediak, M. Dynamic pricing with online learning of general reservation price distribution. 12th IFAC Symposium on Information Control Problems in Manufacturing, Saint-Etienne, France. (May 2006)

Levin, T., Levin, Y., McGill, J., & Nediak, M. Online learning for dynamic pricing in the presence of strategic consumers. Canadian Operational Research Society (CORS) National Conference, Montreal. (May 2006) and INFORMS International Conference, Hong Kong. (June 2006)

Levin, Y., McGill, J., & Nediak, M. Dynamic pricing in the presence of strategic consumers and oligopolistic competition, Canadian Operational Research Society (CORS) National Conference, Montreal. (May 2006); Sixth annual Revenue Management and Pricing Conference, Columbia University, New York. (June 2006); and EURO XXI 21st European Conference on Operational Research, Reykjavík, Iceland. (July 2006)

Macintosh, N. Leccion Inaugurale, Accounting history research: A comparison of the traditional and the genealogical approaches. Workshop on Accounting and the Twentieth Century: Lessons from the Past, Carmona [Seville], Spain. (April 2006) and an invited seminar, Universidad de Seville and Universidad Carlos III de Madrid. (April 2006)

McGill, J. Expanding the scope of dynamic pricing. Plenary Talk. Sixth annual Revenue Management and Pricing Conference, Columbia University, New York. (June 2006)

Porter, K. What you are or where you come from? How faculty founders and their institutions shape their firms' portfolios. MIT Sloan BPS Mini-Conference, Cambridge, Massachusetts. (May 2006)

Porter, K. A myriad of networks: Understanding the relationships between organizational and entrepreneurial team networks. Strategic Entrepreneurship Workshop, Vrije Universiteit, Amsterdam. (July 2006)

Purda, L., Anand, A., & Milne, F. Voluntary vs mandatory corporate governance: Theory and evidence. Yale University (March) and American Law and Economics Association Annual meeting at Berkley. (May 2006)

Raver, J.L., & Ehrhart, M.G. Interpersonally fair teams: Linking justice climate, affective tone, and team citizenship behaviors. Academy of Management Meeting, Atlanta, GA. (August 2006)

Raver, J.L., & van Knippenberg, D. Work group diversity: Towards more sophisticated models. Symposium conducted at the Academy of Management Meeting, Atlanta, GA. (August 2006)

Raver, J.L., & O'Reilly, J.(MSc candidate) Trait competitiveness in harmful interpersonal conflicts: Implications for revenge and working harder. International Association for Conflict Management conference, Montreal, Canada. (June 2006)

Raver, J.L., & Nishii, L.H. Interactive effects of gender harassment and ethnic harassment on targets. In S. Kaplan, J. Bradley & J.L. Raver (chairs), Modern-day sexism at work: Forgotten, but not gone. Symposium conducted at the Society for Industrial and Organizational Psychology annual conference, Dallas, TX. (May 2006)

(cont'd on page 15)

Faculty Awards

Each year, Queen's School of Business celebrates the Research Excellence of two of its members through different awards. A specially-appointed committee (chaired by the Chair of the Research Committee) comprising of five senior researchers, some of whom are former winners of the awards, determine the annual recipients.

Established in 1988, the primary goal of the annual *Award for Research Excellence* is the recognition of an individual faculty member whose research is acknowledged internationally as outstanding, and has brought considerable credit to the Queen's School of Business. Receipt of this award will result in on-going research that will continue to appear in high quality academic publications.

The primary goal of the annual *New Researcher Achievement Award*, which was established in 2000, is the recognition of an individual faculty member whose research in the seven years since receiving the doctoral degree is acknowledged as outstanding, and has brought considerable credit to the Queen's School of Business. Receipt of this award will result in on-going research that will continue to appear in high quality academic publications.

Previous recipients of these two awards are listed below.

QUEEN'S SCHOOL OF BUSINESS AWARD FOR RESEARCH EXCELLENCE

RECIPIENTS

| | |
|------|------------------|
| 1988 | Alan Richardson |
| 1989 | Edward Petersen |
| 1990 | William Cooper |
| 1991 | Norman Macintosh |
| 1992 | Peter Todd |
| 1993 | Ieuan Morgan |
| 1994 | Stuart Turnbull |
| 1995 | Julian Barling |
| 1996 | Edwin Neave |
| 1997 | Daniel Thornton |
| 1998 | Stephen Arnold |
| 1999 | Frank Milne |
| 2000 | Brent Gallupe |
| 2001 | Jim McKeen |
| 2002 | Mihkel Tombak |
| 2003 | Jane Webster |
| 2004 | Norman Macintosh |
| 2005 | Tina Dacin |

QUEEN'S SCHOOL OF BUSINESS NEW RESEARCHER ACHIEVEMENT AWARD

RECIPIENTS

| | |
|------|-----------------|
| 2000 | Marc Busch |
| | Yolande Chan |
| 2001 | Sandy Staples |
| 2002 | Ajay Agrawal |
| 2003 | Yuri Levin |
| 2004 | Selim Topaloglu |
| 2005 | Peer Fiss |

PhD Students

Qiu Chen, Frederick Davis, Xinning Huang, Weihong Jin, Shan Lin, Stephen MacLean, Yang Ni, Ian Wong and Jeff Wylie.

MSc Students

David Barr, Jennifer Carson, Gail Casey, Ben Crosskill Macdonald, Simon Feltham-Lauzon, Sundeep Gupta, Ali Naji Almassi, Lukas Neville, Jane O'Reilly, Jill Sadler, David Vuong and Jordan Whyte.



Welcome incoming students

Award Highlights

Queen's Graduate Entrance Tuition Awards 2006-07

Qui Chen (PhD candidate)
Yang Ni (PhD candidate)

D.D. Monieson Graduate Business Scholarship 2005-06

Christine Silva (PhD candidate)

Queen's Graduate Fellowships 2006-07

Zhefeng Liu (PhD candidate) R.S. McLaughlin Fellowship
Christine Silva (PhD candidate) Morgan Brown Fellowship
Jin Wang (PhD candidate) The Michael Durland Graduate Fellowship

Ontario Graduate Scholarships 2006-07

Heather Dezan (MSc graduate)
Tracy Jenkin (PhD candidate)
Wendy Schultz (PhD candidate)
Ana Ortiz de Guinea Lopez de Arana (PhD candidate)
Satyendra Singh (PhD candidate)

Huntly MacDonald Sinclair Traveling Scholarship Grant 2005-06

Keith Rogers (PhD candidate)

Social Sciences & Humanities Research Council of Canada Fellowships

Tracy Jenkin (PhD candidate)
Wendy Schultz (PhD candidate)
Satyendra Singh (PhD candidate)

Social Sciences & Humanities Research Council of Canada (Canada Graduate Scholars)

Jennifer Carson (MSc candidate)
Ian Wong (PhD candidate)

Melville Hatch Awards

Shan Lin (PhD candidate)
Stephen MacLean (PhD candidate)
Margaret Matear (PhD candidate)
Christine Silva (PhD candidate)
Mitchell Stein (PhD candidate)
Jin Wang (PhD candidate)
Jeff Wylie (PhD candidate)

Congratulations PhD and MSc Graduates !

PhD Graduates Stephen Bond and Michelle Inness convocated May 2006.

PhD Graduates

Hui Hao, Dan Liang, Leighann Neilson, Hongping Tan, Wei Wang and Jonathan Witmer

MSc Graduates

Qiu Chen, Heather Dezan, Xiao Gang Hu, Irina Goncharova, Xinning Huang, Lu Jin, A. Aslani Mahmoudi, Prashant Mathur, Ruchi Parkash, Catherine Shea, Dushyant K. Vyas and Ping Wang

Graduation and convocation ceremonies will take place in October 2006.

Congratulations !

Anthony Carroll won the Best Paper Award at the Third Annual Sprott Doctoral Symposium held at Carleton University in Ottawa in April 2006.

*Queen's School of Business
Research Program
Schedule of Calls for 2006*

| <i>Item</i> | <i>Call</i> | <i>Close</i> |
|---|--|--------------|
| Award for Research Excellence New Researcher Achievement Award | All Faculty are considered in the fall | |
| General Research Grants Competition | September 29 | October 20 |

*The primary goal of the **General Research Grants Competition** is the seeding of new faculty research that will likely result in high quality academic publications at a later stage. The General Research Grants Competition provides opportunities for faculty to embark on new research directions.*

The Research Committee believes that research in QSB would be enhanced by encouraging collaborative projects between faculty, and between faculty and graduate students. As a result, joint proposals would be welcomed. The committee also encourages faculty to apply for funding to run short-term specialized methodology or statistical courses.

Information and applications can be accessed through the QSB Research Portal. <http://business.queensu.ca/portals.htm>

Office of Research Services

FUNDING PROGRAMS

Funding through these programs is available to researchers affiliated with Queen's University. Guidelines and forms for each program are available on the ORS website www.queensu.ca/vpr/ under the heading 'Funding Sources'.

| | | |
|---|--|-------------------------|
| Advisory Research Committee (ARC)/Principal's Development Fund, Category B | Available to all disciplines and designed to provide support to new faculty to assist them in beginning their research programs and in obtaining external funding, and to provide seed funding for established faculty to support new research initiatives. Maximum award amount is \$10,000. | January 31 |
| Advisory Research Committee/Principal's Development Fund, Postdoctoral Fellow Support | \$30,000 award to provide support for one year to PDF's who have applied for external agency support and who intend to hold the fellowship at Queen's University. | November 15 |
| Chancellor's Research Awards (CRA) | Available to full-time faculty members within 8 years of their initial appointment. The award is intended to support graduate students in collaboration with research projects. Five awards of \$50,000 each are available (or up to \$60,000 for Social Sciences and Humanities researchers if applicable). | December 1 |
| Travel Awards | Available to faculty members. | Jan 15, Apr 15, Sept 15 |
| University Research Grants | Self-funded research grants. | No Deadline |

FUNDING OPPORTUNITIES

Strategic Knowledge Clusters Network Grants are worth up to \$300,000 annually for up to seven years (i.e., a maximum of \$2.1 million over seven years). Up to seven grants will be awarded in this competition.

The overall objective of the Strategic Knowledge Clusters program is to build upon and add value to research supported through SSHRC's other programs by supporting Canadian researchers in their efforts to develop and sustain creative, innovative knowledge networks.

See SSHRC website for complete description and instructions http://www.sshrc.ca/web/apply/program_descriptions/knowledge_cluster_e.asp

SSHRC Postdoctoral Fellowships increased to \$38,000 per year...

SSHRC Postdoctoral Fellowships program supports the most promising new scholars in the social sciences and humanities and assists them in establishing a research base at an important time in their research careers.

Postdoctoral Fellowships provide stipendiary support to recent PhD graduates who are:

- undertaking original research;
- publishing research findings;
- developing and expanding personal research networks;
- broadening teaching experience; and
- preparing to become competitive in national research grants competitions.

See complete program guidelines and instructions on SSHRC website at http://www.sshrc.ca/web/apply/program_descriptions/fellowships/postdoctoral_e.asp

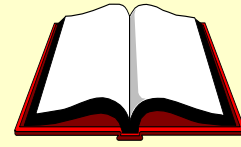
UNIT RESEARCH ETHICS BOARD (UNIT REB) at QSB

<http://business.queensu.ca/research/ethics.htm>

All protocols of Faculty, Graduate Theses and Post Graduate Student will be reviewed by the Unit Research Ethics Board (Unit REB) at Queen's School of Business. After the researcher has satisfied the Unit REB's questions or concerns, the application is approved and sent to the General Research Ethics Board (GREB) with either a recommendation for expedited or full review. Expedited reviews are conducted by 1, 2 or 3 GREB members. Expedited reviews are conducted on an ongoing basis independent of meeting dates. All expedited reviews will be brought to the GREB at the next scheduled meeting for information and, if necessary, discussion. Full reviews go to the next scheduled GREB meeting for final approval. (submission deadlines > <http://business.queensu.ca/research/submissionSteps.htm>)

What about the undergraduate research or coursework? <http://business.queensu.ca/research/submissionSteps.htm>

Jane Webster is the chair of QSB Unit Research Ethics Board, Committee members are Susan Bartholomew, Jana Raver and Dany DiTullio (PhD candidate).



STATISTICS CANADA WEB PUBLICATIONS NOW FREELY AVAILABLE

All electronic publications on Statistics Canada's Web site are available free of charge. This new policy significantly improves accessibility to Canadian statistical data as most Stats Can publications have, until now, been available only by purchase or on-site at subscriber institutions.

The Agency has been steadily increasing the volume of free content on its Web site to respond to the information needs of Canadians. This latest move makes available at no charge more than 150 electronic publications for which fees were previously charged.

Statistics Canada will continue to charge for print versions of publications and for other electronic products and services, such as CD-ROMs, specialized data tables and customized retrievals from CANSIM and the Canadian International Merchandise Trade database. <http://www.statcan.ca/start.html>

HOW TO USE THE LIBRARY

Library Instruction takes on many forms: library tours and orientation sessions, self-directed online guides, and research sessions in specialized areas of study.

Students wishing to remove themselves from the common frustrations of using a large library system will greatly benefit from attending a library workshop. Research skills workshops introduce users to techniques in searching the library catalogue (QCAT), our journal indexes, and the Web.

Subject specific courses, arranged by an instructor, pinpoint the most useful sources and search strategies for your area of research.

SMART RESEARCH WORKSHOPS, FALL 2006

Attend a library workshop! learn to find what you need quickly and efficiently!

To attend a workshop go to> <http://library.queensu.ca/inforef/workshop.htm>

REGISTER FOR STAUFFER LIBRARY SMART RESEARCH WORKSHOPS, FALL 2006

<http://library.queensu.ca/inforef/workshop-registration.htm>

CONFERENCES

National Business & Economics Society (NBES)

March 4, 2007

Puerto Rico

Submission Deadline: September 30, 2006<http://www.nbesonline.com/>**2nd India Institute of Management (IIMA) Conference**

Research in Marketing

January 3, 2007

India

www.iimahd.ernet.in/crim2007/**5th International Conference on Perspectives in Business**

Informatics Research (BIR 2006)

October 6, 2006

Lithuania

<http://isd.ktu.lt:7000/KFR/app>**2007 Annual Meeting of the North American Accounting Society**with the 43rd Annual Meeting of the MBAA International
Chicago

March 28-30, 2007

<http://www.mbaaconference.org/>**Center for Research in Security Prices (CRSP) Forum**

October 30, 2006

Chicago

<http://gsbwww.uchicago.edu/research/crsp/>**8th Information Resources Management Association (IRMA) International Conference**

May 19, 2007

Vancouver, British Columbia, Canada

<http://www.irma-international.org/>**Conference Proceedings cont'd from page 9**

Romm, C., & Staples, D.S. Can students expectations of virtual learning predict satisfaction? The Sixth Annual Global Information Technology Management World Conference (GITM), Orlando, Florida, 182-186. (June 2006)

Shea, C., (MSc graduate) & Brodt, S. Blogging to know you: Using personal blogs to develop workplace relations. Academy of Management Meeting. Atlanta, GA. (August 2006)

Silva, C., (PhD candidate) & Brodt, S. The paradoxical nature of power in negotiations: Can technology keep negotiations on track? Academy of Management Meeting, Atlanta, GA. (August 2006)

Stein, M. (PhD candidate) Post-governance society: Governmental perspectives on corporate governance beyond

the boardroom. Interdisciplinary Perspectives on Accounting Conference Cardiff Wales. (July 2006)

Stone, T.H., & Cooper, W.H. Idiosyncrasy credit theory revisited. Administrative Science Association of Canada Annual Conference (ASAC) Banff Alberta. (June 2006)

Wang, J., (PhD candidate) & Johnson, L. The signaling mechanism of share repurchase programs. European Financial Management Association Conference, Stockholm Sweden. (June 2006)

Wong, A. (PhD candidate) A meta-analysis of flow in human-computer interactions – The accumulation of quantitative research. Administrative Science Association of Canada Annual Conference (ASAC) Banff Alberta. (June 2006)

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research@business.queensu.ca



Kingston waterfront



Kingston Sunset

Queen's University Research Highlights

With nearly \$150 million in total annual sponsored research funding, Queen's ranks 5th among Canadian Universities for research intensity.

SPONSORED RESEARCH FUNDING 2003/04

Total \$147.5M *

* includes 25% Sudbury Neutrino Observatory (SNO) funding; excludes hospital funding

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CIHR \$14.7M

NSERC \$24.6M

SSHRC \$4.3M

CFI \$17.8M

Ontario \$22.7M

Foundations \$21.3M

HEART & STROKE \$2.8M

NCIC \$6.1M

Corporate \$24.1M

Other \$11.6M



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<http://www.queensu.ca/vpr/vproffice.html>