





DEAN'S MESSAGE

The 2015-2016 fiscal year was an exceptional one at the business school. Without a doubt, the biggest milestone of the year occurred October 1, 2015, when we announced a transformational gift of \$50M from entrepreneur Stephen Smith. Indeed, that was a tremendous day in the history of the school.

Stephen's gift propelled us over the top of an ambitious fundraising goal set when we began our campaign in 2006. The resulting \$115.5M raised (on a \$65M goal) will help fund the school's priorities to attract the best talent — both faculty and students — and build the school's endowment to be among the largest in Canada. I have frequently discussed the increasingly competitive environment for business schools and the importance of a strong endowment to compete globally. When I look back on the success of the fundraising campaign, I see now that we have created a virtuous circle.

Smith alumni and donors want to invest in excellence so the school can continue to attract outstanding faculty and graduate exceptional students. Those students then become alumni and want to give back to their school, both through their donations — which support everything from faculty research to student scholarships and bursaries — and with their time, by mentoring and speaking to students.

You can read more about this cycle of excellence in our special section, **10 Years of Giving: Celebrating a Decade of Transformation**, which recognizes the milestones in our success as well as the generosity of 7,500 alumni, students, staff, faculty and friends of the school who donated countless hours as well as financial support.

The end of this campaign is really a celebration of you — everyone who plays a role in the success of the School now and in the future.

Thank you for your support.

David M. Saunders, PhD
Dean, Smith School of Business
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Contents

PROGRAMS

- 2 Commerce
- 5 MBA Programs
- 9 Graduate Programs
- 16 INTERNATIONAL LEARNING OPPORTUNITIES
- 18 FACULTY & RESEARCH

CENTRES OF INNOVATION

- Queen's Executive Education
- Scotiabank Centre for Customer Analytics
- 23 The CPA Centre for Governance
- 24 Centre for Business Venturing
- 24 Queen's Executive Decision Centre
- ²⁵ Centre for Social Impact
- 25 Queen's Business Consulting
- 26 FINANCIAL REPORT
- 27 ADVISORY BOARD & GLOBAL COUNCIL

10 YEARS OF GIVING

Celebrating a decade of transformation

- The Invest in Smith Campaign
- 34 Visionary Donors
- Campaign Support and Impact
- 42 Cumulative Giving
- 46 Royal Legacy Society
- 49 Commerce Giving 2015/2016
- 63 MBA, MSc, PhD, MFin, MIB & MMA Giving 2015/2016
- 66 Class Giving 2015/2016
- Gifts from Faculty, Staff, Students, Parents & Friends 2015/2016
- Corporate and Foundation Donors
- 74 ALUMNI CONNECTIONS
- VISITING SCHOLARS

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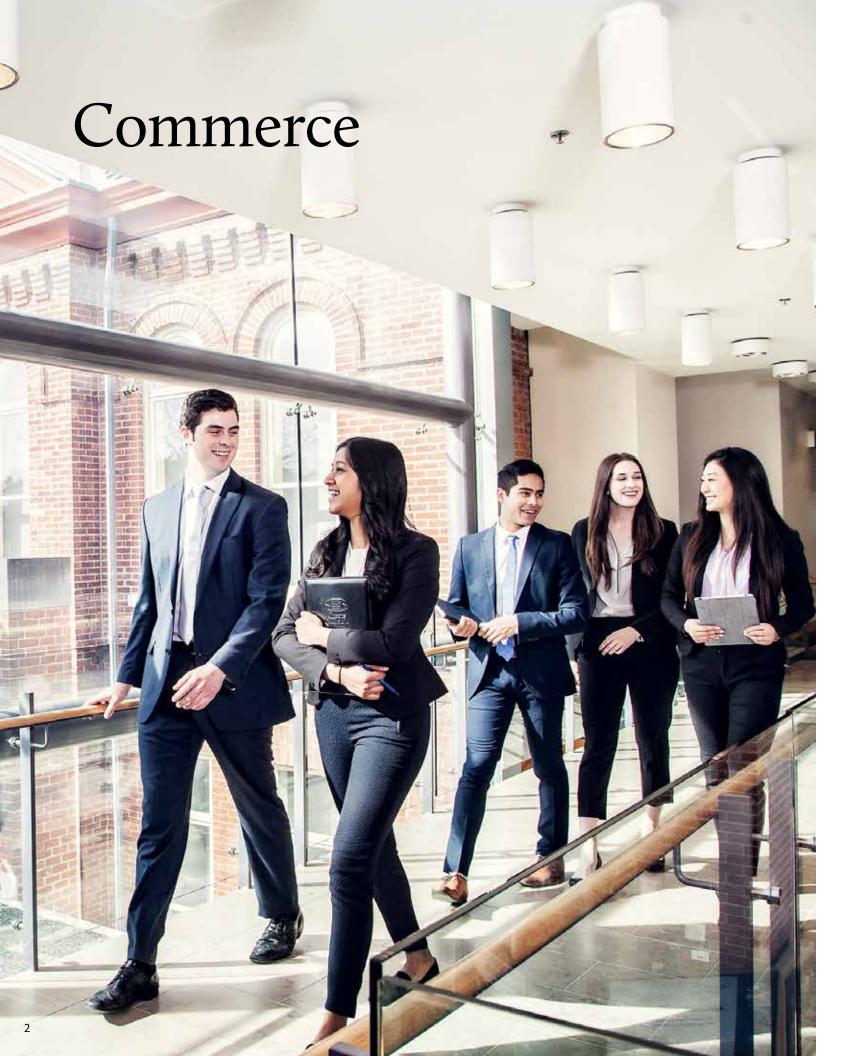


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smith.queensu.ca





Commerce at a Glance

- Canada's first undergraduate business degree program established in 1919.
- Attracts top students from all ten provinces and more than 20 countries.
- Four-year honours program balances a solid core of business courses with a breadth of arts and sciences electives, international study experiences and leadership development opportunities.

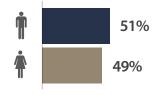
ssb.ca/bcom



2015/2016 Milestones

- Received 6,341 applications to the Commerce program for September 2015 entrance, a
 5% increase from the previous year.
- The Commerce Society successfully ran 19 conferences and case competitions, including two new conferences: Queen's Conference on the Entertainment Industry and the Queen's Conference on Business and Mining.
- The Queen's Certificate in Business program, launched in 2014, enrolled 160 students. Students earn the certificate after completing six business fundamentals courses.
- 85% of the third-year Commerce class participated in an international exchange and 96% of the second-year class has applied to go on exchange in 2016-2017.
- Commerce teams placed first at case competitions in Dubai, UAE (the KPMG International Case Competition) in April and Vancouver (the CASE IT International Undergraduate Business Case Competition) in February.

2015/2016 by the Numbers





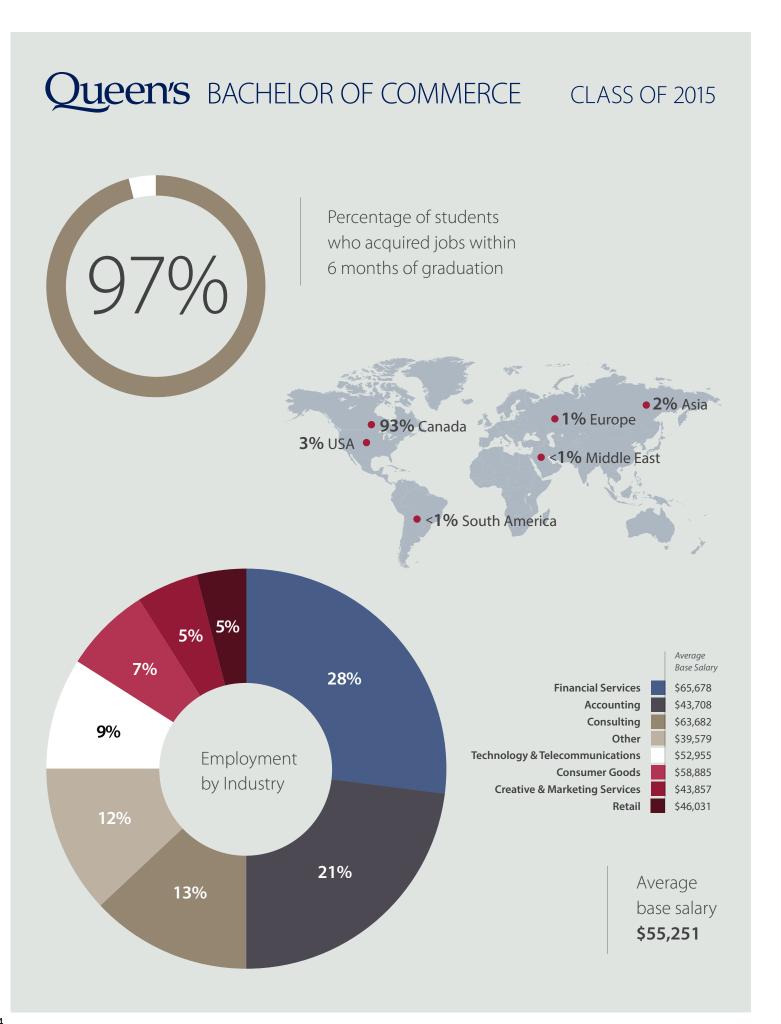
Students across all four years of the program



Student-run conferences and case competitions (see complete list at comsoc.queensu.ca)



Commerce students studied abroad on international exchange (see map of exchange partner locations on page 16)





Four distinct MBA programs are offered, each designed to meet the unique requirements of a different segment of the population interested in furthering their careers by obtaining this highly prized degree.

ssb.ca/mba

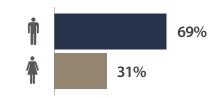
	Duration	Location	Program Details
Full-time MBA	12 months	Kingston	Designed for those with an undergraduate degree and at least two years of work experience. Delivered in an intensive 12-month, team-based learning format.
Executive MBA	16 months, while continuing to work	Anywhere in Canada	Designed for those with an undergraduate degree* and relevant work experience. Delivered through a combination of on-campus and interactive videoconference boardroom and virtual team sessions on Fridays and Saturday mornings of alternate weeks. *Participants without an undergraduate degree but with extensive work experience may be considered.
Accelerated MBA	12 months, while continuing to work	Cities across Canada	Designed for those with an undergraduate degree in business and a minimum two years of work experience. Delivered through a combination of on-campus and interactive videoconference boardroom sessions on Sundays and Monday mornings of alternate weeks.
Executive MBA Americas*	17 months, while continuing to work	Cities across Canada, the U.S., Central and South America	Designed for those with an undergraduate degree and relevant work experience. Delivered through a combination of on-campus sessions at Queen's and Cornell and interactive videoconference boardroom sessions held on alternate weekends. Graduates receive both a Queen's and Cornell MBA degree.

^{*} Formerly Cornell-Queen's Executive MBA

2015/2016 Milestones

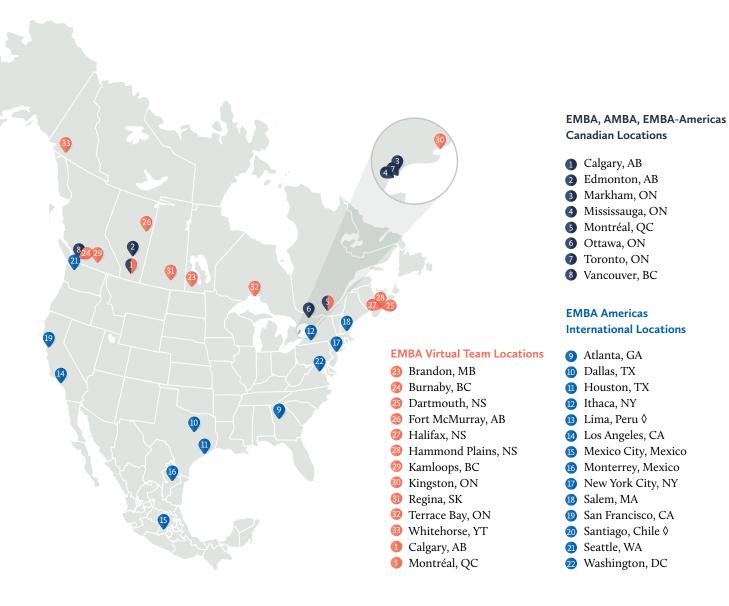
- The Full-time Queen's MBA Class of 2016 was comprised of 42% international students representing 12 countries. A new Analytics Business Club was launched to enable students to gain insights into the increased emphasis placed on analytics in business. The 2015 charity gala raised more than \$11,700 for Kingston's Almost Home residence for families whose children are hospitalized locally.
- **The EMBA-Americas** Class of 2017 reflected the program's international focus, with 52% based in the U.S., 35% in Canada, 8% in Mexico and 4% in South America (Lima, Peru, and Santiago, Chile).
- The Queen's Executive MBA class that started in the summer of 2015 attracted students from across the country in boardroom learning locations and virtual teams in 42 Canadian cities and towns, making it one of the largest EMBA programs in Canada.
- The **Accelerated MBA** program has produced more than 1,000 graduates since its inception in 2004. This year's class is represented by eight teams in the western provinces and seven teams in Ontario and Quebec.

MBA Programs at a Glance





Boardroom and Virtual Team Learning Locations



*Classes commencing in 2015-2016 ♦ Not shown on map

Queen's MBA CLASS OF 2015 Percentage of students who 93% received a job offer within 6 months of graduation 2% in USA 2% in Europe 2% in Asia Jobs in Canada 4% 5% Financial Services Consulting 36% Other 7% Consumer Goods Energy & Resources Employment Technology & Telecommunications by Industry Manufacturing 19% Average base salary \$82,719 24%



Doctoral Program in Management

- Provides students with conceptual and analytic tools required to generate leading-edge research in an individually tailored program that comprises coursework, research and the preparation and defence of a thesis on an original topic.
- Typically requires four to five years of full-time study to complete and equips graduates with the skills and expertise to make a significant contribution to academia.
- In 2015-2016, 44% of eligible PhD students were awarded competitive federal, provincial and university scholarships, providing them with additional funding for their studies.

ssb.ca/phd

Master of Science in Management

- Intensive 12-month program focusing on business research in one of nine fields of study: accounting, finance, management information systems, international business, marketing, organizational behaviour, management science, business economics, and strategy.
- Prepares students for entry into high-quality doctoral programs or careers as research analysts or consultants.
- The third annual Graduate Student Consortium offered MSc and PhD students the opportunity to focus on their presentation, writing and teaching skills.

ssb.ca/msc

Master of International Business

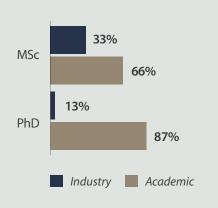
- This 12-month (single degree) to 24-month (double degree) full-time program is designed for people with international business aspirations and an undergraduate degree, preferably in business.
- Combines an in-depth international business curriculum and the opportunity for cross-cultural international experience at one of 47 international business school partners (see complete list at ssb.ca/partners).
- The MIB Class of 2016 featured an internationally diverse group of students from 25 countries.
- Opportunity to earn a second Master's degree by completing more credits through additional study at one of ten partner universities: NHH Norwegian School of Economics (Norway); Bocconi University (Italy); City University of London (U.K.); Copenhagen Business School (Denmark); ESADE Business School (Spain); ESSEC Business School (France); Maastricht University School of Business and Economics (Netherlands); Universidade Catòlica Portuguesa (Portugal); University of Mannheim (Germany); WU, Vienna University of Economics and Business (Austria);
- The program's 10th anniversary was celebrated at an event in Vienna in April, with eight of ten classes represented.

ssb.ca/mib





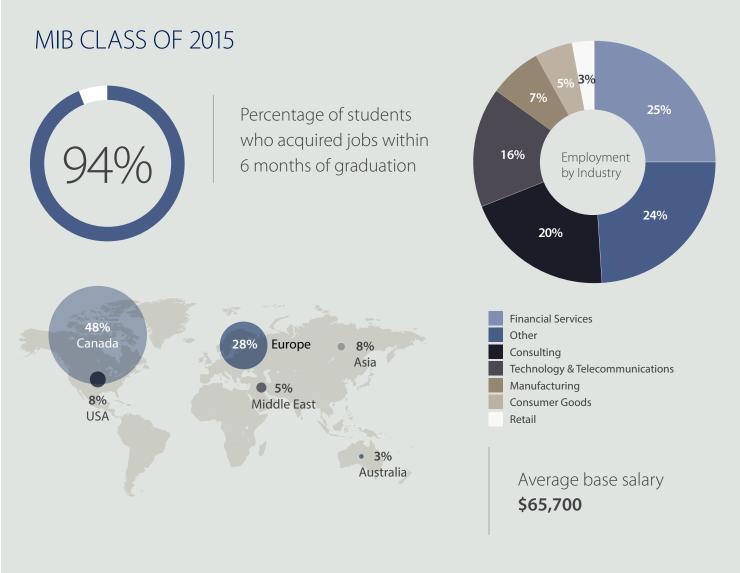
Percentage of MSc and PhD students who acquired jobs or were accepted into postgraduate programs within 6 months of graduation in 2015



Academic Placements

Bishop's University, Sherbrooke, Quebec
McGill University, Montreal, Quebec
Ohio University, Athens, Ohio, U.S.A.
Queen's University, Kingston, Ontario
The Chinese University of Hong Kong
University of Alberta, Edmonton, Alberta
University of New South Wales, Sydney, Australia
University of Toronto, Toronto, Ontario
University of Windsor, Windsor, Ontario
Virginia Polytechnic Institute, Blacksburg, Virginia, U.S.A.
York University, Toronto, Ontario





Master of Finance

- Intensive one-year program designed for finance professionals who want to accelerate their careers.
- Curriculum includes optional sessions to prepare students for CFA exams, providing an inside edge for students interested in obtaining the CFA designation.
- After five years of success in Toronto, the program expanded in September 2014 to Beijing, in partnership with Renmin University of China. Graduates of both programs receive a Queen's Master of Finance degree.

Toronto, Canada

Classes held one evening per week and one day on alternate weekends at the school's state-of-the-art facility in downtown Toronto and during residential sessions at Queen's in Kingston. Students may earn an MBA in addition to the MFin degree by applying credits across both programs.

ssb.ca/mfin

Renmin, China

Classes held on evenings and weekends at Renmin University of China in Beijing. The program is taught in English by faculty from both Queen's and Renmin's Hanqing Advanced Institute of Economics and Finance.

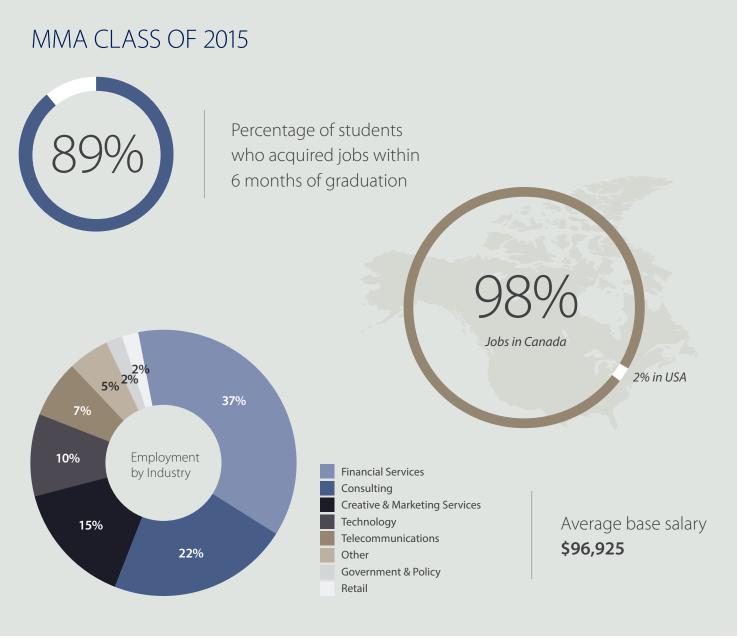
ssb.ca/mfinchina

Percentage of students who acquired jobs within 6 months of graduation 82% 7% Canada 4% China Financial Services Consulting Other Technology & Telecommunications Average base salary \$76,262

Master of Management Analytics

- This intensive 12-month program is offered at the school's state-of-the-art facility in downtown Toronto. The MMA program is designed for students interested in pursuing the growing field of management analytics, in which data collection, analysis and conversion to valuable business output are key needs. According to a McKinsey & Company study, the demand for talent in this specialized field will outpace supply by 50% across North America by 2018.
- Curriculum includes courses that may be applied to obtain a Certified Associate in Project Management designation. The program also prepares students to receive SAS Certification from the leader in business analytics software and services.
- Students may earn an MBA in addition to the MMA degree by applying credits across both programs.

ssb.ca/mma



Master of Entrepreneurship and Innovation

Launched in 2015, this full-time, 12-month program is designed to develop effective leaders in highly entrepreneurial and innovative career pursuits. Offered in partnership with Queen's Faculty of Engineering and Applied Science, classes are led by professors from both faculties.

The curriculum is comprised of eight courses, two of which are major projects. One of these involves researching, developing and launching an innovation idea, including the opportunity to present it to a panel of venture capitalists and angel investors.

The inaugural class of 2016 started businesses in the following sectors: retail, food and beverage, travel, pet care, the digital economy, health and rehabilitation. Others started social enterprises or landed jobs in the entrepreneur-support industry.

ssb.ca/mei



MFI students at work.

Graduate Diploma in Accounting

This 13-week summer program prepares recent business undergraduates to obtain their Chartered Professional Accountant designation. Queen's GDA program comprises five courses that prepare candidates for entry into CPA Capstone Modules 1 and 2. Upon completion of their GDA, candidates are ready to write their professional examinations — a major step in attaining a CPA designation — a full year earlier than had they not completed the program. The GDA Class of 2015 achieved a pass rate of 88% for first-time writers.

ssb.ca/gda



GDA Director David McConomy with members of the GDA Class of 2014.

Graduate Diploma in Business

Designed for recent university graduates with a degree in a non-business discipline, Queen's Graduate Diploma in Business is a four-month summer program that covers business fundamentals. Credits earned in the program can be applied towards Queen's Full-time MBA and other Master degree programs. Now in its second year, the program has attracted a diverse group of students, each with a different undergraduate degree in a non-business discipline.

ssb.ca/gdb



Members of the Graduate Diploma in Business Class of 2016.

Graduate Programs at a Glance





15

International Learning Opportunities

Smith School of Business offers its students

195

international study program options at

116

partner schools in

38

countries.

899

Number of Smith students who studied abroad and incoming foreign exchange students who studied at Smith in 2015-2016.

25

Percentage of Smith students going on exchange who receive financial assistance from Queen's through the generosity of our alumni and corporate partners.

Students in the Commerce, full-time MBA and Master of International Business programs can study for one or more terms at one of the School's international partner schools. Those in the Master of International Business program have the option of earning a second Master's degree at an international partner school (indicated by an * in the following list).

INTERNATIONAL EXCHANGE PARTNERS

	Argentina	Buenos Aires	Torcuato Di Tella University	
		Brisbane	Queensland University of Technology	
			University of Queensland	
3 14	Australia	Melbourne	Monash University	
*	Australia	ivieidourne	University of Melbourne	
		Perth	University of Western Australia	
		Cudman	University of New South Wales	
		Sydney	University of Sydney	
_		Innsbruck	MCI Management Centre	
Austria		Vienna	*WU, Vienna University of Economics and Business	
Ψ	Barbados	Cave Hill	University of West Indies	
		Antwerp	University of Antwerp	
Belgium		Brussels	Solvay Brussels School of Economics and Management	
		Leuven	KU Leuven	
		Louvain-la-Neuve	Catholic University of Louvain	
			Fundação Getulio Vargas	
	Brazil	São Paulo	INSPER — Institute of	
_			Education and Research	
	Chile	Santiago	Pontificia Universidad	
Cilile		54111455	Católica de Chile	

		Beijing	Cheung Kong Graduate School of Business Peking University Renmin University
*	China	Hong Kong	Tsinghua University Chinese University of Hong Kong City University of Hong Kong Hong Kong University of Science and Technology The University of Hong Kong
		Guangzhou	Sun Yat-Sen University
		Shanghai	China Europe International Business School (CEIBS)
		anonai	Fudan University
			Shanghai Jiao Tong University
			Tongji University
	Colombia	Bogotá	Universidad de Los Andes
	Czech Republic	Prague	University of Economics, Prague
	Denmark	Aarhus	Aarhus University
	Denmark	Copenhagen	*Copenhagen Business School
	Estonia	Tallinn	Estonian Business School
+	Finland	Helsinki and Mikkeli	Aalto University School of Business
		Helsinki	Hanken School of Economics
		Aix-en-Provence	IAE Aix-Marseille Graduate School of Management
		Bordeaux and Marseille	Kedge Business School
		Grenoble	Grenoble Ecole de Management
		Lille and Nice	EDHEC
		Lille and Nice Lyon	EDHEC EMLYON
U	France		
	France	Lyon	EMLYON
u	France	Lyon Nantes	EMLYON Audencia Nantes SKEMA Business School ESCP Europe Business School
u	France	Lyon Nantes Nice and Lille	EMLYON Audencia Nantes SKEMA Business School
u	France	Lyon Nantes	EMLYON Audencia Nantes SKEMA Business School ESCP Europe Business School
u	France	Lyon Nantes Nice and Lille Paris	EMLYON Audencia Nantes SKEMA Business School ESCP Europe Business School ESSEC Business School HEC Paris Sciences Po
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	~ {	Nagoya	Nagoya University of Commerce & Business
	Japan		Keio University
	јаран	Tokyo	Rikkyo University
		~ 5	Waseda University
	7 777	Mexico City	IPADE Business School
	Mexico	Monterrey	Tecnológico de Monterrey
	7		*Maastricht University School
	, <u></u>	Maastricht	of Business and Economics
	Netherlands	Rotterdam	Erasmus University
		Tilburg	Tilburg University
SIZ (Auckland	University of Auckland
NK.	New Zealand	Dunedin	University of Otago
	Norway	Bergen	NHH Norwegian School of Economics
	, , , , , , , , , , , , , , , , , , , ,	Oslo	*BI Norwegian Business School
	Poland	Warsaw	Warsaw School of Economics
			*Universidade Católica Portuguesa
	Portugal	Lisbon	Universidade Nova de Lisboa
	Russia	St. Petersburg	St. Petersburg University
₽	Slovenia	Ljubljana	University of Ljubljana
	Sioverna	Бјабјана	Nanyang Technological University
C:	Cinanana	Singapore	
	Singapore		National University of Singapore
			Singapore Management University Korea University
**	Caush Kama	Seoul	,
()	South Korea	Seoui	Seoul National University
		D 1	Yonsei University
-		Barcelona	*ESADE Business School
- E	Spain	Madrid	IE University
			University of Navarra
		Lund	Lund University
-	Sweden	Gothenburg	University of Gothenburg
		Stockholm	Stockholm School of Economics
		Uppsala	Uppsala University
+	Switzerland	St. Gallen	University of St. Gallen
		Zurich	University of Zurich
		Hsinchu City	National Chiao Tung University
	Taiwan	Taipei	National Chengchi University
			National Taiwan University
	Thailand	Bangkok	Chulalongkorn University
			Thammasat University
C*	Turkey	Istanbul	Koç University
		Bath	Sabanci University University of Bath
			•
		Birmingham Durham	Aston University Durham University
			, , , , , , , , , , , , , , , , , , ,
	United	Edinburgh	University of Edinburgh
	Kingdom	Exeter	University of Exeter
		Glasgow	University of Strathclyde
		London	*City University of London,
			Cass Business School
		Manchester	University of Manchester
	Uruguay	Montevideo	Universidad de Montevideo

^{*} Double-degree international partners

Faculty

Chairs, Professorships & Fellowships

Alumni and corporations have shown their support through investment in faculty chairs, professorships and fellowships. Named faculty positions provide recognition and dedicated funds to further professors' research and teaching. They are indispensable in retaining outstanding professors and attracting new talent in a globally competitive field.

Goce Andrevski	Distinguished Faculty Fellow of Strategy
Laurence Ashworth	Commerce'83 Fellow of Marketing
Julian Barling	Borden Chair of Leadership and Queen's Research Chair
William Blake	Distinguished Faculty Fellow of International Business
Kathryn Brohman	Distinguished Faculty Fellow of Management Information Systems
William Cannon	Distinguished Faculty Fellow of Finance
Abhirup Chakrabarti	Distinguished Faculty Fellow of Strategy
Yolande Chan	E. Marie Shantz Professor of Management Information Systems
Sean Cleary	Bank of Montreal Professor of Finance
Barry Cross	Distinguished Faculty Fellow of Operations Management & Technology
Peter Dacin	Kraft Professor of Marketing
Tina Dacin	E. Marie Shantz Chair of Strategy and Organizational Behaviour
Jean-Etienne de Bettignies	Commerce'64 Faculty Fellow of Business Economics
Shai Dubey	Distinguished Faculty Fellow of Business Law
Louis Gagnon	Distinguished Faculty Fellow of Finance
Anthony Goerzen	Donald R. Sobey Professor of International Business



Jay Handelman	Commerce'77 Fellow of Marketing
Olena Ivus	Distinguished Faculty Fellow of Business Economics
Peter Kissick	Distinguished Faculty Fellow of Business Law
Ceren Kolsarici	Ian R. Friendly Fellow of Marketing
Yuri Levin	Distinguished Chair of Operations Management
Jean-Baptiste Litrico	Distinguished Faculty Fellow of Strategy
Bertrand Malsch	Distinguished Faculty Fellow in Accounting
Pamela Murphy	E. Marie Shantz Fellow in Accounting
Elspeth Murray	CIBC Faculty Fellow in Entrepreneurship
Mikhail Nediak	Toller Family Fellow of Operations Management
Anton Ovchinnikov	Distinguished Faculty Professor of Management Science and Operations Management
Lynnette Purda	RBC Fellow of Finance
Jana Raver	E. Marie Shantz Fellow of Organizational Behaviour
Ryan Riordan	Distinguished Faculty Fellow of Finance
Kate Rowbotham	Distinguished Faculty Fellow of Organizational Behaviour
Steven Salterio	Distinguished Chair of Accounting
Matthias Spitzmuller	Distinguished Faculty Fellow of Organizational Behaviour
Veikko Thiele	Distinguished Faculty Fellow of Business Economics
Matthew Thompson	Distinguished Faculty Fellow of Operations Research
Dan Thornton	Chartered Professional Accountants of Ontario Professor in Accounting
Selim Topaloglu	RBC Fellow of Finance
Wei Wang	Distinguished Faculty Fellow of Finance
Jane Webster	E. Marie Shantz Chair of Management Information Systems
Mike Welker	Distinguished Professor of Accounting
Kenneth Wong	Distinguished Professor of Marketing
Ning Zhang	Distinguished Faculty Fellow of Accounting

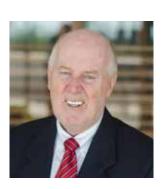
Teaching Excellence

Every year, graduating students vote for those professors whose excellence in the classroom made the strongest impression on their class. This year's Teaching Excellence Award recipients are shown below.



PETER KISSICKDistinguished Faculty
Fellow of Business Law

Commerce Society Teaching Excellence Award



DAVID McCONOMYAssistant Professor of
Accounting & Graduate Diploma
in Accounting Program Director

Commerce'89 Professor-Student Life Award



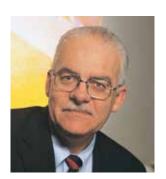
JEAN-ETIENNE DE BETTIGNIES Commerce'64 Faculty Fellow of Business Economics

Full-time MBA and Master of Finance (Toronto) Teaching Awards



LYNNETTE PURDARBC Fellow of Finance

Master of Finance (Beijing) Teaching Award



JOHN MOORE Assistant Professor of Accounting

Executive MBA Teaching Award



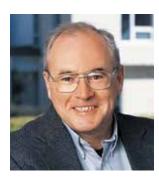
JAY HANDELMAN
Associate Dean of Research
and PhD/MSc Programs &
Commerce'77 Fellow
of Marketing

Accelerated MBA Teaching Award



MARC BUSCH
Karl F. Landegger
Professor of International
Business Diplomacy
Georgetown University,
Washington, D.C.

Executive MBA—Americas Teaching Award



JEFF McGILL
Professor in Management
Science/Operations
Management

Master of Management Analytics Teaching Award

Research and Faculty

Smith Business Insight, a research showcase website (ssb.ca/insight), continues to build a global audience for the school's thought leadership. Since its founding in 2013, the site has highlighted the work of more than 70 Queen's faculty and graduate student researchers in some 200 articles and video presentations, 50 white papers, and 40 webinars and podcasts.





From left, Ryan Riordan and Mikhail Nediak at the Research Excellence Awards reception.

- At a January reception, Mikhail Nediak was presented with the Smith School of Business Research Excellence Award, and Ryan Riordan received the New Researcher Achievement Award. See the full story on page 6 of Smith Magazine's Winter 2016 issue.
- In 2015-2016, 46 faculty articles were published in academic journals, 16 of which appeared in publications cited in the *Financial Times*' list of 45 top-tier journals worldwide.
- Eight Smith School of Business professors received research grants from Canada's Social Sciences and Humanities Research Council, totalling \$900,000 over five years. The school's success rate was 50%, well above the national rate of 26%.
- The Monieson Collaborative Research Grant initiative was launched to support Smith faculty who share common research interests to work collaboratively to accelerate their research, obtain external grants, and publish in toptier journals. The aim is to assist faculty in establishing Smith School of Business as a centre of excellence in the topics under investigation.
- Seven new faculty members were recruited and joined the school in the summer of 2016. They will be profiled in *Smith Magazine's* Winter 2017 issue.
- Smith welcomed numerous visiting scholars see the complete list at ssb.ca/scholars2016.

Centres of Innovation

Queen's Executive Education

Queen's Executive Education is a leader in management education in Canada, both through its open-enrolment and custom programs, which are tailored to specific organizations' needs.

ssb.ca/execed

2015/2016 MILESTONES

- Developed in-depth analytics programs for custom clients in response to the emergence of strategic analytics as a business priority in large organizations.
- Introduced five new two-day programs in Toronto in the areas of strategic decision-making; strategic planning and leading change; transformational and charismatic leadership; business accounting; and coaching for high performance.
- Designed and developed a new, multi-modular option for the Executive Program. Flexible EP allows participants to obtain an Executive Program certificate by completing eight short programs in Toronto, making professional development more convenient, accessible and individualized.
- Delivered Queen's Executive Education's first-ever multi-modular online program via video stream over WebEx.



In class at the Donald Gordon Conference Centre.



Embracing the Fit to LeadTM philosophy that helps Executive Education participants achieve a healthy, balanced and productive lifestyle.

PARTICIPATION STATISTICS

3 8 5 4

person-days delivered through open-enrolment programs

4096

person-days delivered through domestic organization-specific programs 7 3 4

person-days delivered through short-format programs

3 0 1 6

person-days delivered through international programs

Scotiabank Centre for Customer Analytics

The school's newest research centre was launched in February, named in recognition of a \$2.2 million contribution from Scotiabank. The Centre brings together professors and students to collaborate with Scotiabank teams on applied research in customer analytics. It is also focused on building a community of analytics practitioners and innovators across industries. Smith PhD, MSc, Master of Management Analytics (MMA) and MBA students also benefit from internship opportunities at Scotiabank.

ssb.ca/scca

2015/2016 MILESTONES

- Delivered quarterly Community
 Seminars to discuss the latest innovations in analytics and encourage a culture of evidence-based decision-making.
- Planned an international student innovation challenge and a large-scale conference to provide experiential learning opportunities in analytics for Smith students in various programs.
- Managed a program of analytics research projects in partnership with Scotiabank and with additional funding from Mitacs (a national, not-for-profit organization that funds research supporting industrial and social innovation in Canada), bringing together Smith MMA students and Scotiabank researchers.



Scotiabank Centra Centre Director Yuri Levin (left) with Principal Daniel Woolf and Scotiabank Executive VP Michael Zerbs at the Centre's opening in February.

The CPA Centre for Governance

The Centre is committed to improving corporate governance in Canada through a variety of research and teaching programs. It funds academic research into Canadian and international corporate governance issues, and contributes to the creation of leading-edge curriculum. The Centre is partially funded through the generosity of the Chartered Professional Accountants of Ontario.

ssb.ca/governance

2015/2016 MILESTONES

A review of the Centre's research impact revealed it had nearly a 100% conversion rate of research grants into research publications for funding received in the previous two years. Half of the publications were in pinnacle journals that contribute to the school's international reputation for high quality research.

 22

Centre for Business Venturing

The Centre for Business Venturing supports the creation, leadership and management of new ventures. Its activities range from embedding new-venture thinking into the curriculum — including an elective course that enables students to invest monies from the TriColour Venture Fund — to providing new ventures with access to capital, and conducting applied research in business venturing.

ssb.ca/qcbv



UPstart Pitch Competition winners, Team Gryllies, present their business plan to the judges (see the full story in the Summer 2016 issue of *Smith Magazine*).

2015/2016 MILESTONES

- The Queen's Venture Network, launched in March 2015 to connect alumni, students and entrepreneurs, hosted four events in 2015-2016, including panel and guest-speaker presentations and the inaugural UPstart Pitch Competition. The latter featured eight finalist student teams pitching their new ventures to a panel of judges, who awarded a total of \$25,000 to the top two teams. The prize money was donated anonymously by a Smith alumnus.
- Eight student members of the TriColour Venture
 Fund program evaluated business plans from 16
 Ontario companies looking for investors. Students
 conducted due diligence reviews on four of the plans
 and recommended investing in one company to the
 Fund's Advisory Board. The Board did not accept
 the recommendation to invest and, as a result,
 there was no investment made in this fiscal year.
- The 2016 Valerie Mann Dare to Dream Internship, valued at \$15,000, was awarded to Ameya Juvekar, MBA'14, for his start-up, healthbuddha.ca, an online marketplace that connects pain sufferers with practitioners who can aid in their recovery.

Centre for Social Impact

The Centre's mission is to educate students and foster outreach and advocacy on issues of social impact. This involves promoting education in the fields of responsible leadership and social impact; supporting research and providing advice in key focus areas; providing support for communities; and being a global advocate on issues of responsible leadership and social impact.

ssb.ca/csi

2015/2016 MILESTONES

- Hosted the annual Social Impact Summit in October, which attracted nearly 200 delegates, including Smith and other Queen's students as well the local community.
- Hosted various speaker series and events, including the Social Innovation Bootcamp for Smith and Queen's students, a Brownbag lunch series, and a Social Innovation Research Showcase, which highlighted Queen's graduate students' social-innovation research projects.



Students get down to business at the annual Social Innovation Bootcamp in March.

- In its lead role in the campus-wide RECODE initiative, the Centre continues to promote the development of an on- and off-campus social innovation ecosystem.
- Participated in the 2015 Americas Alternative Finance
 Benchmarking survey as a research partner to assess
 crowdfunding, peer-to-peer lending and other forms of
 alternative finance in North, Central and South America.



Student consultants with Centre Director Rob Woyzbun, front, third from left.

Queen's Business Consulting

Queen's Business Consulting (QBC) has operated for 40 years and is Canada's top undergraduate consulting program. This year-round venture is managed by senior Commerce students under the guidance of Rob Woyzbun, the Centre's Director. Students provide a range of cost-effective consulting services to small and medium-sized businesses, not-for-profit organizations and other public enterprises.

ssb.ca/qbc

2015/2016 MILESTONES

■ Students completed 12 significant consulting projects. These included the development of market expansion strategies for a national cancer research organization and for an Ottawa-based health services start-up. In the not-for-profit category, student teams completed business reviews for the Anglican Church's Archdiocese of Ontario and for the Canadian Arthritis Society, and a major feasibility study for an animal welfare organization. Private-sector projects helped a Kingston high-tech company explore the potential of a new home-automation innovation, and a Kingston fitness club enhance its promotion strategy.

Queen's Executive Decision Centre

Canada's first electronic group-decision support facility remains much in demand. Participants in meetings facilitated by Centre staff — either at Goodes Hall or using the Portable Decision Centre in their own locations — use the school's innovative facilitation software to contribute their expertise to the discussions. Clients include private- and public-sector organizations as well as Queen's faculty, staff and students.

ssb.ca/execdecision

2015/2016 MILESTONES

■ Facilitated more than 100 electronic brainstorming events, including community consultations, multi-stakeholder collaborations and strategy sessions. Clients include think tanks, First Nations communities, and private and public organizations such as the Canadian Country Music Association, the Juno Awards, the Social Sciences and Humanities Research Council and the Royal College of Physicians and Surgeons. Internally, the Centre facilitated workshops involving the Queen's Provost and Vice Principals, administrative committees, research groups, undergraduate classes, graduate seminars and many departmental strategy sessions.

Financial Report

Smith School of Business's funds from various sources increased 9.6% in the 2015-2016 fiscal year. The increase is attributable to the growth of program offerings, such as the Master of Entrepreneurship & Innovation launched in 2015; the expansion of the Master of Management Analytics program due to high demand; and to enrolment increases across other programs.

The extraordinary gift from Queen's alumnus Stephen J.R. Smith will substantially increase the size of the school's endowment, making it one of the largest of any business school in Canada. His gift is already enabling the school to attract the best faculty and students from across Canada and around the world.

Statements of Sources and Uses

(all amounts in the '000s)

	Year e April 30, 20		Year e April 30, 201	
SOURCES				
Undergraduate, PhD/MSc, Master of Management and Diploma programs	\$59,224	54%	\$53,514	53%
MBA programs	\$35,948	33%	\$32,966	33%
Non-degree executive education programs	\$9,017	8%	\$8,629	9%
Fundraising gifts and contributions ¹	\$12,929	12%	\$10,108	10%
Less: endowed contributions ²	\$(9,619)	-9%	\$(6,052)	-6%
Less: restricted for capital project ³	\$(999)	-1%	\$(1,843)	-2%
Endowment income	\$2,569	2%	\$2,169	2%
Other	\$580	1%	\$589	1%
Total sources	\$109,649	100%	\$100,081	100%
USES				
Salaries and benefits	\$44,481	41%	\$41,232	41%
Direct program expenses	\$30,637	28%	\$26,685	27%
Queen's University services	\$23,405	21%	\$20,843	21%
Student aid	\$3,677	3%	\$3,316	3%
Other	\$1,803	2%	\$2,419	2%
Capital expenditures	\$3,156	3%	\$2,459	2%
Transfer to/(from) reserves	\$2,488	2%	\$3,126	3%
Total uses	\$109,649	100%	\$100,081	100%

¹ Cash contributions only; does not include pledges. Does not include gifts and contributions for the original Goodes Hall construction.

Advisory Board

The Smith Advisory Board offers advice on opportunities for the school to expand its reach and influence both in Canada and internationally. Board members are experienced professionals, drawn from all sectors of business, with the goal of representing the diversity of the school community. Consideration of prospective Board members is overseen by the Board's nominating committee.

Karyn Brooks, BCom'76, Retired Senior VP & Controller, BCE Inc.

lain Bruce, BCom'81, Retired Senior Managing Director, Risk Management, AMBAC Assurance Corp.

Jeff Carney, BCom'84, President & CEO, IGM Financial and Investors Group

Dave Cheesewright, President & CEO, Walmart International

Chris Clark, BCom'76, Corporate Director

Greg Cochrane, MBA'74, Managing Partner, VRG Capital

Shawn Cooper, BCom'87, Managing Director and Regional Leader, Latin America/ Canada, Russell Reynolds Associates

David Court, BCom'79, Director (Senior

Partner), McKinsey & Company

Jerry del Missier, BSc(Eng)'85, MBA'87, Executive Chairman, Copper Street Capital LLP

Andrew Dunin, BSc'83, MBA'87, Dunin Management Services

Mike Durland, PhD'91, Retired Group Head and CEO, Scotiabank Global Banking and Markets

The Hon. Gloria Epstein, BCom'72, Justice of the Court of Appeal of Ontario

Monika Federau, MBA'88, Senior VP & Chief Strategy Officer, Intact Financial Corp.

lan Friendly, BCom'83, CEO, Recombinetics

Paul Hand, BA'69, MBA'73, Managing Director, RBC Capital Markets

Ewout Heersink, MBA'74, Managing Director, ONEX Corporation

Lisanne Hill, BCom'80, President, Contor Industries Ltd.

Glenn Ives, Chairmain, Deloitte Canada

Michael Kehoe, BCom'78, Retired CEO,

Cosmetica Laboratories Inc.

Tom Kinnear, BCom'66, LLD'02, PhD, D. Maynard Phelps Collegiate Professor of Business Administration, Professor of Marketing, Ross School of Business, University of Michigan

Sam Kolias, Chairman & CEO, Boardwalk Real Estate Investment Trust

Valerie Mann, BCom'86, Partner, Lawson Lundell LLP

Doug McIntosh, BCom'82, Managing Director & CEO, Alvarez & Marsal Canada ULC

Somen Mondal, MBA'06, Co-Founder & CEO, Ideal

Andrew Moor, President & CEO, Equitable Bank

Thomas O'Neill, BCom'67, LLD'05, Corporate Director

Sam Pollock, BCom'88, Senior Managing Partner, Brookfield Asset Management

Sharon Ranson, BCom'80, President,

The Ranson Group Inc.

David Sculthorpe, BCom'83

John See, BSc'79, MBA'81, Vice Chair, TD Wealth, TD Bank Group

Bruce Sellery, BCom'93, Business Journalist

& Personal Finance Expert

Candace Shaw, MBA'87, Senior Vice President &

Chief Credit Risk Officer, Sun Life Financial **Michael Sifton**, BCom'83, President

& CEO, Data Group Ltd.

Stephen J.R. Smith, BSc(Eng)'72, Chairman & CEO, First National Financial Corp. and Chairman &

Co-owner, Canada Guaranty Mortgage Insurance

Steven Smith, BCom'77, National Co-Chair, Olser, Hoskin & Harcourt LLP

Donald Sobey, C.M., BCom'57, LLD'16, Chair

Emeritus, Empire Company Ltd.

Robert Sobey, BAH'88, Corporate Director

Penny Somerville, BCom'78

Colin Taylor, BCom'84, Co-Managing Partner & Co-Founder, aPriori Capital Partners

Bill Thomas, CEO, KPMG Canada &

Chair, KPMG's Americas Region

Dino Trevisani, CQ-EMBA'09, President & General Manager, IBM Canada

Maryann Turcke, BSc'88, MBA '97, President, Bell Media

Robert Wardrop, BCom'86, Executive Director, Cambridge Centre for Alternative Finance,

Cambridge Judge Business School

Benita Warmbold, BCom'80, Senior Managing Director & CFO, CPP Investment Board (Chair)

Jay Wright, BCom'81, President,

Constellation Brands Canada

² Endowed contributions are those for which the principal must remain intact. The endowment generates investment income presented on this page as 'Endowment income'.

³ 'Restricted for capital project' funds are gifts and contributions received for the Goodes Hall Expansion project completed in 2012.

Global Council

The Global Council brings together alumni and friends with deep experience in key regions where the school of business operates. Its purpose is to advise on the school's international activities and identify opportunities to expand its presence and reputation globally.

M. Shân Atkins, BCom'79, Managing Director, Chetrum Capital LLC, Barrington, II

Dame Pamela Banks, EMBA'98, LLD'13, Former Premier of Bermuda, Paget, Bermuda

Simon Brown, BCom'93, Co-Founder, LeBaronBrown Industries, New York, NY

lain Bruce, BCom'81, Retired Senior Managing Director, Risk Management, AMBAC Assurance Corp., Westport, CT

David Caldana, BCom'99, Co-Founder, Borough Kitchen, London, U.K.

Jason Capello, BCom'96, Co-founding Partner & Portfolio Manager, Merchants' Gate Capital LP, New York, NY

Don Carty, BA'68, LLD'01, Chairman, Virgin America Airlines & Porter Airlines, Dallas, TX

Melissa Casson, BCom'08, Senior Research Analyst, Oppenheimerfunds, New York, NY

Jerry del Missier, BSc(Eng)'85, MBA'87, Executive Chairman, Copper Street Capital LLP, London, U.K.

Rolf Friedli, Partner & Chairman, Capvis Equity Partners AG, Zurich, Switzerland

lan Friendly, BCom'83, CEO, Recombinetics, St. Paul, MN

Grant Gazdig, BCom'89, Managing Partner, Access Capital Limited, London, U.K.

Steven Goldback, BCom'96, Chief Strategy Officer, Deloitte LLP, New York, NY

Adrienne Goldthorpe, BCom'99, New York, NY

Ted Goldthorpe, BCom'99, President, Apollo Investment Corporation, New York, NY

Mel Goodes, BCom'57, LLD'94, Retired CEO, Warner-Lambert Co., Mendham, NJ Nancy Goodes, Mendham, NJ **Ken Grewal,** BCom'96, Capital Markets Strategist, Precocity Capital, Stamford, CT

Stephen Hoffmeister, BCom'98, Managing Director, Advent International, Boston, MA

Mike Humphries, BCom'93, Principal, Polygon CB Partners, London, U.K.

David Hutton, MBA'70, Policy Advisor, Toronto, ON

Zouheir Jarkas, Senior Advisor, Mubadala Development Company, Abu Dhabi, UAE

Tom Kinnear, BCom'66, LLD'02, PhD, D. Maynard Phelps Collegiate Professor of Business Administration, Professor of Marketing, Ross School of Business, University of Michigan, Ann Arbor, MI

Rosemary Leith, BCom'83, Director, World Wide Web Foundation, London, U.K.

Christiane Lemieux, BA'92, Founder, DwellStudio, New York, NY

Blair Look, BCom'90, Managing
Director, Belsize Park Investment
Management Ltd. & Fund Manager,
Blue Horseshoe Fund, Dubai, UAE

Walt Macnee, BA'77, BEd'78, Vice Chairman, MasterCard Worldwide, Toronto, ON

David Main, BCom'80, Director, Talisman Management Ltd., and CEO, Swets Information Services, London, U.K.

Stephen Miles, BA'90, EMBA'99, CEO, The Miles Group, New York, NY

Vineet Mitera, BCom'96, Principal, Ward Ferry Management Ltd., Hong Kong John Nixon, BCom'78, Executive Director, ICAP, Jersey City, NJ

Ryan Pedlow, BCom'98, Founder, Two Creeks Capital, New York, NY

Cynthia Phillips, BCom'84, Associate Executive Director, LMU Entrepreneurship Centre, LMU Munchen, Munich, Germany **Charles Powis,** BCom'86, Director, Fixed Income Sales, Scotiabank USA, New York, NY

Humayun Rashid, CEO, Mission Strategy Inc., Toronto, ON

Paul Sandford, BCom'89, BA'90, Managing Director, Ocean View Global Research Ltd., London, U.K.

Colin Taylor, BCom'84, Co-Managing Partner & Co-Founder, aPriori Capital Partners, London, U.K.

Brenda Trenowden, BCom'89, Head of Financial Institutions Group for Europe, ANZ (Australia and New Zealand Banking Group), London, U.K.

Helen Vasilevski, BCom'92, Global Growth Consultant

Chris Viehbacher, BCom'83, Managing Partner, Gurnet Point Capital, Cambridge, MA

Brian Walsh, MBA'76, Chair & Chief Investment Officer, Saguenay Strathmore Capital, Purchase, NY

Robert Wardrop, BCom'86, Executive
Director, Cambridge Centre for
Alternative Finance, Cambridge Judge
Business School, London, U.K.

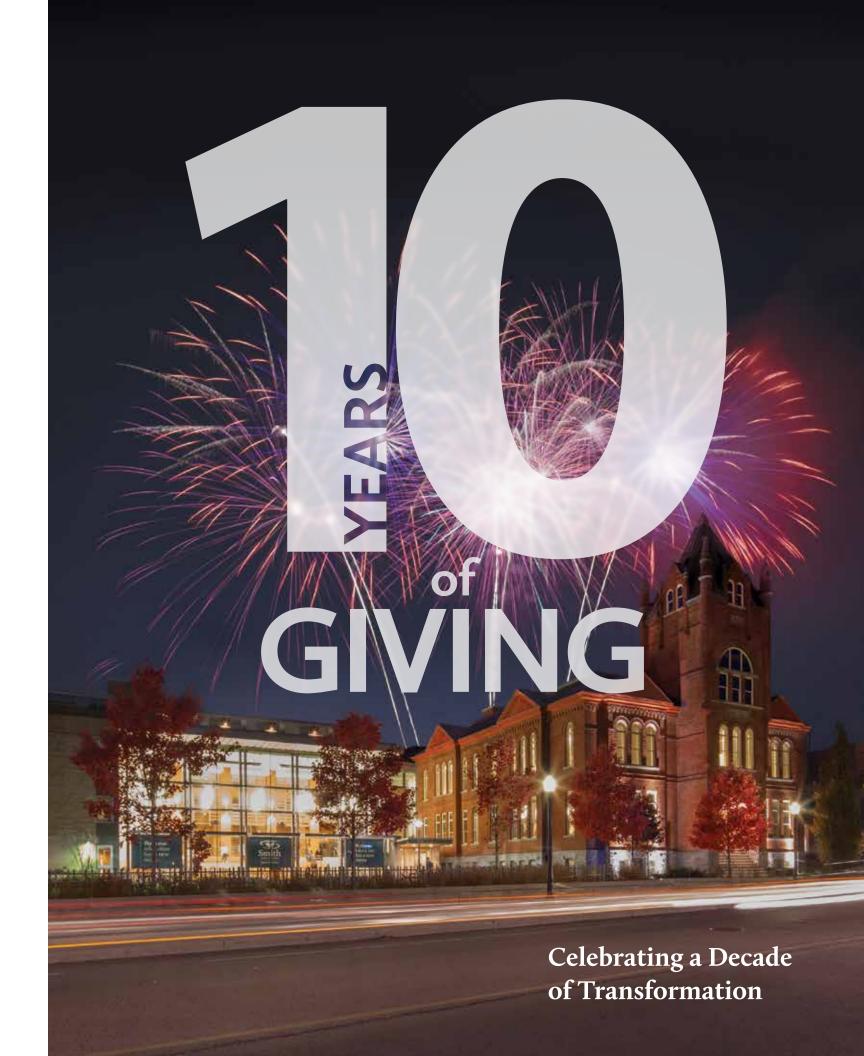
India Wardrop, NESsT Business Advisory Network, London, U.K.

Benita Warmbold, BCom'80, Senior Managing Director & CFO, CPP Investment Board, Toronto, ON

Janet Wells, BCom'90, London, U.K. Tom Wells, BCom'89, Partner,

Arma Partners, London, U.K. **Karsten Witt,** MBA'83, Executive Director,
Witt & Sohn AG, Pinneberg, Germany

William Yu, BSc(Eng)'84, MBA'87, Managing Director, Cansbridge Capital Corp., Atherton, CA





The Invest in Smith Campaign

May 1, 2006 – April 30, 2016

The ten-year Invest in Smith Campaign has exceeded its \$65-million goal by raising \$115.5 million, thanks to the generous support of alumni, faculty, staff, students, friends and corporate partners. The Smith fundraising effort was part of the larger Queen's Initiative Campaign, which raised \$640,448,000 as of April 30, 2016.

The impact of this extraordinary philanthropy on Smith School of Business has been transformational:

- More than \$37.3 million was directed towards scholarships and bursaries, which substantially increased financial support for deserving students in both undergraduate and graduate programs.
- The student experience has been enriched through
 - lacksquare the introduction of innovative teaching methods;
 - the efforts of our talented professors, supported by additional funding for their research through named faculty positions;
 - exposure to programs pioneered by the Centre for Social Impact and Centre for Business Venturing, among the school's other centres.
- The 2012 completion of the new wing of Goodes Hall, with the latest in teaching and learning technologies and additional common spaces to build our community.
- The single most significant milestone a \$50-million gift from Stephen Smith, the largest in Queen's history and the largest to a Canadian business school. At the announcement in October 2015, the school's new name was unveiled: The Stephen J.R. Smith School of Business.

The success of the Invest in Smith Campaign was made possible thanks to the commitment and dedication of our outstanding campaign and class-giving volunteers. They encouraged alumni and friends to continue their financial support, which is so critical for the School to continuously improve the educational experience of our students. To these dedicated volunteers, and to our 7,500 campaign donors, we thank you for your support!

This "10 Years of Giving" report highlights specific examples of how Campaign funds have impacted our students' learning experience. The donor recognition lists recognize those who have contributed more than \$1,000 during the final fiscal year of the campaign (2015-16) and cumulative giving over \$25,000. Donors who contributed in previous years were recognized in those years' reports, which are accessible online at **ssb.ca/yearinreview**.

Campaign Cabinet



Deborah and Doug McCutcheon



Sharon Ranson, Michael Kehoe and Tom Kinnear



John Gleeson, Sharon Ranson, BCom'80 Award recipient Philip Mazurek, Benita Warmbold and Lisanne Hill.



Shawn Cooper

To be part of such a record-breaking campaign in support of my alma mater has been a truly outstanding experience. I am thrilled to know that the efforts of the Campaign Cabinet volunteers, alongside dedicated Smith staff, aided in the success of this Campaign, and that our collective determination benefitted the school in so many ways. Smith School of Business has long been at the forefront of business education and the success of this campaign will ensure it remains so well into the future. ""

TOM KINNEAR, BCom'66, LLD'02, PhD Invest in Smith Campaign Co-Chair

Campaign Cabinet Members

lain Bruce, BCom'81, Retired Senior Managing Director, Risk Management, AMBAC Assurance Corp.

Jeff Carney, BCom'84, President & CEO, IGM Financial and Investors Group (Co-Chair)

Greg Cochrane, MBA'74, Managing Partner, VRG Capital Linda Cochrane, BA'77, MBA'79

Shawn Cooper, BCom'87, Managing Director & Regional Leader, Latin America/

Canada, Russell Reynolds Associates

Jerry del Missier, BSc(Eng)'85, MBA'87, Executive Chairman, Copper Street Capital LLP (Campaign Chair)

Carol Devenny, BCom'82, Office Managing Partner, PricewaterhouseCoopers

John Gleeson, BCom'80, Certified Financial Planner, Gleeson Financial Group Inc.

Adrienne Goldthorpe, BCom'99

Ted Goldthorpe, BCom'99, Former President, Apollo Investment Corporation

Mel Goodes, BCom'57, LLD'94, Retired CEO, Warner-Lambert Co.

Nancy Goodes

Ken Grewal, BCom'96, Capital Markets Strategist, Precocity Capital

Samuel H. Gudewill, MBA'79, President & CEO, Innovex Equities Corporation

Paul Hand, BA'69, MBA'73, Managing Director, RBC Capital Markets (Co-Chair)

George Holmes, BCom'80, Retired Partner, PricewaterhouseCoopers

Jerry Jackson, BCom'78, Retired Partner,

Polar Capital Corporation

Michael Kehoe, BCom'78, Retired CEO, Cosmetica Laboratories Inc. (Co-Chair)

Tom Kinnear, BCom'66, LLD'02, PhD, D. Maynard Phelps Professor of Business Administration and Marketing, Ross School of Business, University of Michigan (Co-Chair)

Jim Leech, MBA'73, Retired President & CEO, Ontario Teachers' Pension Plan, Chancellor, Queen's University

Doug McCutcheon, BCom'87, President, Longview Asset Management Ltd.

Grant McDonald, BCom'82, Office Managing Partner, KPMG

Thomas Miller, BCom'79, Partner, PricewaterhouseCoopers

Thomas O'Neill, BCom'67, LLD'05, Corporate Director (Co-Chair)

Paul Pancham, BCom'89, MD'94, Dr. P. Pancham Medicine Professional Corp.

Sam Pollock, BCom'88, Senior Managing Partner, Brookfield Asset Management

Charles Powis, BCom'86, Director, Fixed Income Sales, Scotiabank

Sharon Ranson, BCom'80, President, The Ranson Group Inc.

John See, BScH'79, MBA'81, Vice Chair, TD Wealth, TD Bank Group (Co-Chair)

Donald Sobey, C.M., BCom'57, LLD'16, Chairman Emeritus, Empire Company Ltd.

Penny Somerville, BCom'78

Ed Speal, BCom'83, Managing Director, BNP Paribas

Gia Steffensen, BCom'78, Retired Chief Investment Officer, Legg Mason Canada

Robert Wardrop, BCom'86, Executive Director, Cambridge Centre for Alternative Finance, Cambridge Judge Business School

Benita Warmbold, BCom'80, Sr. VP & CFO, CPP Investment Board (Co-Chair)

John Watson, MBA'70, Director, Talisman Energy Inc.

Tony Woodward, BCom'75, Managing

Director, Investment & Risk Management, Gluskin Sheff & Associates Inc.



Campaign Cabinet and Advisory Board Chair Benita Warmbold, Advisory Board member Monika Federau and Cabinet member Jim Leech.

Visionary Donors

These benefactors have each committed more than \$5 million to Smith School of Business and we are pleased to recognize them as Visionary Donors. Their extraordinary support has helped drive the school further towards its vision to be one the world's most innovative and influential business schools.



DONALD SOBEY BCom'57, LLD'16

Don has transformed our ability to attract the best and brightest students from Atlantic Canada through the D&R Sobey Atlantic Scholarship for Commerce students and, more recently, the D&R Sobey Atlantic MBA Scholarship. Don also supports faculty research through the Donald R. Sobey Professorship in International Business.



MELVIN GOODES BCom'57, LLD'94

Mel and his wife, Nancy, provided lead gifts to build not only a new home for the school of business but also the new west wing. Goodes Hall, and Goodes Commons in the new wing, are named in recognition of this generous support. Mel also established the Monieson Centre with an endowed gift.



STEPHEN J.R. SMITH BSc(Eng)'72

Stephen provided the largest ever gift to a Canadian business school, which significantly increased our endowment. This has allowed the school to compete for top talent on the global stage by funding Smith Chairs and Professorship and Smith MBA Scholarships. In recognition of this extraordinary gift, the school was renamed the Stephen J.R. Smith School of Business in 2015.



JERRY DEL MISSIER BSc(Eng)'85, MBA'87

Jerry is a long-standing volunteer and financial supporter of both Queen's University and Smith School of Business. Jerry's most recent contribution created the Dean's Matching Fund, which encouraged alumni to increase their giving at a 1:1 ratio match, or 2:1 match for recent graduates' gifts.

Campaign Support of Strategic Priorities

To ensure students achieve their full potential through an exceptional experience inside and outside the classroom, the Invest in Smith Campaign focused on four strategic areas. The iconic Goodes Hall tower graphic highlights donor support for each of these priorities.

DEVELOPING LEADERS

Providing our students with unparalleled opportunities and experiences that guide their development into successful leaders.

ACCELERATING THOUGHT LEADERSHIP

Attracting and retaining, in a highly competitive market, outstanding, innovative and research-driven faculty who will ensure our students receive an exceptional learning experience.

TRANSFORMING STUDENT LEARNING

Developing innovative curriculum and leading-edge techniques to teach the next generation of global business leaders.

GOODES HALL ENHANCEMENT

Supporting our strategic growth with an outstanding facility designed to enhance student learning and interaction among faculty, staff, students, alumni and friends.

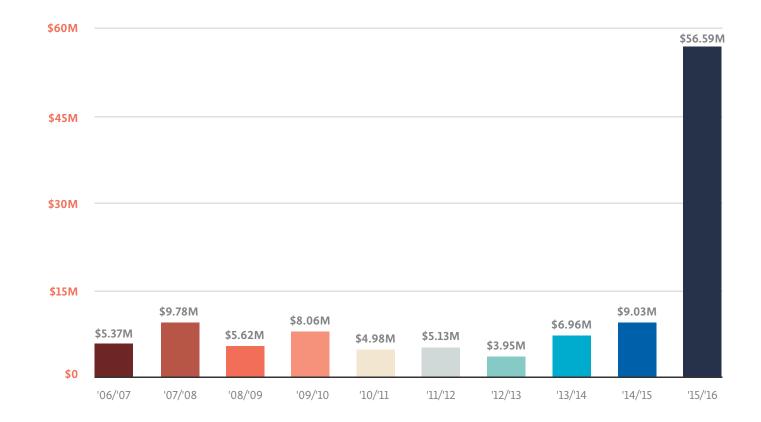
OTHER INITIATIVES

E.g. Dean's Innovation Fund



Campaign Mission Accomplished!

The school's 10-year fundraising campaign exceeded all expectations when it concluded on April 30, 2016, with \$115.5 million raised. The chart below shows the total amount of gifts and pledges received in each fiscal year, including the gift of \$50 million from Stephen J.R. Smith in 2015.





Alumni

Friends

Parents Students

Faculty

Staff

Corporate Partners Foundations

2 Gifts over \$5 Million

4 Gifts between \$1 Million and \$5 Million

Gifts between \$100,000 and \$1 Million

Gifts between \$25,000 and \$100,000

many, many Gifts under \$25,000

GIFTS BY SOURCE (2006-2016)

The campaign received financial support from 7,500 alumni, friends, faculty and staff, students, parents, corporate and foundation partners, whose philanthropy and commitment helped us reach this historic milestone.





The Goodes Commons, a popular meeting place in the new wing of Goodes Hall, which opened in September 2012.



Dean David Saunders with Erina Park, Commerce 1993 Entrance Award recipient, and Emily Constantinidis, Commerce 1988 Award recipient, in 2015.



Students pose for selfies with Stephen Smith on Oct. 1, 2015, at the event announcing his transformational gift and the school's new name.

Extraordinary Impact

How the funds raised have enriched Smith School of Business over the life of the campaign:

- 2 new Centres were established: the Scotiabank Centre for Customer Analytics and the CPA Centre for Corporate Governance
- **75**,000 square-feet of new space was added when the new wing of Goodes Hall opened in 2012
- \$500,000 in seed funding went towards the launch of the Living Case initiative
- \$2M Dean's Matching Fund enabled donors to have their gifts matched, doubled or even tripled
- \$7.3 M for new learning opportunities delivered by the Centre for Social Impact, Centre for Business Venturing and for student investment clubs QUIC and QUAAF
- \$17M for scholarships, bursaries and awards for Commerce students
- \$20.3M for scholarships and fellowships for MBA and other graduate students
- \$39.2M for new Chairs, Professorships and Fellowships that attract and retain exceptional faculty

Overall, the Invest in Smith Campaign has resulted in a \$75.8M increase in the amount of the Smith School of Business endowment fund.





Was ten. I'd Googled 'Canada's best undergraduate business school', discovered Queen's, and never again questioned where I was going. I saved through high school, working 25-hour weeks from the age of 15. My mother used these savings to support our family, and eventually I left home with nothing, just two months before the start of classes. So while I take pride in having earned my acceptance, it was the generosity of the School's alumni and corporate donors that allowed me to go to Queen's.

I am ever mindful of this support, which has driven me to make the most of my time in Commerce. An international exchange in third year is a big part of the experience, something 85% of the class participates in. Again, this was something I couldn't have done without the additional funding I received, this time from Deloitte.

I spent an incredible term at Université Catholique de Louvain in Belgium. I was inspired by the different ways of life I experienced, and by the people I met, both at school and in my travels. I learned how to enjoy the unexpected and to lean into experiences. These lessons encouraged me to push further and land a summer internship at a consulting firm in Kuala Lumpur, Malaysia.

I know this is just the beginning for me, down a path I could never have started without the support I received. It's a path I intend to take to ambitious places. This is why I am so grateful for the support I have received to get this far — thank you. ??

JACK SAUNDERS, Comm'17

Pictured in Kuala Lumpur, Malaysia, where he completed a post-exchange summer internship.

Campaign Support for Student Awards

A priority of the Invest in Smith Campaign was to ensure that exceptional students are able to attend Queen's Commerce regardless of their ability to pay. For many top students, an offer of financial support is the deciding factor when choosing a business school. Also critical was the need to offer competitive scholarships to attract the best students from around the world to the Queen's MBA program. In both cases, high-quality students raise the bar on discussion and debate, contributing value to the entire school.

Thanks to support from donors, Smith School of Business has significantly increased our ability to diversify, reward academic excellence and address financial need.

COMMERCE

\$17,039,852	Directed to Commerce student awards
148	Funds supported
65%	Of Commerce students now receive funding through scholarships, bursaries, academic and international exchange awards
1/3	Of this support comes from donations

MBA

\$19,911,911	Directed to MBA student awards
15	Funds supported
9x	Increase in the value of MBA scholarships since 2006, allowing Smith to attract exceptional candidates

Recognizing Cumulative Giving

The following list recognizes our generous supporters who have given \$25,000 or more, cumulatively, to Smith School of Business as of April 30, 2016. This includes lifetime contributions as well as realized bequests from the estates of the school's alumni and friends.

\$5,000,000+

Jerry del Missier, BSc(Eng)'85, MBA'87 Nancy & Mel Goodes, BCom'57, LLD'94 Stephen J.R. Smith, BSc(Eng)'72 Donald Sobey, BCom'57

\$1,000,000-\$4,999,999

Laurie & Michael Borden, BCom'80 Ana Maria & Donald Carty, BAH'68, LLD'01 Carol & Ian Friendly, BCom'83 Paul Hand, BA'69, MBA'73, & Vicki Gilliatt Hand, BA/BPHE'73 Lynn & Ewout Heersink, MBA'74 Lynne & Michael Kehoe, BCom'78 Tom Kinnear, BCom'66, LLD'02, PhD Sonilal ◊, Ira & Paul Pancham, BCom'89, MD'94 Cathy & Harold Roozen, MBA'79 Gerald Sutton, BCom'48, MCom'49, & Margaret Sutton, BA'48 Anonymous (3)

\$500,000-\$999,999

Estate of Donald Alexander Baxter, BCom'34 Estate of Muriel Hatch Lisanne Hill, BCom'80 Jim Leech, MBA'73 A. Britton Smith, LLD'09 Bertha* & Herbert H. Thiele, BA'48, BCom'48 Anonymous

\$250,000 -\$499,999

Peter Armstrong Iain Bruce, BCom'81 Linda Cochrane, BA'77, MBA'79, & Greg Cochrane, MBA'74 Michael Durland, PhD'91 Samuel H. Gudewill, MBA'79 Paul & Catherine Hyde, BA'82 Estate of Donald I. McLeod, BA 1908 Len Morrow, MBA'72 Harry Mortimore, MBA'73 Thomas O'Neill, BCom'67, LLD'05, & Susan O'Neill, BA'65 Ethel Patterson, MBA'81, & Michael Bandzierz, MBA'80 Mark Schweitzer, BCom'83, & Teresa Schweitzer, BNSc'85 John See, BScH'79, MBA'81, & Kathryn See, BAH'79 Estate of Elizabeth Marie Shantz, BCom'27 Brenda Vince*, BCom'77, & Steven Smith, BCom'77 William Yu, BSc(Eng)'84, MBA'87, & Diana Liu

\$100,000-\$249,999

Elyse & Dany Battat, BCom'78 David Beatty, BCom'82 Catherine Bell, MBA'02, & Kent Brown Estate of Jean M. Black Judith & Philip Bookalam, BCom'68 Karyn Brooks, BCom'76 Simon Brown, BCom'93, & Mona Brown, BAH'93 Jason Capello, BCom'96 Carolyn Carney, BCom'86, & Jeff Carney, BCom'84 Andrew Chisholm, BCom'81, & Laurie Thomson, BAH'84 Augusta & Shawn Cooper, BCom'87

Estate of Martha Hazel Coughlin lan Dawson, MBA'85 Ian Fraser, BCom'53, & Patricia Fraser, BAH'53 John Gleeson, BCom'80, & Sarah Gleeson, BAH'80 Adrienne Goldthorpe, BCom'99, & Ted Goldthorpe, BCom'99 Ken Grewal, BCom'96, & Christina Skinner Nancy Hamm, BCom'76, & Richard Hamm, BCom'76 George Holmes, BCom'80 Jerry Jackson, BCom'78 Fred Jaques, BCom'80 Pentti Karkkainen, MBA'81 Michael Keilhauer, BCom'76 Paul Kinnear, BCom'63, & Carole Kinnear, BA'98 Kyle Kitagawa, MBA'88 Anna Koo, MBA'75, & Norman Koo, BSc(Eng)'72, MBA'75 Donald Langill, BCom'77 Peter Mackenzie, BCom'81, & Kate Zeidler Mark MacTavish, BCom'97 Valerie Mann, BCom'86, & John Condon, BSc(Eng)'85 Thomas Miller, BCom'79, & Elizabeth Miller, BFA'79 Somen Mondal, MBA'06 Max Muselius, BA'79, MBA'81 Edward Nash, BCom'85 Ted Neave Lucie & Joseph Pal, BCom'74 Ryan Pedlow, BCom'98 Patti Perras Shugart, BCom'86, & Paul Shugart, BScH'79 Sally Peterson, BAH'86, MBA'88, & Bryan Pearson, BScH'86, MBA'88 Sam Pollock, BCom'88 Ellen & Charles Powis, BCom'86 Sharon Ranson, BCom'80, & Family

Susan Rooks, BCom'84, &

Edward Speal, BCom'83

Jenny & Gerald Risk, BCom'90

Cee Cee & Bruce Robertson, BCom'88 Derek Russell Lisa J. Saunders, BCom'86 Michael Sifton, BCom'83, & Iulie Sifton, BA'82 Estate of Christine Sinclair, BCom'81 Crystal & Gregory Smith, BCom'91 Olga & William Stanimir Patti & Sandy Staples ◊ Gia Steffensen, BCom'78, & Jean Steffensen, BA'77, BEd'78 Shirley Irene & Allan Taylor, LLD'91 Colin Taylor, BCom'84 Margot & Eric Toller*, BA'50, BCom'51 Kim van Steenbergen, BNSc'78, & Jeff van Steenbergen, BSc(Eng)'77 Angela & Brian Walsh, BA'74, MBA'76 Robert Wardrop, BCom'86 Benita Warmbold, BCom'80, & Gerry N. Wood John Watson, MBA'70 George Watson, BSc(Eng)'70, MBA'72, & Sheila Watson, BAH'72 Bruce & Cathy Williams, MBA'77 Eileen Simon & Jos Wintermans, MBA'72 Cate Woodward, BA'74, MBA'76, & Tony Woodward, BCom'75 Deborah Yedlin, MBA'91, & Martin Molyneaux Anonymous (4)

\$50,000-\$99,999

Andrew Brewster, BCom'99 W. Dave Brining, BCom'79 David Brown, BCom'73 Shauneen Bruder, MBA'84, & Michael Bruder, LLB'84 Iennifer Camelford, BAH'74, MBA'78, & James Camelford, BA'77 Pamela & Chris Clark, BCom'76 Sara & Peter Copestake ◊, BA'78 Bob Cronin, BCom'80, & Gayle Cronin, BSc'80 John M. Davison Daphne Dean, BA'71, BScH'73, MSc'78, MBA'81 Mark DesLauriers, BCom'78, & Wendy DesLauriers, BEd'82 Douglas Dethy, BCom'75



D&R Sobey Atlantic Scholars and guests celebrate Don Sobey's 80th birthday.



Susan Li, Sutton Award in Business recipient, with Gerald and Margaret Sutton.



Ian Friendly with Dr. Ceren Kolsarici, the Ian R. Friendly Fellow of Marketing

Gloria J. Epstein, BCom'72 Graham Farquharson, MBA'69 Monika Federau, MBA'88 Karen Flavelle, BCom'79, & Jamie McTavish Gordon Fleming*, BCom'53 Cyril Goddeeris, BCom'00 Andrew Gross, BCom'79, & Nora Gross, BA'81, BAH'82 Gordon Hendren, BCom'79 Glynis Anne Henry, BA'76, MBA'78 Milton Hess*, BCom'64, & Julia Hess, BA'65

Elliot Iacobson, MBA'69 Anna Kennedy, BCom'79, & Donald Kennedy, BCom'79 Janet & Richard Lint Robert F. & Margaret MacLellan, BAH'79, MBA'81

43

[♦] Queen's faculty/staff (current and retired)



The time I spent in Commerce completing the requirements for a Certificate in Responsible Leadership helped connect me with some remarkable mentors. These included the Centre for Social Impact's corporate and alumni supporters, many of whom have helped inform my career choices. Attending events offered by the Centre, such as its annual Social Impact Summit and regular guest speaker presentations, taught me the value of building a strong network when pursuing social impact roles.

Through the incredible people I met, I learned that if you are in touch with the things that drive you and can link that to your work, then you can bring something to the world that is powerful and unique.

Post-graduation, I was honoured to serve as a Canadian Representative to the UN Youth Assembly in 2015. After starting a business, I was invited to attend the Global Entrepreneurship Summit hosted by President Obama in June 2016. As a contributor to the *Huffington Post*, I've been able to share insights gained from these experiences.

I'm grateful for the amazing opportunities the Certificate in Responsible Leadership program afforded me, and for the mentors who continue to contribute to my life and career.

JESSICA LUI, BCom'14

Frequent traveller for her work on UN initiatives; recently joined Deloitte Consulting in Toronto.

Mike MacSween, MBA'07 Douglas McCutcheon, BCom'87, & Deborah McCutcheon, BScH'86 Nancy McFadden, BAH'74, BEd'76, & Douglas McFadden, LLB'75 Robert McFarlane, BCom'83 Catherine McIntosh, BCom'82, & Douglas McIntosh, BCom'82 Thomas McLaren*, BCom'49 Frederick Mifflin, BCom'81 Anne & Dusan Miklas Elizabeth Gay Mitchell, BA'64 Estate of Lois Monieson Ian Ness, BCom'79 Jennifer Newman, BCom'91, & Patrick Marley, BCom'92 Janet Nixon, BCom'80, & Gordon Nixon, BCom'79, LLD'03 John Nixon, BCom'77 Elsa & Michael Nowlan, BCom'82 Leah & Iohn O'Neill John & Susan Michel Shuter, MBA'81 Robert Sobey, BAH'88 Penny Somerville, BCom'78 Estate of Richard Stackhouse, BCom'53 Frederick Troop, BCom'54 Michelle Weinberg, BCom'93 David A. Wilson, BCom'64 Daniel Wilton, BCom'93 Anonymous (5)

\$25,000-\$49,999

M. Shân Atkins, BCom'79, & James E. Erbs Karen Bailey, BCom'93 Heather Baker, BCom'83 Deborah Barrett Brent Belzberg, BCom'72 Michael Bolitho, BCom'84, & Angelica Thiele-Bolitho Derek Burney, BAH'62, MA'64, LLD'98 Elizabeth & Gregor Caldwell, BCom'64 Lawrence Cannon, BCom'87 Guy Casgrain, BCom'78 Roger Casgrain, BCom'80, & Colette Charest, BSc(Eng)'82 Merianne & Michael Castellarin, BCom'95 Michael Chan, MBA'94, & Donna Townsend Frances & Robert Crandall O. BCom'51

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Frederick Moote, BA'49, BSc(Eng)'49

Estate of Sylvia Morawetz, BCom'75

Kamyar Kazemi Moud, MSc'04

Melanie & Peter Munk

Elspeth Murray ♦, BScH'85, MBA'87, & Peter Richardson ◊ Wayne Musselman*, BCom'64 Paul Myles, BCom'66, MBA'67 Michael Nobrega Gwen & David Oliver, BCom'64, MBA'66 ludith Orzechowski, BCom'96, & Torbiorn Andreassen, BCom'95 Beverly Paquette, BCom'77 Carolyn Paterson, BScH'85, & Alan Paterson, BSc(Eng)'85 Cynthia Phillips, BCom'84 Joanne Poile, BCom'89 Nancy Powis, BCom'80 Amein Punjani, BCom'95 Catherine Purcell ◊, BScH'78, BEd'85, MEd'98, & Michael Purcell, BSc(Eng)'75 Robert Renaud, BCom'96, & Sarah Renaud, BAH'96 Ray Richardson, MBA'84, & Anne Nurse-Richardson, BA'78 Michael Robins, BCom'79, & Susanne Robins, BAH'82 Estate of Clayton Lloyd Rogers, BCom'89 Bruce Runciman, BCom'78 David M. Saunders ◊ & Susan Bartholomew ◊ David Sculthorpe, BCom'83, & Patricia Sculthorpe, BAH'85 Candace Shaw, BA'84, BSc'85, MBA'87 Robert Shoniker, BCom'69, MBA'70 Penny Somerville, BCom'78 Laurie & Jonathan Soler, BCom'95 Adrienne Teron, BCom'91, & Bruce Teron, BCom'91 Andrew Trickett, BCom'95 Jean Turmel Gaurav Upadhya, BCom'91 Sherri & Jeffrey Watchorn, BCom'88 Sheila Cooke-Witt, MBA'83, & Karsten Witt, MBA'83 Laxmi & Jeffrey Wordham, BCom'95 Herbert Wyman, BCom'50

Anonymous (4)

^{*} Decease

Queen's faculty/staff (current and retired)

Royal Legacy Society

The following list recognizes alumni and friends who have directed bequests, gifts of insurance and registered account and trust proceeds for the future benefit of Queen's.

Matthew Aaronson, BA'98, BCom'98, & Kate Sanderson, BA'98 Elisha Ballantyne, BCom'97 Eleanor R. & John W. Bannister*, BCom'47 Sharon & James Bradley, BSc(Eng)'69, MBA'74 Julie Breen, BCom'96 Bob Butterill, BCom'77 William Campbell, BCom'50 Donald M. Cooper, BCom'58, LLD'07 Ross Cowan, BCom'66 Donald Cranston, BScH'82, MBA'85 Hedley Cross*, IR'46, BCom'48, & Frances Cross, BA'38 Madeleine & Donald Daly, BCom'43, BAH'46, MA'48 Mervin Daub ♦, BCom'66, & Elaine Forshaw Wesley Diong, BCom'90 Ian M. Fraser, BAH'76, MBA'79 Shari & Paul Gagné, MBA'75 Michael Gilbert, BCom'78, & Cynthia Gilbert, BA'78 Norman Gleiberman Jocelyn & Gerard Hopkins, BCom'51 Jerry Jackson, BCom'78 Elliot Jacobson, MBA'69 Joseph L. Kennelly, BCom'74 Paul Kinnear, BCom'63, & Carole Kinnear, BA'98 Tom Kinnear, BCom'66, LLD'02, PhD Carla Larson, BA'86, MBA'88 James Liddell, BSc(Eng)'60, MBA'64 Mark MacTavish, BCom'97 John Maughan, BCom'75 Shelley McGirr, BScH'79, MBA'81, & Steven McGirr, BAH'76, MPA'77 Barbara McWhirter, BCom'78, & Peter McWhirter, MBA'79 Elizabeth* & Ted Neave ◊ John Newcombe, BCom'85

Thomas O'Neill, BCom'67, LLD'05

Diane & Chris Paddison, BCom'80

Gim Ong, MBA'70

Sally Peterson, BAH'86, MBA'88, & Bryan Pearson, BScH'86, MBA'88 Catherine Purcell \$\, BScH'78, BEd'85, MEd'98, & Michael Purcell, BSc(Eng)'75 John Purkis, BCom'48 Anne Riley, BCom'76, & Derek Riley, BCom'76 Robert & Dianne Robinson, BCom'70 Heather D. Ross, BCom'84 Mark Skeggs, BCom'98, & Maybelle Skeggs, BSc'01 Caroline Irvine-Somers, BAH'80, MBA'82, & Douglas Somers, BSc(Eng)'80 Patti & Sandy Staples ◊ Shirley & Herb Stone Gerald Sutton, BCom'48, MCom'49, & Margaret Sutton, BA'48 Peter Swire, BCom'80, & Kristine Curtin Swire, BA'80 John D. Takach, BCom'64 James Tang, MBA'71 Patricia Thompson, BCom'76, & Gordon Thompson, BCom'76 Michael Tremblay, MBA'92 Barbara & Chip Vallis, BScH'73, MBA'77 Benita Warmbold, BCom'80, &

Gerry N. Wood

Ginnie Welsman, MBA'77

David A. Wilson, BCom'64

Elizabeth Woodbury, BCom'80

Queen's faculty/staff (current and retired)



in the MBA program, were a significant and meaningful turning point in my life. I am so pleased to know that through my bequest I will be helping future generations of students to experience an outstanding education that will serve them well into their futures.

GINNIE WELSMAN, MBA'77

Remembering the School in Your Will

You may choose to make a bequest to Queen's to benefit the school in your will or through a life insurance policy.

Please contact
Catherine Purcell for more details
at purcellc@queensu.ca.

Recognizing Annual Giving

The lists on pages 49 to 52 (Commerce) and 63 to 64 (post-graduate programs) recognize donors who contributed \$1,000 or more, in cash gifts or pledge payments, to the Smith School of Business. Recent alumni, who graduated between 2010 and 2014 and are just starting their careers, are recognized for their gifts, at any amount. Those who have contributed up to \$1,000 are recognized on pages 54 to 55 (Commerce) and page 65 (post-grads). In all cases, gifts being recognized were received between May 1, 2015 and April 30, 2016. Donors whose gifts were received after April 30, 2016 will be acknowledged in the 2016-2017 Year in Review.

Many Smith School of Business alumni direct their gifts to other programs and initiatives at Queen's University. These contributions are recognized annually in the University's *Report of Contributions*.



APPRECIATION SOCIETIES

In addition to recognition in this report, all Smith School of Business donors are eligible for membership in one of Queen's University's annual appreciation societies, based on their giving per fiscal year, as follows:

Grant Hall Society

Diamond Level — \$10,000 or more Sapphire Level — \$5,000 to \$9,999 Limestone Level — \$1,000 to \$4,999

Summerhill Society \$500 to \$999 **Royal Charter Society**

Cha Gheill Society

\$250 to \$499

\$100 to \$249 (and first Queen's degree earned within the preceding five years) **Royal Legacy Society**

Bequests by will, charitable-gift annuities, life insurance, real estate, registered funds and charitable trusts

BENEFACTOR WALL

Smith School of Business's generous supporters who have each contributed more than \$100,000, cumulatively, are recognized on the school's Benefactor Wall at the following levels:

Level 1 – \$10 Million or more

Level 2 - \$ 5 Million to \$9,999,999

Level 3 – \$ 1 Million to \$4,999,999

Level 4 – \$500,000 to \$999,999

Level 5 - \$250,000 to \$499,999

Level 6 - \$100,000 to \$249,999

In addition, those whose cumulative gifts have exceeded \$5 Million are recognized on the Visionary Wall at Goodes Hall.

Every effort is made to ensure the accuracy of these lists of donors. However, errors occasionally occur. If your name has been omitted, misspelled or incorrectly listed, please contact investinsmith@queensu.ca.

47

at purcellc@queensu.ca.



Commerce Giving 2015/2016

Gifts from donors of \$1,000+ to Smith School of Business received between May 1, 2015 and April 30, 2016 are recognized below.

1940s

Madeleine & Donald Daly '43 Margaret & Gerald Sutton '48 Bertha* & Herbert H. Thiele '48

1950s

Patricia & Ian Fraser '53 Gordon Konantz '54 Don Sobey '57 Frederick Troop '54

1960s

David Fortier '64 Tom Kinnear '66 Susan & Thomas O'Neill '67 Anonymous

1970s

M. Shân Atkins '79 & James E. Erbs Richard Bradeen '78 & Barbara Osler Ann & Bartley Bull '77 Hugh Chasmar '79 & Kathleen Hanly Wendy Conn '76 Robert Cuthbertson '72 Carol & John de Sevigne '74 Wendy & Mark DesLauriers '78 Gloria J. Epstein '72 Elaine & Howard Fergusson '74 Janet & Michael Forsayeth '77 Cathy & Gordon Hendren '79 Jerry Jackson '78

Lynne & Michael Kehoe '78 Anna '79 & Donald Kennedy '79 Donald Langill '77 Colin Loudon '74 Peggy & John McFarlane '73 Elizabeth & Thomas Miller '79 Sheila Murray '79 & David Dickinson '79 lan Ness '79 Beverley Paquette '77 Marlie '75 & Kenneth Singer '75 Steven Smith '77 Penny Somerville '78 Iean & Gia Steffensen '78 David Steiner '78 David '79 & Catherine Turnbull '85 Karen & Bruce Warmbold '78 Terrence Wright '79 Anonymous (2)

1980s

Heather Baker '83

Melody & John Blain '88 Laura '89 & Nicholas Boland '83 Michael Bolitho '84 & Angelica Thiele-Bolitho Laurie & Michael Borden '80 Nicholas Brearton '81 Richard & Carolyn Brook '86 lain Bruce '81 Derek Burleton '89 Lawrence Cannon '87 Carolyn '86 & Jeffrey Carney '84 Roger Casgrain '80 & Colette Charest Richard Clark '81 & Laura Gainey Andrew Clarke '84 Christopher Clubb '88 Bruce Cooper '88 & Marie Campbell Robert Crombie '89 Gayle & Bob Cronin '80 Kathryn & Thomas Cronin '86

Douglas Dawdy '85 Brian Dawson '85 Carol Devenny '82 & Grant McDonald '82 Ferg & Katherine Devins '85 Daniel Dickinson '84 & Jennifer Kimball Mark Eagles '86 David Forster '85 Carol & Ian Friendly '83 Sarah & John Gleeson '80 Anne '82 & Geoffrey Gouinlock '82 Dee Dee & Thomas Green '82 Patricia Gwin '85 Jeanette Hepburn '89 ◊ Alvin Hew '86 George Holmes '80 Craig Hutchison '88 Bruce Kagan '89 Peter Kinch '81 Stephen & Jill Kouri '84 Sandra '89 & Donald Linsdell '89 John MacDonald '85 & Diana Miotto Peter Mackenzie '81 & Kate Zeidler James MacRae '85 Valerie Mann '86 & John Condon Anne '85 & Alan Mayne '85 Jo-Ann E McArthur '85 & Ted Scott Fiona & Graham McBride '85 Catherine '82 & Douglas McIntosh '82 John McVicar '86 Frederick Mifflin '81 Steven Millan ◊ '89 Gordon Mount '80 Edward Nash '85 Simon Noronha '89 Lisa O'Toole '84 Patricia Perras Shugart '86 & Paul Shugart

William A. Cunningham '83

Gregory Dart '89

Joseph Quarin '88

Ellen & Charles Powis '86

Deceased

Queen's faculty/staff (current and retired)

Michael Quinn '88

Cathy & Geoffrey Reeves '81 Cee Cee & Bruce Robertson '88 Lisa I. Saunders '86 Patrick Scace '89 Jeannette & Paul Schiffner '85 Teresa & Mark Schweitzer '83 Anthony Seliak '89 Murray Sinclair '84 Anne E. Smith '84 John Stackhouse '85 Ronald Stenzl '85 Marilyn Stitt '84 Daria & Richard Taylor '81 Catherine '85 & David Turnbull '79 Bruce Usher '86 Shannon Valliant '89 Nicola von Schroeter '88 Benita Warmbold '80 & Gerry N. Wood Sherri & Jeffrey Watchorn '88 Mary Wilson Trider '82 Vilborg Wilson '80 Kendy Wong '85 & Eileen Pang Susan & Jay Wright '81 Anonymous (6)

1990s

David & Andrea Armstrong '95 Dianne & John Armstrong '91 Joanne Badida '96 & Richard Hildebrand '96 Karen Bailey '93 Christy Bain '94 & Ross Petersmeyer '94 Jennifer Lamb '93 & Justin Barr '94 Tracey Bissett '97 Melanie & Derek Blakely '91 Erika '92 & Michael Boone '92 John Booth '95 Peter Brown '91 Mona & Simon Brown '93 Mark Caiger '93 & Kara Brodribb Merianne & Michael Castellarin '95 Richard Cheung '95 & Joyce Mak Heather Cooke '90 Casey Cox '95 Brahm Cramer '90 Timothy Culliton '91 Anita & Bryan Davis '95 Christopher Dawson '90



Student award recipients Josephine Liu and Sarah Balson at Homecoming 2015.



Mel Goodes, with Dean David Saunders, rings a bell to signify the opening of the new wing of Goodes Hall in 2012.

Antonio Rodrigues '90 & Tara Burns

George Rossolatos '95

Crystal & Gregory Smith '91

lennifer '91 & Andrew Stuart '91

Adrienne '91 & Bruce Teron '91

Bradley Trotter '90 & Beth Frasco

Michael & Karen Wagman '95

Laxmi & Jeffrey Wordham '95

Steven & Meredith Van Binsbergen '90

Bruce Sellery '93

James Skinner '91

Paul Smith '90

Bill Stamatis '95

Derek Szeto '96

Andrew Trickett '95

Pamela Weeks '98

Fraser Whale '91

Robert Wilkes '91

Damian Yu '96

Anonymous (10)

Thomas Whelan '92

Michelle Weinberg '93

Kevin Tan '99

Carolyn & Scott Earthy '97 David Finch '91 & Tamara Rozon Finch Michael Flux '95 Valerie Gillis '96 Adrienne '99 & Edward Goldthorpe '99 Andrew Guilfoyle '95 Hee-Suk Ham '95 Catherine Mills Hess '90 & Jeffrey Hess '91 Melanie & Stephen Hoffmeister '98 David lackson '91 David & Kelly Kemper '91 Michael Klubal '95 & Karen Leonard Patrick Lee '90 Blair Look '90 Robert Lysy '95 Mark MacTavish '97 Steven Major '91 Crystal Maloney '95 Fiona McArdle '92 Susan McCracken '91 & Thomas Dalby '91 Michael McGurn '91 Margot McLeod '91 Andrea '94 & John McReynolds '94 Donald Meek '90 Nadine Mirchandani '93 Gregory Mittman '91 Mike Murray '96

Jennifer Newman '91 & Patrick Marley '92

Judith Orzechowski '96 &

Jenny & Gerald Risk '90

Ryan Pedlow '98

Prem Rawal '99

Torbjorn Andreassen '95

2000s

Omar Abdel Hafez '00 Christopher Chin-A-Loy '00 Gregory Coughlin '01 Laura '00 & Ryan Couvrette '00 Carol '00 & Timothy Deacon '00 Matthew Fong '04 Robert Gierula '01 & Debby Shen Cyril Goddeeris '00 Brendan O'Grady '05 John & Lisa Orr '01 lamie See '06 Rebecca Tascona '00 Daniel Wares '00

2010s

*As recent grads, this section reflects all donations

Samira Abed '16 lustin Abraham '11 Rachel Adams '16 Shakeeb Ahmed '16 Cameron Allison '16 Brock Arbo '16 Colin Babington '15 Amrithal Bachra '16 Laura Baker '16 Liam Bannon '16 Paige Baumgartner '16 Spencer Bayley '16 Kyle Beaudry '15 Yuliya Belik '16 Catherine Bell '16 Madeline Bennett '16 Charles Benson '16 Brandon Ber '16 Matthew Bijman '16 Alexandra Bishop '16 Iamie Borenstein '16 Idriss Bouhmouch '10 Emma Bryson '16 Christopher Bulla '16 Alison Campbell '16 Chad Carney '15 Cole Castellarin '15 Hannah Chafetz '16 Jack Cheesewright '16 Adrian Cheung '15 Pui-Lok Choi '16 Sophia Choong '16 Jonathan Chu '16 David Cochrane '12 Elliott Collver '10

Nadia Credico '16 Brianne Croteau '16 Maggie Davies '16 Alexander Davis '16 Anthony DiPietro '16 Jacqueline Flannery '16 Riley Harding '16 Heather Hawks '10

Caroline Hayes '16 Cole Heideman '16 Christina Heos '16 Shauna Hogan '15 Yueming Hou '15 Le Hu '16 Nicole Hutinec '16 liwon Im '16 Ashley Itzcovitch '15 Grant Jones '15 Megan Judges '16 Kaitlin Juraschka '16 Androniki Kalergis '16 Vikram Kandeth '16 Mehak Kaur '16 Neel Kawale '16

Michael Costas '10 Kyla Craig '16 Ian Dickinson '15 Eric Down '16

Ivo Dramov '16 Nicole Drutz '16 Ara Dungca '16 Heather Evans '16 Eric Faulkner '16 Georgia Forbes '16 Emma Freeman '16 Ionah Friedman '16 Shavne Gelbard '16

Somdip Ghosh '16 Joseph Gilpin '16 Roni Glatt '16 Anne Gleeson '10 George Gleeson '13 Matthew Gottschling '15 Julia Guenther '16 Jingqi Guo '11 Mary Guo '15 Samantha Hainer '16 Kathryn Haiiar '15

* Deceased

♦ Queen's faculty/staff (current and retired)

Zoe Keirstead '15 Farrah Khoo '16 Yong Kim '15 James King '15 Josephine Koopman '16 Amy Kraemer '15 Olivia Kramer '16 Zara Kwan '10 & Dimitar Shapov '10 Christopher Lalonde '15 Alison Landry '16 Adam Lee '16 Jaehyuk Lee '15 Mirae Lee '15 Claire Levitt '16 David G. Lewis '16 Kristen Lewis '16 Nancy Li '16 Serena Li '16 Elis Lila '15 Connie Lo '15 Connor Long '16 Ana Lopez '16 Abraham Lozano Palma '16 Alise Macfadyen '16 Emma Macintosh '16 Douglas Mackenzie '16 Alexander Mahoney '16 Rayan Mamun '16 Katelyn Martinko '16 Jessica Marven '16

Benjamin Mason '15

Stephanie Mccall '16

Mitchell Mclean '16

BCom'16, '17, '18 & '19 **Students Take** the Pledge

A campaign started by the BCom'08s continues to garner support from Commerce students across all years of the program. Hundreds have contributed an optional annual fee of \$97.50 that will generate \$1.2M over 10 years for the new wing of Goodes Hall that opened in 2012.

For a complete list of the names of Commerce students who have pledged their support, visit ssb.ca/pledge2016

51

Jacqueline McPhedran '16 Michael Milazzo '16 Adam Miller '16 Michael Mingay '15 Amy Morassutti '16 Daniel Morris '16 Matthew Morrison '15 Elia Moscovitz '15 Valerie Ngai '15 Carly Nicholson '16 Duncan O'Donnell '16 Benjamin Oppenheimer '16 Katherine O'Reilly '16 Neil O'Reilly '16 Michael Ozburn '16 June Pak '16 Yuting Pan '16 Kayla Paret '10 Gregory Perron '16 John Petras '16 lennifer Pollock '11 Patricia Quek '16 Allison Quinn '10 Kelly Quinn '12 Nathan Quinn '16 Julia Raco '15 Laura Ramsden '16 Taranjit Randhawa '16 Vasanth Ranganathan '16 Christopher Rayment '16 Cameron Rice-Gural '16 Billy Richmond '16 Ellen Ritchie '16 Beatrice Robertson '15 Rvan Robertson '16 Sarah Roden '16 Sami Rodrigue '14 Nicholas Rogers '16 Caitlin Ronald '16 Erin Salonen '15

Spencer Schaan '16

Jacob Shepherd '16

Amy Sigurdson '15 Christine Sirois '15

Ryne Smetheram '15

Patrick Smit '16

Lauren Smith '16

Andrea Snider '10

Rafiq Suleman '16

Meredith Svetec '15

Matthew Straatman '15

Russell Shirra '16

The Comm'08 class got behind the construction of the new wing of Goodes Hall at the architectural-drawing stage. Commerce Society Executives David Waugh, Amy Bergenwall and I recognized that as conferences and competitions grew in size and scope, additional meeting spaces would be needed. After surveying the student body, we initiated an optional fee of \$97.50 per student, per year, to raise \$1.2 million over ten years.

Though we wouldn't experience the new space ourselves, we were proud to be part of the fundraising campaign and honoured to pass the torch to successive Commerce classes, which have continued to support the campaign.

I first saw the new wing in 2013 on a recruiting visit to Queen's. I was most impressed with how vibrant and well used the Goodes Commons was, with students working on laptops, reading or chatting with classmates. It was also exciting to see that our suggestion to open a Starbucks to fuel the caffeine needs of students had been acted upon!

EDDIE HO, BCom'08

Pictured with Brittney Gerlock at Parkland Fuel Corporation's terminal facility north of Calgary, where Eddie is the company's Corporate Controller.

Richard Tam '13 Chen Tan '15 Lauren Taylor '16 Natalie Tershakowec '16 Rylan Thackway '16 Kelly Thomson '16 Adam Tkach '15 Jacqueline To '16 Lulu Tong '16 Elizabeth Toniolo '15

Andrew Vettese '16

Anna Wall '16 Miranda Wang '16 Tyler Wedekamm '16 Adam Wells '16 Michael Whynot '16 David Wilson '16 Alexander Wright '16 Austin Wright '16 Suzanne Zaffino '15 Yifan Zhou '15 Kiara Zuchkan '16 Anonymous (20)

Razvan Vulcu '16

♦ Queen's faculty/staff (current and retired)

Catherine Szendrey '16 Madaline Trautrim '16 Jane Traversy '10 Bronwyn Valentine '16 Jennifer Van Der Wee '16 Cole VandenBygaart '16



Commerce Giving 2015/2016

Donations of up to \$1,000 to Smith School of Business are recognized below.

1950s

Cecil Adams '55 Grant Armstrong '59 Lloyd Budgell '59 Donald Foster '56 Myron Rudiak '54 Raymond Souch '52 Chris Trevor '58 Anonymous (2)

Kelly & Robert Neale '73 Harry Ort '74 Joanne Pearce '79 Lvnn Plummer-Morse '77 Patricia & Iain Scott '74 Sharon & Kevin Treacy '79 Daryl & Maxine Tuck '74 M. Christine Zufelt '79 Anonymous (6)

Peter & Barbara McWhirter '78

Gail & David Morton '73

1960s

Daniel Atkinson '69 Ronald Bisset '66 David Crossley '67 Avril & Andrew Gemmell '64 Mary Anne & Roderick McLeod '64 Scott Morley '62 Stuart Proudfoot '66 Peter Stuart '65 Anonymous (2)

1970s

lack Alvo '78 David Bialik '76 David Clare '78 Robert Cotton '74 Arthur Cunningham '75 Adrian Donoghue '74 Rosemary Engels '79 Tony Hooper '76 Marylea & Stephen Jarvis '74 Mark Johnston '77 John MacKay '70 Roderick Malcolm '72 Norman McPhedran '74

1980s

David Anderson '85

Albert Aufleger '85 Angela & Patrick Baldwin '89 Sharon Bishop '85 Monica '84 & Jeffrey Bonnell '85 Alan Borger '83 Alison Bowen '83 Susan Brioux '83 Sandra & Philip Bunsick '87 Mary Cameron '85 Susan Campbell '86 Scott Clark '85 Bruce Cowle '85 Jillian Craigie '88 Michelle Daignault '80 Sharon Dalgliesh '85 Karen Dodds '85 Iohn Dunn '85 Janet & Andrew Durnford '89 Catherine & Joseph Faello '83 Peter Goldie '85 Louise Gormley '87 Nancy '85 & David Green '84 Laura Harbin '88 Carol Hood '84 John Humphrey '84

Christian Jeppesen '88

Kim Lanthier '85 Robert Latimer '86 Scott Lyons '88 Carole Matear '86 Colleen McDonald '88 Thomas & Diane McNulty '88 Andrew Mingay '81 Gary Mistak '81 & Susan Salter John Newcombe '85 Ianis Pasco '87 Christopher Pinkney '89 Carol Port '88 & James Malone '89 Andrew Pringle '85 David Prowten '88 Adair Roberts '89 Sara lane Salter-McLean '85 Maria Scanga-Ricci '85 Michael Sinclair '86 Hellen Spanjer '85 Alfred & Helen Stanley '85 Tracy Stone '84 Timothy Tobias '85 & Dana Walsh Marek & Colette Ulanicki '85 Elias & Nancy Vamvakas '88 Susan Vardon '88 Peter Watson '87 & Tracey Batt-Watson Cameron Wiginton '85

Marjorie Johnston Crocker '88

Marianne Kennedy Beaulne '88

David & Stephani Kingsmill '88

Diane Lahaie-Davidson '88 &

Robert Davidson

Geri lohnston '85

1990s

Anonymous (9)

Laura & Paul Adams '90 George Alletson '94 Lesley Anderson '92

Lena & Harold Wilson '85

Leigh & Jason Balgopal '94 Mintu Banerjee '91 & Aparna Uppaluri Corry Bazley '92 Geoffrey Behm '95 Jeanne Bennett '90 Danielle Besseling '95 & Peter Meyers '91 Iulie Breen '96 Tara Brown '95 & David Woods Jacqueline Chilton '93 Dan Cohn-Sfetcu '94 & Joanna Gressin Heather Conradi '91 Peter Crawford '94 Erin Crowe '93 Katherine Cunningham '90 David Dalziel '96 Wesley Diong '90 Deanna Dobrowsky '91 Michael Donovan '97 Donald Ford '97 Paula Frederick '90 & Gregory Payne Sarah Gibbings Kerr '97 & Ross Kerr Jonathan Hamilton '92 & Heidi Miller Elizabeth Harrington '90 Kulvinder Hayer '95 & Robert Wykes William Holy '96 Sarah Jensen '95 Sharon Kan '93 Kate F. Kelly '91 Sahir Khan '91 Arnold Korpela '90 Serena Lefort '92

Steven Johnson '90 Kathryn LaBranche '90 Margot Lackenbauer '98 William LeMay '93 Kathleen '97 & Eric Leopold '97 Michael & Lesley Lowes '90 Carolyn Reeder MacNaughton '92 & Robert MacNaughton '93 Charles McCabe '90

lames McPherson '95 Emma Minto '91 Gavin Muranaka '96 Audrey O'Connell '92 Marjan Oman '95 Debbie Orme-Rego '94 Paul Pellizzari '91 Paul Potvin '97 Theodore Poulos '96 Amein Puniani '95

Ian McGuire '98

Ann McKechnie '90

Stephanie Quig '99 Holly Ramsden '99 & Michael Bussey '97 Michael Robbie '95 Katharine Roberts Kociancic '93 Dan Robertson '93

Ross Rowan-Legg '97 Andrew Rush '97 Cynthia Schyff '92 Mark Skeggs '98

Carrie Rose '94

Julie Stevens '90 Andrew Stranz '97

Tammy '93 & Rusty Sutherland '93 Jeremy & Stephanie Thompson '95 Robert & Marcia Tupling '96 Io-Anne VanStrien '91

Adit Vohra '96 Manuel & Sareena Wildberger '92 Daniel Williams '95

Anonymous (11)

2000s

Ionathan Allen '01 Damian Bartolomucci '05 Hayley Becker '04 Nima & Bonnie Bidgoli '00 lane Brean '00 Shauna Burton '04 Jonathan Collings '04 John Coutts '09 Michael Craig '05 Craig Dale '07 Ivayla Dingilova '09 Lauren Dmytrenko '00 Erin Donoghue '00 Warren Duffy '07 Christopher Fletcher '05 Katrina Galas '05 Mark Gilbert '05

Morgan Lackenbauer '03

Beniamin & Caroline Mandell '00

Michelle Grant '01 Barry Hall '08 & Lezley Knowles-Hall Claire & Tyler Hewlett '01 Eddie Chuan-Shun Ho '08 Nancy Hoo '01 lames Hunter '09 Robert Kallio '02

Robert Marsh '07 Jonathan McClung '02 Iason Nardari '01 Matthew Polci '07 David Power '06 Matthew Price '09 Lindsey Rix '01 Brook Rowden-Prusinski '00 Iulian Sanchez '05 Jeremy Scheetz '00 Allison Smith '07 David Smithson '05 Robert Stelzer '03 Katrine Sylvain '05 Kathleen Taylor '02 Charles Lewis Vineberg '01 Jason Ward '00 Laura Webb '09 Sarah Wickins '04 lennifer Willemse '04 Winny Woo '07 & Conan Fong Erin Young '00 & Jason Farrell '00 Anonymous (4)

Commerce Students Pledge \$1.2M to Goodes Hall Expansion

Commerce students have been showing their support for the new wing of Goodes Hall that opened in 2012 by agreeing to pay an optional annual fee of \$97.50 that will generate \$1.2 million over ten years. This initiative was spearheaded by the Commerce'08s and continues to draw wide support. Thanks to the following 998 Commerce students, from first to fourth year, who contributed more than \$97,305 to the new wing in 2015/2016.

Talia Erin Abramsky Emmett Barker Andrew Barnes James Acres Jacob Adams Brianna Barton Morgan Adams Drew Barvir Rachel Adams Ben Basian Sofia Agromayor Marlon Bass Harkirat Singh Ahluwalia Daniel Baum Delaram Ahmadian-Yazdi Wamio Bazaz Shahaan Azhar Ahmed Michelle Beal Shakeeb Ahmed **Brock Beckley** Ryan Aimers Ethan Beech Alexander Aleksic Andrew Begley Stephanie Alexander Alexandra Bell Vanessa Alexopoulos Catherine Bell Mary Michal Alfredsson Hayley Ben-Oliel Marley Alles Charles Benson Connor Allison Nikole Benson Kara Altow Michael Benzinger Hanna Alv laime Bernal Alexandria Ambrozic-Dub Alexander Bernst Emily Anda Brvn Berry Reid Anderson Alessia Bertucci Sarah Anderson Adam Berze Jamie Besner Ioshua Antonucci David Aquino Margaret Best Brock Arbo Zoe Best Alison Ardila Matthew Betel Thomas Arkless Russell Bews Sascha Armour Jordan Bezanson Emma Armstrong Carli Bianchi Sachin Arora Mackenzie Bigioni Matthew Aslett Tazio Bigioni Stefnie Atton Matthew Bijman Sahil Bablani Matei Birladeanu Alexandra Baccellieri Alexandra Bishop Iuliana Badovinac Alexandre Bisson Julia Baldaro Joshua Bitonte Iessica Baliwalla Adam Black Liam Bannon Christina Black

Brendan Blaikie

Devon Blaskevitch

Tony Bao

Iessica Barford

Geneva Bloemen Michael Blumel Viktoria Bobovskaia Mikaela Bocking Paul Bodack Gabrielle Boettcher Nicole Boland Sophia Bombara Dominique Bomberry Isabella Bonnici Danil Boutcharski Julianna Boyle Hayley Brenning Blake Brimmer Corey Bristoll Heather Brownlee Gordon Bruce Michelle Brunstein Calum Bruton Nicholas Buecking Jake Buffin Christopher Bulla Meredith Burd Adrian Burger Hilary Burgi Tori Burns Ashley Cain Ryan Callahan Ecaterina Camer Colin Cameron Jessica Campbell Matthew Caputo Samantha Cardinale Erica Carnevale Adam Carnicelli Aidan Carr Rebecca Carrique Alison Carter Bruno Castelli Taylor Cavanagh

Tamara Chackeris

Angi Chao Aasif Charania Kathleen Charlebois Myles Chase Taylor Chau Jack Cheesewright Jessica Jia Ling Chen lessica Chen Ningyuan Chen Robbie Cheng Yen Cheng Vanessa Cherepacha Jordan Chesney Lyndon Chiang Alexandra Chisholm Laura Chiu Samantha Chow William Christie Richard Chu Hayley Chung Alexandra Churchill Morgan Clare Kiely Clarke Mitchell Clarke Ionathan Claxton Jake Clements Trevor Clost Matthew Cohn Alexandru Cojocaru Courteney Conroy **Emily Constantinidis** Alexandra Convey Adam Cook Matthew Cooper

Trevor James Corner

Stefana Cosofret

Adrienne Cote

Hannah Chafetz

Shaamil Chande

leevan Chahal

Chloe Chan



Cameron Cotterill Marco Covassi Madison Coville Alexander Cox-Dixon Joshua Craddock Nadia Credico Zachary Crocker Christine Crocket Keira Crook Brennan Cruse Alexander B Cupillari **Emily Curtis** Leah Dahan Thomas Dakers Pavle Dakic Iason Dale Silvano Dallan Kali Dalton Rebecca Daly Mark D'Angelo Alexander Davis John Davis

Fu Huan De Lange

Erik De Lorenzi Paul De Sadeleer Matteo Del Brocco Danielle Demendonca-Kalbfleisch Alexandra Dent Lily Devins Jashan Dhillon Christopher Diaz Rebecca Ding Steadman Dinning Oiana D'Mello Samuel Dobbin Jessica Dolinski Katarina Doncaster-Marsiglio Colson Donohue Ryan Donovan Tess Dookwah Benjamin Doran Albert Dorfman Katherine Douglas Eric Down Ivo Dramov

Jessica Du Yunheng Duan Amanda Duma Jordan Dunin Sydney Dunstan Kristen Dybka Caitlin Early Jane Edwards Deborah Efechaobor David Eitel Zachary El-Defrawy Benjamin Elliott Nicole Elliott Megan Ellis Jacob Elson Connor Emeny Matthew Eng Austin Evans Heather Evans Jessica Evans Tess Exshaw Michael Fallone Zi-Heng Fang Haya Farah Ian Farrell Shane Favit Alana Fawcett Corinne Fealy Gregory Fedele Jia Yi Fei Zhi Wei Fei Abigail Fields Victoria Filippini Owen Fisher Jordan Flanigan Noah Flatt Emlyn Folkes Justin Fong Alysha Fontaine Reid Foose Georgia Forbes Julie Foster Kenneth Fox Adrien Francoeur Sean Fraser Emma Freeman John French Alexis Frey

Jan Friedli

Lexi Drummond

Zoe Drummond Alexis D'Souza

Simon Friedli Jonah Friedman Stephanie Friedman Claire Frizelle Ying Lun Fu Andrew Fullerton Konner Fung Kee Fung Hiu Tung Nicole Fung Ryan Fung Madeline Gaasenbeek Adam Gage Adam Gagnon Stefan Gajewski Iessica Galli Luke Galli Rohan Gandhi John Gao Anushka Garde Hannah Gardner Gabriela Garzon Shayne Gelbard Ethan Gemin Miguel Gentile Brittney Gerlock Somdip Ghosh Andrew Giles Iennifer Gilvesv Harrison Giovannetti Iustin Giovannetti Jessica Gizuk Amelia Glancy Roni Glatt Julia Glynn Samantha Gold Corey Goldberg Evan Goldman Jillian Gooding Daniel Gordon Cayley Goschen David Gouws Rylee Grace Abigail Graham Cameron Graham Christopher Grant Dixon Grant Ansel Gravelle lesse Greenhouse Rachel Gregg

Guriot Grewal

Madeleine Griffith

Spencer Grigull

Beata Grobman

Ka Singh Guan Yi Guan Sofiya Gulam Harsh Gulavane Amar Gupta Thomas Guthrie Liam Gutman Matthew Gwillam Lukas Haas Sarah Hackett William Hackney Matthew Haffey Abigail Haines Claire Haliburton Mark Hamilton Niklas Hamkens Brian Seokhee Han Kelly Han Sui Yuan Han Jacqueline Hanson Taya Hanson James Hantho Katelyn Harder McKenzie Harkness Anastasia Harmantas Benjamin Harper Zachary Harrison Danielle Harrs Nicholas Hart Ryan Hartvich Devon Hawkins Tea Haxhillari Sarah Hay Christian Hayes Jack Hayward Jackson Hayward Chuan He Cole Heideman Robert Henderson Forrest Herlick lustin Herlick Juliet Histed Anthony Ho Jako Ho Sibbie Ho Trevor Hoff Anthony Hoffer Nicholas Holland Michael Holley

Joseph Hollis

Michael Hood

Victoria Horne

Madeleine Horrigan Aidan Horvath Qing Hou Ron Hovich Caroline Hua Kekang Huang Wyatt Huber Mikhial Hudda Kristin Hudon Melissa Hudson Grant Hughes Michael Hui Vanessa Hung Adam Hunter Alexander Hutcheon James Hutchison Eun Hwang Matthew lezzi Katarina Igniatic Boris Ching-Yeung Ip Brett Israel Simon Israel Sean Jack Abhishek Jain Zachary Janes Heleena Jerath Cady Jessiman Erica Jewett Alinga Jiang Youngwoo Jin

Alana Johnson Andrew Johnson Meredith Johnson Cameron Jones Liam Jose Alex Kaczmarek Chloe Kagan Shain Kahn Androniki Kalergis Jaron Kaller Jay Kaminski Neil Kanani Adam Kavanagh Grant Kavanagh Neel Kawale Miki Kawano Regan Keay Ryan Keays Jonathan Keilhauer

Mitchell Kennedy

David Keon

Manuel Kennedy-Kuiper



Tyler Kerdman Katherine Krische Rachel Krisko Leandra Keren Madeline Kerkovius Alexander Kruczkowski Owen Kewell Philip Kuang Farhai Khan Martin Kulinich Muhammad Khan Arun Kuruganti Haley Kurylo Daehyun Kim Evgeny Kim Lianna Kuzminski Min Kwak Yi Jyung Kim Tobias King Annika Kwok Laura Kinoshita Lucas La Caprara Alexander Kiriakou Micaela Labinaz Kathleen Kirkconnell Sophie Labrosse Connor Kitchen Shawn Lachance-Coward Erik Kiudorf Michelle Lackey Anika Klassen Nurisha Ladak Hayley Klimovich Daniella Laferriere Adam Klingbaum Alexa Lagadin Erica Lai Lydia Kljajic Rachel Klysen Patrick Laidlaw Justin Laird Gregory Kofman Isabella Kolias Sarah Laird Daniel Kostiw-Schvester Tanya Lakhtakia Jessica Kotzeff Joshua Lampen Eric Kouri Alison Landry Wendy Kovacaj Kyle Lanzinger Michael Krakovsky Jennifer Larose





Anna Laskaris Megan Latham Samantha Lau Connor Lawes Andrew Lawlor Jakoba Lawson Gabrielle Lazaridis Charles Lazure Payton Leach Annie LeBlanc Kenneth Lebovics Adam Lee Brandon Lee Donghee Lee Ethan Lee Jong Ik Lee Karen Lee Matthew Lee Matthew Leger Zachary Leranbaum **Brody Lessing**

Johnathan Leung

Joyce Li

Kelvin Li

Kevin Li

Meng Li

Tracy Li

Yiwei Li

Lea Lynch Joyce Leung Runyang Ma Nicholas Leung Reid Macangus Lobson Marc Levine Cameron MacCuish Alexander Levy Katherine Macdonald Alicia Levy Chantel Lewis Madeline Macdonald Denise Macheras David Lewis James MacKay Cindy Li Oliver Mackenzie Desmond Li Stephen Mackey Alexander Macnicol Cierra Madore Maen Lin Irene Li Jennifer Mak Samir Makim Nathan Li Ioulia Malamoud Timon Li Matthew Malin Mitchell Malinsky Christopher Maloney Haoran Liang Richard Mangan Sarah Liderri Aaron Mann Lara Liebovitz Catia Marceau Jeffrey Liebusch Madison Marcello Grant Lillie Viktoriya Marchenko Elida Marotta Victor Lim Sawyer Marsh John Marshall Mark Martone Sydney Mascard Taryn Mason Russell Mathalon Nicholas Matta Emma Maudsley Alexa Mauro Andrew Mavety Brendan May Philip Mazurek Sara Mccormick Kathryn Mccoy

59

Montana Lim-Hing Cameron Lindsay Nathan Linton Ionathan Martanda Domenic Lisi Julia Lisus-Reiter Emily Liu Christopher Mascarin Jun Liu Nicholas Maslechko Yaojia Liu Stefanie Masliwec Yu Chen Liu Yun Fei Yang Liu Michael Mastromarco Zhuoheng Liu Jonah Livingston Patrick Livingston Samantha Lo Brendan Lochead Hannah Lomas Hannah Lomax Connor Long Andrew Mcconkey-Hamilton Megan Long Paloma Lopez-Bondi Marita Loro Cameron Mcculloch Diana Lough Keara Mcdermott Graham Lougheed Emma Mcdonald Brendan Lowry Thomas McDonell lustin Lui Scott Mcfarland Veronica Lui Emily McIlquham Aiden Lupyrypa Alex Mcintyre Liam McKay Gregory Lynch

Emily Mckenzie Kelly Mclarty **Emily Mclean** Taylor Mcmahon Jacqueline McPhedran Devin Mcqueen Luke Mcquilkin Rachael Mcvev Cameron Mcwatt Vikram Mechanda Sabiha Meghji Ushpreet Mehta Peggy Men Samuel Menard Caitlin Mercer Mark Merchand Sidney Miao Matthew Miklas Ciara Milanetti-Hunt Christopher Milani Michael Milazzo Adam Milito Chloe Miller Jacqueline Miller Joella Miller Thomas Miller Maxwell Milligan Jack Mills Andrew Milne Danielle Minnett Divyasha Mishra Emilio Mitrovic Michael Miura Michael Molnar Andrea Moniz Jinyoung Moon Joline Moore Felipe Moretzsohn Daniel Morris Jason Morris **Brittany Morrison** Tyler Morrison Justin Moulton Graham Mount Jack Mozas Bilal Mufti Yasmeen Mufti Jack Joseph Mull Griffin Murphy Victoria Murphy

William Murphy

Caroline Murray

Christopher Murray Jacqueline Muru Mitchell Muscat Kylie Myers Meghna Nagpal Raman Nandhakumaran Parker Nann Alexandria Nawrot Hyla Nayeri Mikayla Neal Julia Nesbitt Anderson Ng Melissa Ng Zin Ting Cynthia Ng Genevive Ngo Andrew Nguyen Michelle Nguyen Carly Nicholson Olivia Nicholson Mahdi Nicolidakis-Mustafa Stephen Nishida Daina Norkus Anna Novakovic Amadeusz Nowakowski Rhea Ntakos Jonathan Nunno Matthew Oakes Scott Oakes Shane O'Connor Michael O'Donovan Ryan O'Driscoll Callum O'Hanlon Kiana Ohori Emma Oliver Christopher O'Neill Zheng-Yi Ong Benjamin Oppenheimer Katherine O'Reilly Neil O'Reilly Matthew Orr Andrew Oskroba Kaelen Osmond Maggie Ou Min Xuan Ou Michael Ozburn Alexa Padovani Anna Pakenham

Yuting Pan

Da Seul Park

Kyuchan Park

Lauren Park

Christopher Pantalone

Sabrina Park Audrey Roane Michael Pascu Hannah Roberts Adrian Robertson Matthew Pasquali Irshaad Patel John Robertson Cameron Patkos **Emily Robinson** Gwen Patrick Nicholas Rogers William Patterson Lisa Rogozinsky Robyn Pearson Marc Romanin Evan Romano Marina Pei Curtis Peller Caitlin Ronald Nicole Perez Gillian Rooney Julia Perlotto Elliot Rosenbaum Katherine Ross Melissa Perruzza Kristen Perry Aidan Roszak Ali Persiko Aislin Roth Irena Petkovic Lydia Rowe Andy Pham John Ruitenberg Lia Piekarski Kathleen Russell Cameron Piening Ioana Russu Kaylee Pietroski Catherine Ryoo Shamir Pira Ana Sofia Sa Claire Potvin Mohammad Safi Katherine Poulios-Kunst Nathaniel Salzman Madeline Power Thomas Sambell Robert Powis Lauren Sanders Angelis Prattas Brooke Sanderson Anna Premyslova Rohan Sarna Ryan Saunders Julia Principe Katherine Saychuk Lexie Prinzen Matthew Prioste Michael Scauzillo Scott Schiffner Cameron Prouse Jonah Prousky **Kurt Schulthies** Jennifer Qian Nolan Schwab Alexa Quint Katherine Scott Conner Rakhit Zachary Scott Thomas Sellors Samantha Ramsay Alexandra Servos Gavrilo Randjelovic Duncan Seston Nicole Rasmussen Neil Shah Luka Raspopovic Alison Shamie Andrew Raycroft Stephanie Shannon Christopher Rayment Shubhi Sharma Kerry Readwin Shayne Rebello Kevin Shaw Rachel Shewfelt Oren Redinger Anna Reich Frank Shi Steven Renaud Maggie Shi Matthew Renzoni Terence Shin Simon Rezene Russell Shirra Michelle Shiveck Jayme Ricard Azizali Shivji Adrianna Riccardi

Alexander Riccardi

Ellen Ritchie

Kerry Shoalts

Floyd Shou





Alexander Sigel
Aaron Silins
Alexander Simmons
Ethaniel Singal
Sierra Singh
Harshwardhan Sinha
Benjamin Sisokin
Daylan Sit
Madelaine Skikevich

Zachary Skolnick
Thomas Small
Stephen Smart
Hunter Smeaton
Alastair Smiley
Patrick Smit
Aric Smith
Emma Smith
James Smith

Seamus Smith
Samantha Snedden
Isabella So
Meghan Soave
Ellen Soberman
Filip Soczewski
Solongo Sodnomdorj
Matthew Soegtrop
Blair Somerville

Jeanette Song Rayan Soni Yannik Spang Hayley Square Rajanpreet Sran Madeleine Staines Alexandra Starr Miriam Stauble Stephen Stechishen Nicholas Steele Andrew Sterling Sarah Sternberg Brendan Stevenson Lauren Stewart Joseph Stipec Claire Strickland Jaclyn Sucharda Lauren Sudeyko Maggie Sullivan Erik Sultmanis Colette Summers Filip Susic Kent Suslavich Ethan Sylvester David Symmonds Catherine Szendrey Ioana Tabra Aidan Tammaro Sonia Tang Iulia Tao Lauren Taylor Reuben Thomas Henry Thompson Kaitlin Thompson Steven Thompson Daniel Throop Hao Yun Tian lia He Tian Matthew Timbrell Bilge Tokmakci Kristin Tom Leonidas Tomazos Yong Rui Tong Maxwell Townsend Brandon Tran Samantha Tsalikis Nicolette Tsianos Charley Tung Anthony Turgelis Cory Turk Kyle Tyler

Tomer Tzadok

61

William Upans Graydon Ursel Kathryn Usher Olivia Vamvakas Miggs van der Velden Tyler van der Velden Taylor VandenBygaart Matthew Vandepol Michael Vanderlinden Baadshah Verma Andrew Vettese Connor Vice Brandon Villeneuve Christian Vit Josalyn Wahl Jacob Wain-Lowe Erik Wainman Ryan Walderman Salim Walji Austin Walker Jack Walker Michael Walker Olivia Wallace Richard Waller Enci Wang Miranda Wang Selina Wang Xinyuan Wang Zhichun Wang Ryan Ward Natasha Warenycia Amanda Warkentin Emma Warren Jack Warren Jackson Washington

Shauna Waters Jonathan Watkin Jing Wei Liam Weld Sarah Weldon Darcy Wells Daniel Welsh Tyler Whealy Stephen Wherrett Michele Whitcombe John White Brodie Whitla Tyler Whitney Matthew Whittle Michael Whynot Miquel Widjaja Sawyer Wildgen



Pearce Wildi Callum Williams Colin Williams Julia Williamson Matthew Willis David Wilson Helen Wilson Ian Wilson Joshua Wine Paige Wise Nathan Witteveen Agnes Wong Ajax Wong Clement Wong Michael Wong Michelle Wong Nixon Wong Suet Wong Yan Wong Timothy Wontorra Oliver Wookey

Nicholas Wooster Mackenzie Worthy Alan Wren James Wright Diane June Wu Shi Yuan Wu Yan Wu Lianna Wylie Yong Jia Xiao Jennifer Xie Ya Jun Xie Kun Xiong Yuan Zong Yang Zhenni Ye Yat Hei Benjamin Yeung Songheng Yi Xuezhou Yin Julie Yip Kirubel Yitayew Evan Young

Alec Yu

Guanlin Yu Shipei Yu Marco Zanette Rebecca Zentner-Barrett Anthony Zerr Bonnie Zhang Kevin Zhang Minghao Zhang Xincheng Zhang Xinyi Alice Zhang Zhefu Zhang Cerella Zhao Ganna Zhdanova Sijie Zhou Yiyun Zhou Jessica Zhu Gwyneth Zollmann Alexander Zouravlioff Sam Zucker Emily Anna Zufelt

MBA, MSc, PhD, MFin, MIB & MMA Giving 2015/2016

Donations of \$1,000+ to Smith School of Business received between May 1, 2015 and April 30, 2016.

MBA

1960s

Elliott Jacobson '69 Candace & David McConomy ◊ '69 Melvyn Swain '62

1970s

Edward Chase '70 John Coke '79 Patti & Samuel Gudewill '79 Glynis Anne Henry '78 James Keohane '79 Lena Koiv '77 Joanne & David Macdonald '74 Len Morrow '72 Virginia Welsman '77 Joseph Wintermans '72 & Eileen Simon

1980s

James Colby '85 & Lynn Southcott Donald Cranston '85 Jerry del Missier '87 Monika Federau '88 Hugh Helferty '85 John Kitchen '80 Michael Lomas '82 Cheryl McWatters '88 & John MacDiarmid Margot Roberts '88 & David Williamson Kathryn & John See '81 Candace Shaw Marilyn & Derek Sutton '83 Jeremy Walker '88 William Yu '87 & Diana Liu Anonymous (2)

1990s

Marc Brunet '92 Kathryn & David Carey '94 Brian Kyle '99 David Lahey '99 Yue Li '95 Charles Pick '99 David Shaver '94 Kim & Daniel Szpiro '90 Chris Temovsky '99 Michael Zinay '99 & Yvonne Hiemstra Anonymous (6)

2000s

Catherine Bell '02 & Kent Brown Kevin Bresson '06 Michael MacSween '07 Rebecca Tascona '05

2010s

*As recent grads, this section reflects all donations

Rvan Abbott '16 Melissa Alaimo '16 Qusai Alsaif '16 Jenna Archer '16 Andrew Armstrong '16 Vidyut Banerjee '16 Nikhil Bhardwaj '16 Michael Boam '16 Shaun Cahill ◊ '10 Benjamin Calderisi '16 John Paul de Silva '10 Altaaz Dhanani '16 Sarah Dowler '16

Roxane Ducasse '16 Mirabell Eboka '16 Anish Ganesh '16 Erica Hamel '16 Ioshua Hamilton '16 Jim Hoang '16 Margaret Hong '16 Junian Ioffe '16 Tasneem Janmohamed '16 Dongmei Jiang '16 Brennan Iones '16 Anubhav Khanna '16 Rebecca Kirby '16 Rohan Kohli '16 Raghuveer Krishnan '16 & Madhumathi Parthasarathy Conrad Lee '16 David Levine '16

Xiaoxiao Li '16 Diogo Magalhaes Caiafa '16 & Danielle Caiafa

Ishan Maini '16

Abhishek Mangipudi '16 & Swathi Valli Guda Rohit Mathur '16

Robert McIntosh ◊ '12 & Bethany Smith ◊

Arpit Mishra '16 Zaib Mithani '16 Jeffrey Moran '16 John Neufeld '16 Albert Oppenheimer '16 John & Lisa Orr '16 Sayuj Nambiar Othayoth Ganapathiyadan '16 Vipin Pal '16

Ashish Balaji Patil '16 Adam Patt '16 Dingding Peng '16 Hamilton Petropoulos '16 Ankur Pimpale '16 Ethan Pirnia '16 Raashee Raina '16 Dipali Raniga '16 Timothy Ray '11

Alexander Robertson '16



A reception celebrating the opening of the new wing of Goodes Hall in 2012.

Alonso Salazar '16 Anika Sharma '16 Deepak Sirari '16 Sean Smith '11 Gurpreet Soin '16 Sunandan Sridharan '16 Jaco Steyn '16 Athul Suresh Babu '16 lessica Thanasse '16 Luis Varela Montero '16 Jue Wang '16 Weijia Wang '16 Mason Worth '16 Jia Xu '16 Carolyn Young '16 Lei Zhang '16 Anonymous (5)

EMBA Americas*

2010s

Ronald Acacio '16 Nikita Batalov '16 Frederick Bourgoin '16 Vincent Shu-Yi Chang '14 & Minnie Hu Rana Chrevh '16 Maria Cimilluca '16 Luc Cousineau '15 Khaled Dahrouge '16 Kyle Delisle '13 Rick Hatswell '14 Hiroshi Ishikawa '16 Anooradha & Sharabh Ivaturi '16 Sameer Kajani '16 Yul Kim '16 Charles Knox '16 Pradeep Kulkarni '16 David Lee '13 Susan Lee '16 Danelle Lepage '16 Michael Li '13 Cornell Longino '15 Ramiro Lopez Garcia '16 Sumit Madan '16 & Mohina Lal Sarah Mainprize '15 Pascal Martel '16 & Karine Vanasse Ghinwa Merei '16 Adrian Mitchell '12 Lance Mukoro '16 Satish Nair '16

lames Newson '16

Jamie Niessen '16

Tracey O'Keefe '16

Genevieve Page '16

David Reyna Cantu '16 & Elia Garza

Colleen Sherry '16 & Stephen Woima '16

Salai Sivaprakash '16 & Kamna Mandal

Damian Poltz '16

William Shand '16

Suneel Singh '16

Altamash Syed '16

Eric Tremblay '16

Hua Jian Wang '16

Reagan White '15

Jiajia Wang '16

Tyler W. Tollefson '12

Allan Tang '16 & Amy Kung

Unmesh Vidhyadhar Gandhi '16

Master of **International Business**

Rebecca Kirby '15 Zara Kwan '11 & Dimitar Shapov Laura Webb '11

Shameka Whiting '16

Kamyar Kazemi Moud '04

Michael Durland '91

Lamia Chourou '14 & Samir Saadi '12

Master of Finance

Cheryl McWatters '91 & John MacDiarmid

Andrew Wiebe '16 Oun Zhao '14

Anonymous (13)

MSc

Anonymous

PhD

Yue Li '95

Anonymous (2)

Xiaoxiao Li '16

Anonymous

Master of **Management Analytics**

Lynette '14 & David Hines Anonymous

MBA, MSc, PhD Giving 2015/2016

Donations of up to \$1,000 to Smith School of Business.

MBA

1960s

Ernest Jury '62 David Ling '65 Anonymous (2)

1970s

Kathleen & Stephen Anderson '70 Linda & Gary Denys '76 Lewis Greenberg '70 Neil Longhurst '77 Stephen MacLachlan '79 Grace Maddox '77 James McGivern '70 Barbara & Peter McWhirter '79 David Ngo '76 Paul Owens '74 Anonymous (4)

1980s

Stephen Anema '81 Michael Brown '85 Deanna & Donald Chu '87 Barry Curran '82 Richard Hallson '87 Elaine '80 & Ian Ladd '80 Jennifer Ruth Logan-Klassen '87 Kim McKenzie '85 & Stephen Landry '85 Marion & Charles Mossman '83 Allanna & Peter Papaioannou '87 Colette & Marek Ulanicki '86 John Vermeer '84 Anonymous (3)

1990s

Paul & Laura Adams '95 Alain Auclair '92 Heather Brenzel '90 Michael Burns '94 Linda Casey '92 Brent Connelly '90 Elaine Dale '94 Bruce Enstone '96 Dufferin Friesen '96 David Gauthier '97 John Kozole '99 Laura Macdougall '93 Sharon McMinn '90 Salman Mufti '97 ◊ Gordon Parr '95 Douglas Pounder '99 Daphne Snelgrove '90 William Sparks '91 Hilary Spence '90



Ioel Sanders '00 Andrew Tsui '01 Anonymous (3)

EMBA Americas*

Tara Brown '07 & David Woods Robert McCabe '07

MSc

Jocelyn Tsai Trokenheim '99

PhD

Dianne Ford '04 & Timothy Jones '03 Leighann Neilson '06

65

Janet '90 & Kerry Gilfillan '91

Catherine & Fraser McVie '94

lames Thorne '90 Megann Willson '95 Anonymous (5)

2000s

Gerard Bourdeau '05 Michael Donovan '05 Chad Iarema '04 Michael Mah '06 Emilio Marasigan '02 Helen McLellan '01 Yim Ng '09 & Sau Mei Siu Emechete Onuoha '08 Bruno & Glenda Ouellette '07 Leigh Popov '07 David Rinneard '08 Nikola Ristivojevic '04

^{*} Formerly Cornell-Queen's EMBA

[♦] Queen's faculty/staff (current and retired)

^{*} Formerly Cornell-Queen's EMBA

[♦] Queen's faculty/staff (current and retired)

Class Giving 2015/2016

This past fall, with seven classes participating in reunion campaigns, class-giving cheques presented at Homecoming 2015 totaled \$1,306,196.





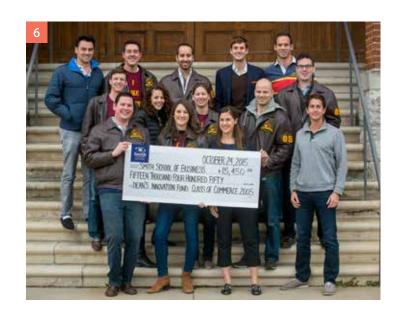




- In honour of their 30th-anniversary reunion, the BCom'85s established the Commerce 1985 Bursary (front row, far right is its first recipient, Josephine Liu). The class also supported the Commerce Legacy Fund for Student Health and Wellness, founded by Richi Tam, BCom'13 (front row, far left). In raising \$262,353, the class had the highest participation rate of any reunion campaign in 2015.
- **2** To celebrate their 25th–anniversary reunion, Class Giving Leaders Kathy LaBranche and Chris Dawson (front row, second and third from left) rallied their class to raise \$282,121 to establish the **Commerce 1990** Bursary.
- **3** Class Giving Leader Danny Szpiro presented the 25th-anniversary reunion gift from the **MBA Class of 1990** a cheque for \$3,950 directed towards the MBA Scholarship Fund.
- 4 Class Giving Leaders Mike Castellarin (left) and Andrew Guilfoyle present to Dean Saunders their class's \$610,067 gift to establish the BCom 1995 Award that will support an incoming Commerce student and is renewable for all four years of study (see related story on page 48).

- **5** BCom'00 Class Giving Leaders Tim Deacon (centre, holding cheque) and Omar Abdel Hafez (back row, far right) helped their class raise \$84,125 toward the **Commerce 2000** Award. Joining the class at the Homecoming Brunch was the 2015-16 Award recipient, Melissa Turnbull (front row, second from left).
- **6** Under the leadership of Katrina Galas (front, third from left) and Damian Bartolomucci, (back, third from left) the **BCom'05** Class raised \$15,450, which they directed to the Dean's Innovation Fund to support the school's emerging priorities and initiatives.
- **7 BCom'10** Class Giving Leaders, Spenser Heard (far left), John Veitch (second from right) and Misha Plotkine (far right) are pictured with Dean Saunders. The Dean's Matching Fund, applied 2:1 for young alumni, helped this class raise \$48,130 towards the Queen's Commerce Bursary Fund.















A SURPRISE FROM THE INAUGURAL EMBA CLASS OF 1999

8 The Dean's Matching Fund inspired Class Giving Leader David Lahey (fourth from left) to establish an undergraduate scholarship in honour of Professor Tony Dimnik (sixth from left). The class surprised Tony and his wife in Toronto in March with the news and presented a cheque for \$56,106 at an emotional celebration that reunited classmates from across the country.

GIFTS FROM GRADUATING CLASSES

- **9** Class President Megan Judges, pictured with Dean David Saunders, led the **BCom'16**'s class gift campaign that raised \$7,506 to support the Queen's Commerce Bursary Fund.
- 10 Class Giving Leader Albert
 Oppenheimer, MBA'16, holds high
 a cheque representing the MBA
 2016 Graduating Class Gift at a preConvocation reception. The class set
 an ambitious goal to achieve 100%
 participation, and they succeeded! As
 the first class in the school's history to
 reach this milestone, their efforts will
 be recognized with a plaque on the
 Class Giving Wall at Goodes Hall.
- 11 Geneviève Pagé, the EMBA-Americas'16 Class President, presents Program Director Paul Roman with a cheque for \$21,305 to be directed towards the EMBA-Americas Legacy Fund. An impressive 70% of the class contributed to the campaign.

Top 20 Class Endowed Funds

Class gift campaigns demonstrate the outstanding generosity of Smith School of Business alumni through the decades. Some classes have worked for years to grow their class's endowed fund and the benefits to our students have grown exponentially. The Top 20, below, have changed lives by enabling exceptional and deserving students to attend Queen's, or through their support of other academic programs and initiatives. All have contributed to ensuring a first-rate academic experience and exceptional learning environment for current and future generations of Smith students.



Recipients of the BCom'87, BCom'89, and BCom'88 Awards pose at the COMMbined Class Social held in Toronto in Spring 2016. The event provided an opportunity for award recipients to say thank you to their benefactors for establishing the Awards.

		Balance*
1	The Commerce '48 Admission Award 🔺	\$1,186,844
2	The BCom 1980 Award ▲	\$1,091,329
3	Commerce 1981 Entrance Scholarship ▲	\$836,618
4	The MBA 1981 Entrance Scholarship ▲	\$481,375
5	The BCom 1995 Award ▲	\$395,922
6	The Commerce 1989 Award ▲	\$395,338
7	The BCom 1991 Award ▲	\$367,287
8	The BCom '83 Endowment Fund ▲	\$338,481
9	The Commerce 1993 Entrance Award	\$277,576
10	The BCom '64 Endowment Fund	\$235,873

		Balance*
11	The Commerce 1988 Award	\$199,210
12	The BCom '77 Endowment Fund	\$179,815
13	The Commerce 1990 Bursary	\$163,367
14	The Commerce 1985 Bursary	\$146,091
15	The Commerce 1987 Award	\$116,569
16	The MBA 1980 Class Scholarship	\$108,495
17	The Commerce 1996 Entrance Scholarship	\$108,115
18	The Commerce 2000 Award	\$95,941
19	The Commerce 1984 Bursary	\$94,908
20	The Commerce 1954 Entrance Scholarship	\$92,930
	Total value of the Top 20 Endowed Class Funds*	\$6,912,083

^{*} As of April 30, 20:

[▲] Classes also among Queen's University's Top 20 Class Endowment Funds, based on book value on April 30, 2016

SUPPORTING THE CAMPAIGN THROUGH **CLASS GIVING (2006-2016)**

Class Giving is a powerful way for alumni to give back collectively to Smith School of Business in recognition of a milestone graduation anniversary, thereby creating a meaningful class legacy. Without the generous support from alumni, program innovations, the provision of student financial support, and facility upgrades would be more difficult to achieve.

Current and future generations of students are the beneficiaries of class gifts, many of which continue to build over the years, thanks to the enduring commitment of alumni donors.

The numbers below clearly demonstrate the significant impact these gifts have had throughout this 10-year campaign.

\$7,035,076.92	Total dollars raised in support of class funds, including the Dean's Innovation, Goodes Hall, and Health and Wellness funds
2,177	Number of class-fund donors
320*	Number of scholarships, bursaries and awards granted to students through class funds
70	Number of classes that have participated in class gift campaigns
42	Number of Smith Class Funds established

^{*} Approximate number based on available data



Members of the BCom'48 Class celebrated Homecoming with Robert Dolinar (back, fourth from right), one of the 48 recipients of the class's entrance award since the fund's establishment in 1998. Joe Viner, third from right, passed away in 2014.



Lindsay Pellett, BCom'15 and Bruce Teron, BCom'91, at the COMMitment 2015 Graduating Class Campaign Launch.



Dean Saunders introduces class leader panelists at the school's bi-annual Class Leaders Event in Toronto. Panelists included, from left, Andrew Guilfoyle, Nayra Otinkorang, Tracy Muxlow, Doug McCutcheon and Nicola von Schroeter.

Gifts from Faculty, Staff, Students, Parents & Friends 2015/2016

The following list recognizes faculty, staff, students, parents and friends who donated to Smith School of Business between May 1, 2015 and April 30, 2016.

Cindy & David Abeles Anna & Mike Albo Toby & Michael Alexander

Peter Armstrong

Perry ♦ & Annamaria Bamji, BA'98, MA'05

Eleanor R. Bannister

Lynda & Gary J. Bissonette ◊

William Blake ◊

RitaSue Bolton, MPA'92, BEd'98, &

Curtis Bolton, BEd'74 Laura & Brian Booth Richard Broadhurst Daniel Burns, BAH'70 Ruth Capindale, MSc'87, & Anthony Johnson, MA'88

Iohn Carino

Nancy Carr, BA'71, MD'75

Ana Maria & Donald Carty, BAH'68, LLD'01

Pasquina Catenacci Yolande Chan ◊ Barbara C. Cooper David Cooper

Sara & Peter Copestake, BA'78 ◊ Donna Davies, BAH'92, &

Bryan Davies, BSc(Eng)'90, MSc(Eng)'92

John M. Davison Pattie Dehaan Stephen J. Dent Mary Deutsch, BScH'68

Lily Devins

Nadia & Bruno Di Spirito

Bryan Doran & Sylvia Digby, BEd'73

Iesse Dillard Vreni Ducommun

Jessica ♦ & Jayson Duggan, BA'95

Grant Erickson Katherine Esztelecky Christian Exshaw John D. Filby Fay Fong

Elizabeth Gay Mitchell, BA'84

Michael Griffiths Shelley Hamill ◊ Rosa & Rick Harper Melinda Heidemann

Glenn Ives

Cicely Johnston ◊, BAH'12

Grainne Jones Cynthia & Todd Kelley

Susan King

Jen Laurette ◊ Margaret & Ian Lightstone

Jane Loblaw-Reucassel Gerald Low, BA'70

Ian & Brian Marchant ◊. BA'99 Barbara & John Matthews

Andrew McCall, BA'85 Joan & Murray McDonald

Nancy McFadden, BAH'74, BEd'76, & Douglas McFadden, LLB'75

William McKenzie, BSc(Eng)'48

Debra & David McQuilkin Margaret Montgomery

Peter Munk

Pamela R. Murphy ◊ Terry Murphy, MEd'78 Claudio Franceschetti &

Claire Murphy-Franceschetti Sheila Anne Murray, BNSc'59, MPA'91, &

Robert Murray, BSc(Eng)'57

Brian Myers Ted Neave ◊

Susan Oakes, BA'83, BPHE'83

Iohn O'Neill Luigia Osualdini

Kathleen & Maurizio Osualdini

Karen Pearman, BA'81, & Ross Pearman, BScH'78

Jill & William Perry

Carol Petter, BA'81, MPA'95

Robert Petter, MEd'82 Rosa & Henry Poon

Catherine Purcell ◊, BScH'78, BEd'85, MEd'98, & Michael Purcell, BSc(Eng)'75

Cynthia & Burt Rees Pat Robinson

Steven Salterio & Leslie A. Benecki David Saunders ♦ & Susan Bartholomew ♦ Maureen Shaughnessy

Barbara Shaw

Scott Cooper & Katherine Shaw

Susan & W. Richard Silver William Silver & Meg Gemmill

Jennifer Sloan

Stephen J. R. Smith, BSc(Eng)'72

Olga & William Stanimir

Daniel F. Sullivan

John Sullivan Mary & Tony Suppa

Ari Symons, BA'78 Tom Symons

Lily Tam

Marilena Tesoro Karen Trimble & Jay Carfagnini

Paul Trinchini

Jean Turmel

Patricia Vakil, BScH'81

Quyen Thi Bao Van

Frank Vettese

Lydia & Luciano Zanette

Anonymous (32)

[♦] Queen's faculty/staff (current and retired)

Corporate and Foundation Donors

The following list recognizes our generous corporate and foundation partners who have given \$25,000 or more, cumulatively, to Smith School of Business, as of April 30, 2016.



BMO Financial Group*
Chartered Professional
Accountants of Ontario
Scotiabank

\$1,000,000-\$2,999,999

Birch Hill Equity Partners CIBC Pfizer Consumer Group*

\$500,000-\$999,999

KPMG LLP & The KPMG Foundation*
Kraft Heinz Canada
Mackenzie Investments
PricewaterhouseCoopers LLP
Procter & Gamble Inc.* & P&G Fund
RBC, RBC Foundation & RBC
Dominion Securities
Suncor Energy Foundation*
The Melvin R. Goodes Family
Foundation Inc.

\$250,000-\$499,999

Armstrong Family Foundation
Bell Canada*
CARA
Catherine & Maxwell Meighen Foundation
Chubb Insurance Company of Canada*



HSBC Bank Canada
Nexen Inc.*

QCED Inc.

The Leonard & Evelyn Lauder Foundation

\$100,000-\$249,999

Accenture Inc. & Accenture

Charitable Foundation

Ambac Assurance Corp.

Britton Smith Foundation

Cogeco Cable Canada Inc.
General Mills Foundation*
Geoffrey H. Wood Foundation
Goldman Sachs & Co.*
J. W. McConnell Family Foundation
Princess Street Club
Sun Life Financial Inc.*
The Calgary Foundation
The John Dobson Foundation
The Joseph S. Stauffer Foundation
The MasterCard Foundation
The Ralph M. Barford Foundation

\$50,000-\$99,999

Xerox Canada Inc.

Asia Pacific Foundation of Canada Bensimon Byrne Fiera Capital Corporation Financial Post Great-West Life Assurance Co. Japan Foundation



Deloitte Global Development Award recipients with Queen's alumni in May 2016.

Maple Leaf Foods Inc.
Margaret & Wallace McCain Foundation
Merrill Lynch Canada Inc.
Nissan Canada
PepsiCo Foundation*
Queen's Commerce Society
Royal Trust Company
The Felicia & Arnold Aaron Foundation
The Molson Donations Fund*
TD Bank Group
Unilever Canada Inc.*

\$25,000-\$49,999

Allard Foundation Ltd. Barrick Gold Corporation Cadillac Fairview Corp Limited Export Development Canada General Electric Canada Inc.* IBM Canada Ltd.* Imperial Oil Foundation ITAC MBK Partners McKinsey & Company Inc. Mercer (Canada) Ltd. Monitor Company Nortel Networks Corporation Providence Equity Partners LLC SeaBoard Group Shell Canada Limited* The Woodbridge Corporation

Matching Gifts

The following companies and foundations made matching gifts to Smith School of Business in fiscal year 2015-2016, totaling \$56,063.

Anixter
BMO Financial Group
Ciena Corporation
Corning Incorporated Foundation
EY LLP
General Mills Foundation
IBM Canada Ltd
Intact Foundation
KPMG Foundation
P & G Fund
Sun Life Financial

MAXIMIZE YOUR CONTRIBUTION

Did you know that many companies, large and small, will partially or fully match your gift to Smith School of Business? To find out if your employer has a matching gift program, simply check with your human resources department or visit matchinggift.com/canada/queens.

For further information, please contact investinsmith@queensu.ca or 855.572.1536.

Ways to Give



ONLINE

To make a secure donation online, simply visit givetoqueens.ca/smith



PHONE

Call 1.800.267.7837 to make a donation over the phone using your credit card. Please specify that you would like your gift to benefit the Smith School of Business, and note if you wish to direct your gift to a specific investment priority.



IN PERSON

To present your gift in person, please visit us on the Queen's campus at the Development and Alumni Relations office (Room 294) in Goodes Hall.



MAII

Please make your cheque payable to Queen's University and send it to:

Stephen J.R. Smith School of Business Development and Alumni Relations Goodes Hall, Queen's University Kingston, ON K7L 3N6

To direct your donation to a specific investment priority, please include a note to that effect in your envelope.



REMEMBERING QUEEN'S UNIVERSITY IN YOUR WILL

You may choose to make a bequest to Queen's to benefit the school in your will or through a life insurance policy. Please contact Catherine Purcell for more details at purcellc@queensu.ca.



GIVE A GIFT OF SECURITIES

There are considerable tax advantages to making a gift of appreciated securities (stocks and bonds). You and your broker can electronically transfer these types of gifts into the Queen's account. Please contact investinsmith@queensu.ca for more information.



MATCHING GIFTS FROM YOUR EMPLOYER

Many companies have a program that will partially or fully match your gift to Smith School of Business. To find out if your employer has a matching gift program, check with your human resources department, or visit matchinggifts.com/canada/queens



INTERNATIONAL GIVING

U.S.-based alumni and their relatives can make donations directly to Queen's University under the Canada-United States Income Tax Convention. For other international giving, please contact us or consult your financial planner.

CONTACT US

ssb.ca/invest investinsmith@queensu.ca 613.533.6480 or 1.855.572.1536

^{*} Matching gift program

Alumni Connections

- Smithconnect.com, an online networking community for alumni and students that launched in November, has attracted more than 3,500 active users.
- "Get to Know Smith" events with benefactor Stephen Smith, BSc(Eng)'72, were held in Toronto, Ottawa, Calgary, Vancouver and London, U.K., with more than **440** alumni in attendance.
- 14 Smith Business Club alumni events were held across Canada and internationally, bringing together more than **1,200** alumni and their guests.
- The 2015 Homecoming weekend featured 11 official class reunions; **320** alumni attended the brunch in Goodes Hall at which Stephen Smith spoke and mingled with attendees.
- The school's outreach to alumni via social media resulted in increased alumni participation, with nearly **2,963** followers on Twitter (@SmithBusiness); **6,464** page likes on Facebook; and **1,768** followers on Instagram.
- 52 #GetToKnow Alumni profiles were featured on various social-media platforms.
- Six focus groups held in March enabled Smith Masters, MBA and Commerce alumni to weigh in on engagement opportunities with the school. Watch for future program enhancements based on this valued input.



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/SmithBusiness

@SmithBusiness



Stephen Smith, Sci(Eng)'72, with guests in Ottawa at a "Get to Know Smith" alumni event. Mr. Smith had the opportunity to meet alumni and answer their questions about his extraordinary gift. Other stops on his tour included Toronto, Calgary, Vancouver and London, U.K.



Queen's Commerce students studying in Hong Kong were treated to an evening on the town, generously hosted by alumni David Nesbitt, BCom'70, and David Mulvenna, BCom'98.



Students engaged with guest speaker Sean Silcoff, BCom'92, following a presentation on his National Business Book Awardwinner, Losing the Signal, The Spectacular Rise and Fall of Blackberry, at an event in Kingston in November.



More than 400 people filled the Steam Whistle Brewery in Toronto for the inaugural QMBA Connect event in June 2015. Local alumni met and mingled with the Class of 2016 to welcome them to the Smith community.



BCom'10 alumni celebrating their fifth reunion showed their Queen's spirit outside Goodes Hall during the Smith alumni Homecoming brunch.



Alumni and guests listened as Zoran Stakic, MBA'02, Senior Vice President and Chief Technology Officer at Shaw Communications, spoke to a full house at a Calgary Business Club event in January.

Thank you Alumni Volunteers!

Hundreds of alumni donated their valuable time to numerous initiatives, events and activities in support of the school in 2015-2016. Programs for students – including conferences and competitions, mentoring, career support and recruitment activities – all rely heavily on alumni participation. Thanks to all who donated their valuable time and talents!

796 Total number of alumni volunteers

51% Commerce alumni

49% MBA and other Master programs' alumni

1 in 10 Volunteered their time to more than one initiative

For a complete list of alumni who volunteered in 2015-2016, see pages 76 to 85.



Smith grads working at Google Canada's Toronto offices welcomed fellow alumni and guests at a Toronto Business Club event held in October. The event featured Eric Morris, BA'99, Head of Google's Search and Performance Advertising.

Hundreds of alumni donated their valuable time to numerous initiatives, events and activities in support of the school in 2015-2016. Programs for students — including conferences and competitions, mentoring, career support and recruitment initiatives — all rely heavily on alumni participation. Thanks to the involvement of the alumni listed on the following pages, the student experience at Smith School of Business remains unparalleled.

Alumni Guest Speakers and Supporters of Student Conferences and Initiatives

Tina Bailey, MBA'11 Stewart Beck, BAPHE'75, MBA'79 Daron Bedrosyan, BCom'10 Tim Bishop, BAH'03 Andrew Black, BAH'84 Catherine Blair, MBA'94 Steve Bolliger, BCom'83 Alix Box, BA'80, BEd'81 Chris Bryson, BCom'06

Yerbol Buranbayev, MBA'12

Erin Bury, BCom'12, GDAP'12 Michael Castellarin, BCom'95 Andrew Cherwenka, BCom'93 Marcus Daniels, AMBA'05 John Paul de Silva, MBA'10 Peter Dowse, BCom'96, BA'96 Michael Durland, PhD'91 Karen Flavelle, BCom'79 Angelina Fomina, BCom'13 Nick Francis, BAH'12 George Gleeson, BCom'13



Queen's Venture Network's UPstart competition judges, from left, David Wizinsky, Paul Jackson, BCom'00, Peter Carrescia and Marcus Daniels, AMBA'05.

John Gleeson, BCom'80 Joanna Griffiths, BCom'05 Andrew Guilfolye, BCom'95 Gord Hendren, BCom'79 Ahmad Iqbal, BCom'10 Eric Irwin, MBA'99 Dave Jackson, BCom'91 Paul Jackson, BCom'00 Brad James, BCom'83 Adrian Joaquin, MBA'12 James Kofman,

BCom'78, LLB'82
Chris LaBelle, BCom'14
Clarisse Lau, BCom'09
Scott Lawrence, BCom'96
Jim Leech, MBA'73
Mark Lesiw, BCom'99
Neil Longhurst, BA'70, MBA'77
Ian Macdonald, BCom'09
Mark MacDonald, MBA'15
Alan Mayne, BCom'85
Graham McBride, BCom'85
Rich McCreary,

BSc(Eng)'85, MSC'90
Aaron Mitchell, MBA'12
Robbie Mitchnik, BCom'13
Somen Mondal, MBA'06
Patrick Morris,LLB'85
Jen Newman, BCom'91
Sam Paisley, BCom'14
Susie Pan, BCom'14
Tomas Romita, BCom'08

BSc(Eng)'13, BA'14 Lesley-Anne Scorgie, MBA'12 Sean Silcoff, BCom'92 Christopher Simes, MBA'14 Mike Skirzynski, BSc(Eng)'13 GeorgeSmith, BCom'73 Kristi Soomer, MBA'09 Zoran Stakic, MBA'02 David Stewart, BSc(Eng)'12 Derek Szeto, BCom'05 Chris Szybbo, BSc'86 Terri Tinella, BCom'83 Dino Trevisani, MBA'09 Adam Vigna, BCom'02 Mark Vrooman, BCom'96 Rob Wakulat, BCom'00 Laurel Walzak, MBA'14 Bram Warshafsky, BCom'10 Rachel Williams, BCom'12

Andrew Witchell, MBA'13

Andrew Witzke, BA'13,

Eva Wong, BCom'00

Jane Wu, BCom'12

Tim Wootton, MBA'13

Mengbin Wu, BCom'09

Edward Yao, BCom'09

Rachel Zimmer, BCom'10

BCom'13

Robin Sahota, BCom'98

Lisa Saunders, BCom'86

David Schneuker,

Alumni Attendees at Information Sessions

First-person accounts from alumni and current students who attend information sessions are crucial in helping us promote our programs. Thanks to the following supporters who attended program information sessions over the past year.

David Guzzo, MBA'15

Kelly McDonald, MBA'10

Fadi Abdel Massih, MFin'12 Salman Ali, MBA'16 Shah Amir Shafi, MFin'14 Kamaldeep Athwal, MBA'14 James Awad, MBA'14 Tom Balakas, MBA'16 Gaina Barkhudarov, MFin'12 Nikita Batalov, MBA'16 Robert Bennett, MBA'12 Richard Bicknell, MBA'13 Elizabeth Blazanovic, MBA'16 Jason Bloedow, MBA'16 Emily Boudreau, MBA'12 Will Buchkowsky, MBA'14 George Buddick, MBA'16 Sylvie Bussière, MBA'09 Andrew Buzinsky, MBA'09 Shashank Byramangala Krishnamurthy, MBA'16, MMA'16 Sarah Carmichael, MBA'16 Philip Cartwright, MBA'14 Suzanne Checkryn, MBA'16 Jeff Chemeres, MBA'15 Michelle Chow, MBA'15 Ken Collins, MBA'07 Alayne Crawford, MBA'16 Michal Dabrowski, MBA'13 Robin Daultani, MBA'12 Gianni De Francesco, MBA'12 Siddarth Deepak, MBA'14 Arthur Dela Cruz, MBA'15 Giri Dharan, MBA'13 Amy Ferguson, MBA'16 Ronald Finch, MBA'16 Quentin Gay, MBA'16 Dawny George, MBA'16 Spencer Glenn, MBA'15 Shannon Gong, GDB'15, MFin'16 Delano Gracey, MBA'15

Catherine Grant, MBA'09



Samia Sarkar, MBA'14



Executive MBA-Americas Director Paul Roman leads an information session for prospective students with several alumni in attendance to answer questions and offer their perspectives on the program.

Aron Seal, BAH'05, MA'06, MBA'15 Laurene Sehl, MBA'16 Jagdeep Sharma, MBA'02 Andriy Shcherbatyuk, MBA'13 Colleen Sherry, MBA'16 Bonnie Sit, MMA'15 Salai Sivaprakash, MBA'16 Alexander Smeall, MBA'16 Claudia Stanic, MBA'13 Robin Stewart, MBA'13 Andrew Stordeur, MBA'15 Kurtis Strickland, MBA'14 Amritha Sujanapal, MFin'15 Rabindra Sukhdeo, MBA'14 Colette Summers, MBA'10 Kimmy Tao, MMA'15 Peter Taylor, MBA'16 Michael Teshima, MBA'14 Trevor Thomas, MBA'16 Rebecca To, MBA'14 Chris Tringham, MBA'15 Daniel Tsai, MBA'11 Eric Tse, MBA'16 Patrick Vasquez de Velasco, MBA'11 Srinivasan Vasudevan, MBA'16 Johnnie Vu, MBA'16 Laurel Walzak, MBA'14 Christian Wang, MBA'16 David Weyant, MBA'14 Jeff Wigmore, MBA'14 Matthew Wilkings, GDB'15 Clement Tse, MBA'12 Tammy Wu, BAH'96, BEd'97, MBA'14

Hengzhi Yan, MBA'17

77

Alumni Volunteers for Commerce Student Recruiting

Thanks to the following alumni who volunteered their time to assist in recruiting the Commerce Class of 2020.

Maria Ahmed, BCom'11 Karen Au, BCom'10 Sharon Bishop, BCom'85 Henry Chak, BCom'11, GDAP'11, MIB'13 Robin Dales, BCom'08 Aleem Dhanani, BCom'12 Rebecca Dickson, BCom'12 Misha D'Souza, BCom'12 Jeremy Einhorn, BCom'09 Kevin Fitzpatrick, BCom'10 Charles Gao, BCom'12 Danny Hong, BCom'12 Jonathan Hwang, BCom'10 Chessa Jope, BCom'09 Carolyn Kim, BCom'10 Sera Kim, BCom'98 James King, BCom'12 Connie Kuang, BCom'11, BA'11 Rahim Lalani, BCom'11 Orchid Lee, BCom'12, GDAP'12 Mengting Li, BCom'11, GDAP'11 Jonathan Lithwick, BCom'07 Kara Lund, BCom'10 Cindy Luong, BCom'12 Salman Mun, BCom'12,BSc'13 Sandra Olmsted, BCom'85 Milan Panic, BCom'08 Kelsey Paterson, BCom'12 Zoya Shaikh, BCom'12, GDAP'12 Gurleen Singh, BCom'07 Andrea Snider, BCom'10 Sarah Turner, BCom'07 Mark Vesely, BCom'11, BA'11 Emily Young, BCom'12 Matthew Zaffino, BCom'12, GDAP'12

Liang Zhang, BCom'11, BA'12





Smith alumni review applicants' Personal Statements of Experience to assist in the selection of first-year Commerce students for the upcoming year.

Shauneen Bruder, MBA'84 Bartley Bull, BCom'77 Alexandra Burns, MBA'17 Jacob Byers, BCom'06 Randy Carter, MBA'11 Michael Castellarin, BCom'95 Jeffrey Chemeres, MBA'15 Cara Chesney, BCom'02 Jacqueline Chilton, BCom'93 Donald Chu, MBA'87 Bailey Church, BCom'96 Andrew Clarke, BCom'84 Christopher Clubb, BCom'88 Linda Cochrane, BA'77, MBA'79 Robert Colwell, BCom'72 Shawn Cooper, BCom'87 Darielle Corsaro, MBA'17 Kyla Craig, BCom'16 Donald Cranston, BScH'82, MBA'85 Olivia Crossman, BCom'12, JD'15 Erin Crowe, BCom'93

Olivia Crossman, BCom'12, JD'15 Erin Crowe, BCom'93 Mervin Daub, BCom'66 Geoffrey Davenport, BCom'77 Christopher Dawson, BCom'90 Timothy Deacon, BCom'00 John Paul de Silva, MBA'10 Jerry del Missier, BSc(Eng)'85, MBA'87

BSc(Eng)'85, MBA'87 Carol Devenny, BCom'82 Emily Dobbie, BCom'05 Niket Dubey, MBA'15 Christopher Dutcher, BSc(Eng)'92, MBA'98 Jonathan Edge,

Jonathan Edge,
BCom'06, MPA'08
Eric Einhorn, MBA'12
Gabriel Elizondo, MBA'15
Wesley Ellis, MBA'16
Christopher Farkas, BCom'96
Rene Faucher, MBA'01
Howard Fergusson, BCom'74
Karen Flavelle, BCom'79
Michael Flux, BCom'95
Michael Forsayeth, BCom'77
David Fortier, BCom'64
Ben Freeman, BCom'06
Katrina Galas, BCom'05
Jeffrey Gallant, BCom'11
Nicholas Galletti, MBA'15

Laura Gilchrist, BCom'08 Janet Gilfillan, MBA'90 Anne Gleeson, BCom'10 John Gleeson, BCom'80 Spencer Glenn, MBA'15 Adrienne Goldthorpe, BCom'99 Ted Goldthorpe, BCom'99 Jason Gould, BCom'95 Ken Grewal, BCom'96 Andrew Gross, BCom'79 Mitchell Gudgeon, MBA'13 Victor Guerra, MBA'17 Andrew Guilfoyle, BCom'95 Blair Guilfoyle, BCom'03 Patricia Gwin, BCom'85 Samantha Hainer, BCom'16 Lara Hamelin, BCom'15

BCom'88 classmates

Craig Hutchison,

Christopher Clubb,

Nicola von Schroeter

the Commerce 1988

Ron Hovich, Nancy

Vamvakas & Michael

Award recipient

Lara Hamelin, BCom'15
Brook Hamilton,
BScH'00, MBA'04
Suzanne Hamilton, BCom'82
Christian Hansson, BCom'04
Donna Hayden, BCom'89
Spenser Heard, BCom'10
Hugh Helferty, BScH'77,
MBA'85
Gordon Hendren, BCom'79
Peter Hiddema, MBA'91
Allison Hill, MBA'14

Lisanne Hill, BCom'80

Craig Hutchison, BCom'88 David Jackson, BCom'91 Elliott Jacobson, MBA'69 Warren Jones, BCom'92 Megan Judges, BCom'16 Paul Kamprath, MBA'15 Pentti Karkkainen, MBA'81 Michael Kehoe, BCom'78 Paul Kennedy, MBA'66 Lisa Kershaw, MBA'89 Peter Kingston, BCom'78 Martin Klaponski, MBA'82 Morgan Klein-MacNeil, BCom'11 David Kramer, JD'08, MBA'09 Olivia Kruyt, BCom'09 Lara Kulach, BCom'10 Mathieu Laberge, MBA'16 Kathryn LaBranche, BCom'90 David Lahey, MBA'99 James Laing, MBA'17 Michael Lang, BCom'77 John Langhorne, BCom'83 Melanie Langill, BCom'07 Donald Langill, BCom'77

Elizabeth Larochelle, MBA'11

Scott Lawrence, BCom'96

Chad Leaver, MBA'15

Andrew Hungerford, BCom'96

Vincent Li, BCom'16 Sandra Linsdell, BCom'89 Paul Lishman, BCom'92 Ramiro Lopez Garcia, MBA'16 Ian Lovsin, MBA'01 Anne MacArthur, MBA'89 David Macdonald, MBA'74 Ian Macdonald, MBA'74 Marcia MacQuarrie, BA'79, MBA'82 Geoffrey Maier, BCom'79 Manford Mallory, BSc(Eng)'73, MBA'75 Robert Marsh, BCom'07 Brian Martin, BCom'99 Jessica Mason, MBA'13 Andrea Matthew Williams, BCom'94 Alan Mayne, BCom'85 Graham McBride, BCom'85

Kevin McCafferty, BSc(Eng)'90,

MSc'95, MBA'97

Darren McCaugherty,

BCom'97, MBA'07

Bill McGill, MBA'96

David McConomy, MBA'69

Kevin McCracken, MBA'97

Douglas McCutcheon, BCom'87

Class Giving Leaders

Class gifts helped make Goodes Hall and its new wing (opened in 2012) a reality, have provided countless students with much-needed financial assistance to make their business education possible, and supported our world-class faculty in their research endeavours. We thank the following passionate and committed alumni who led class-gift campaigns this past year.

Matt Aaronson, BCom'98, BA'98 Omar Abdel Hafez, BCom'00 Jason Akers, BCom'08 Wayne Alexander, BSc(Eng)'64, MBA'66 Amy Amodeo, BCom'14 Holly Andersen, MBA'16 Caela Arbuckle, BCom'02 Devon Bailey, BCom'02 Vishal Badiani, MBA'16 David Baird, BCom'89 Zsoka Balla, MBA'82 Michael Bandzierz, MBA'80 Damian Bartolomucci, BCom'05 Donald Bayne, BA'66, Paul Beattie, BCom'86
Hayley Becker, BCom'04
Adrienne Bellehumeur,
BCom'03
Peter Benson, BCom'76
Ashley Binter, MBA'13
Nancy Bong, BCom'01

Brenden Bowman, MBA'15 Kevin Bresson, MBA'06 Andrew Brewster, BCom'99 Diana Bricknell, MBA'16 Jae Brown, MBA'16 Ross Brown, BCom'77 Jain Bruce, BCom'81

Holly Andersen, MBA'16 Donald Bayne, BA'66, Nancy Bong, BCom'01 Iain Bruce, BCom'81 Nicholas Galletti, MBA'15 Abby Ho, BCom'09 Dong-Soo Lee, BCom'96 Robert McIntosh, MBA'12 Caela Arbuckle, BCom'02 LLB'69, MBA'01 John Booth, BCom'95 Michael Gilbert, BCom'78 John Hui, MBA'15 Linda Lee, MBA'12 Margot McLeod, BCom'91



Patrick Legresley, BCom'02

Steven Millan, BCom'89 Thomas Miller, BCom'79 Nicholas Milosh, BCom'06, BA'06 Cara Mitchell, BCom'02 Somen Mondal, MBA'06 Katherine Moraca, BCom'13 Alison Morgan, BCom'61 Elspeth Murray, BScH'85, MBA'87 Sheila Murray, BCom'79, LLB'82 Max Muselius, BA'79, MBA'81 Tracy Muxlow, BCom'93 Edward Nash, BCom'85 Johanna Navas, MBA'10 Kasra Nejatian, BCom'05 John Nixon, BCom'77 Albert Oppenheimer, MBA'16 Lisa Orr, BCom'01, MBA'16 Nayra Otinkorang, MBA'14 Genevieve Page, MBA'16 Yuting Pan, BCom'16 Paul Pancham, BCom'89, MD'94 Milan Panic, BCom'08 Ethel Patterson, MBA'81 Bryan Pearson, BScH'86, MBA'88 Ryan Pedlow, BCom'98 Lindsay Pellett, BCom'15 Patricia Perras Shugart, BCom'86 Sally Peterson, BA'86, MBA'88 Jim Petrapoulos, BCom'60 Charles Pick, MBA'99 Sharlene Plewman, BSc(Eng)'00, MBA'11 Misha Plotkine, BCom'10 Kathleen Polsinello, BCom'06 Charles Powis, BCom'86 John Prato, MPA'89, MBA'91 Matthew Price, BCom'09 David Prowten, BCom'88 John Purkis, BCom'48 Michael Quinn, BCom'88 Brian Ramsay, MBA'82 Sharon Ranson, BCom'80

Grant Rasmussen, BCom'87

Prem Rawal, BCom'99

Norman McPhedran, BCom'74

Andrea McReynolds, BCom'94 John Medland, BCom'01 Robert Mellema, BCom'02



1989 Award recipient Christine Chen, Don Linsdell & Jeanette
Hepburn celebrated at the COMMbined Class Social.

Robert Renaud, BCom'96 David Reyna Cantu, MBA'16 Ray Richardson, MBA'84 Derek Riley, BCom'76 Susan Rooks, BCom'84 Harold Roozen, MBA'79 George Rossolatos, BCom'95 Debra Sandomirsky, MBA'90 Paul Schiffner, BCom'85 David Sculthorpe, BCom'83 John See, BScH'79, MBA'81 Bruce Sellery, BCom'93 Robert Shoniker, BCom'69, MBA'70 James Shore, MBA'15 Mark Siemonsen, BSc(Eng)'82, MBA'86, BED'06 Malcolm Smith, BA'78, BScH'79, MBA'82 Stephan Smith, BCom'02 Steven Smith, BCom'77 Raymond Souch, BCom'52 Edward Speal, BCom'83 John Stackhouse, BCom'85 Gia Steffensen, BCom'78

Dan Rees, BCom'92, BA'93

Colin Stephenson, BCom'66 Azam Syed, MBA'01 Peter Szaflarski, MBA'12 Richard Tam, BCom'13 Rebecca Tascona. BCom'00, MBA'05 Bruce Teron, BCom'91 James Thomson, BA'67, MBA'72 Rosalie Thuringer, BCom'11 George Thwaites, BCom'78, MBA'94 Frederick Troop, BCom'54 Mary Ann Turcke, BSc(Eng)'88, MBA'97 David Turnbull, BCom'79 Jean Trudell, MBA'96 Shannon Valliant, BCom'89 Cole Vanden Bygaart, BCom'16 Jordan Vandenberg, BCom'14 Vikram Varma, MBA'04 John Veitch, BCom'10

Akis Vitsentzatos,

BCom'02, BA'04

Mark Vrooman, BCom'96

Nicola von Schroeter, BCom'88

Ronald Stenzl, BCom'85

Robert Wall, MBA'07 Benita Warmbold, BCom'80 Jeffrey Watchorn, BCom'88 John Watson, MBA'70 Jack Weisz, BCom'06 Ginnie Welsman, MBA'77 Lee Wetherall, BED'76, MBA'82 Fraser Whale, BCom'91 Reagan White, MBA'15 Sarah Wickins, BCom'04 Sareena Wildberger, BCom'92 Cathy Williams, MBA'77 David Willoughby, BCom'63 Harold Wilson, BCom'85 Daniel Wilton, BCom'93 Gene Wolski, MBA'76 Timothy Young, MBA'99

Class Reunion Leaders

Ryan Abbott, MBA'16

Jason Akers, BCom'08

Organizing a class reunion can be a daunting task, involving detective work to track down lost classmates, and considerable logistical and negotiating skills in putting together an appealing program of activities. Thanks to the following alumni who dedicated so much time and effort to make their reunion a memorable milestone for their classmates.

Bruce Alexander, BCom'60, LLD'11 Kimberly Alexander, BCom'81 Sharon Allum, BCom'83 Caela Arbuckle, BCom'02 Andrea Armstrong, BCom'95 Devon Baily, BCom'02 Janet Baker, BCom'83 Damian Bartolomucci, BCom'05 Donald Bayne, BA'66, LLB'69, MBA'01 Peter Benson, BCom'76 Danielle Besseling, BCom'95 Heather Brenzel, MBA'90 Kevin Bresson, MBA'06 Harold Bridge, MBA'67 Carolyn Brook, BCom'86 Simon Brown, BCom'93 lain Bruce, BCom'81 Bartley Bull, BCom'77 Jennifer Campbell, BA'86, MBA'92 Michael Castellarin, BCom'95 Charlotte MacDonald, BCom'13 Cara Chesney, BCom'02 Leslie Christensen, MBA'87 Robert Christy, BA'63 Donald Chu, MBA'87 Andrew Clarke, BCom'84 Linda Cochrane, BA'77, MBA'79 Grad Conn, BCom'85 Donald Cooper, BCom'58, LLD'07 Craig Curran, BCom'69, MBA'70 Andrea Cuthbert, BCom'93 Celia Cuthbertson. BCom'84, LLB'88 Mervin Daub, BCom'66 Geoffrey Davenport, BCom'77 Glen Davison, BCom'64 Christopher Dawson, BCom'90

John Paul de Silva, MBA'10 John Heeney, BCom'63 Katherine Devins, BCom'85 Caroline Heick, MBA'90 Robert Dietrich, BCom'75 Douglas Heighington, MBA'81 June Dinsdale, BCom'54 Jeanette Hepburn, BCom'89 Lauren Dmytrenko, BCom'00 Paul Hickey, BCom'87 Barry Dowdall, Peter Hiddema, MBA'91 BSc(Eng)'78, MBA'85 Michele Hirak Fletcher, Andrew Durnford, BCom'89 BCom'97 Patrick Edwards, BCom'68 Nancy Hoo, BCom'01 Howard Fergusson, BCom'74 Thomas Houston. Terrence Fitzpatrick, BCom'70 BCom'75, LLB'78 Marion Flanagan, BCom'84 Jeffrey Howe, BCom'86 Michael Forsayeth, BCom'77 Craig Hutchison, BCom'88 Ian Fraser, BCom'53 Janet Isaac-Charbonneau, Katrina Galas, BCom'05 MBA'78 Rudolph Gall, BSc(Eng)'61, Richard Jackson, MBA'71 MBA'66 Elliott Jacobson, MBA'69 David Garth, BCom'64 James Jaques, BCom'87 Marc Germain, MBA'85 Megan Judges, BCom'16 Stanley Gibson, BCom'71 Bruce Kagan, BCom'89 Laura Gilchrist, BCom'08 Priti Kapoor, BCom'11, GDAP'11 Janet Gilfillan, MBA'90 Gurjit Gill, MBA'05 Paul Kennedy, MBA'66 Peter Kingston, BCom'78 John Gleeson, BCom'80 Adrienne Goldthorpe, BCom'99 Morgan Klein-MacNeil, Edward Goldthorpe, BCom'99 BCom'11 John Gordon, MBA'63 David Kramer, JD'08, MBA'09 Ted Graham, MBA'96 Lara Kulach, BCom'10 Joanna Griffiths, BCom'05 Kathryn LaBranche, BCom'90 Peter Grobauer, MBA'89 Michael Lang, BCom'77 Andrew Guilfoyle, BCom'95 John Langhorne, BCom'83 Patricia Gwin, BCom'85 John Lawlor, MBA'93 Brenda Ha, BCom'99 Dong-Soo Lee, BCom'96 Deborah Hall, BSc(Eng)'98, James Leech, MBA'73 MBA'05 Patrick Legresley, BCom'02 Joshua Hamilton, MBA'16 Winnie Lieu, MBA'13 Krista Hapke, BCom'06 Paul Lindahl, MBA'86 Bev Harrison, BCom'62 Paul Lishman, BCom'92 Peter Hayden, BCom'61 Erik Lockhart, MBA'93 Donna Hayden, BCom'89 Jennifer Ruth Logan-Kate Hayer, BCom'95 Klassen, MBA'87 Andrew Hayes, BCom'87 Ana Lopez, BCom'16

Spenser Heard, BCom'10

Donna Lounsbury, BA'76, MBA'78 Robert Marsh, BCom'07 Jennifer Matheson, BCom'89 Trevor Maunder, BCom'95 Alan Mayne, BCom'85 Graham McBride, BCom'85 Darren McCaugherty, BCom'97, MBA'07 David McConomy, MBA'69 Patrick McCue, BA'61, MBA'63 Lawrence McCurdy, MBA'68 Helen McEvoy, BCom'01 Bill McGill, MBA'96 Bruce McIntyre, MBA'86 Lachlan McLachlan, BCom'73 Margot McLeod, BCom'91 Norman McPhedran, BCom'74 Andrea McReynolds, BCom'94 John Medland, BCom'01 Robert Mellema, BCom'02 Susan Michel Shuter, MBA'81 Claudio Michelutti, BSc(Eng)'66, MBA'70 Steven Millan, BCom'89 Somen Mondal, MBA'06 Anthony Moreau, BCom'06 David Moreland, BSc(Eng)'83, MBA'87 Alison Morgan, BCom'61 Sally Morris, BCom'83 Tracy Muxlow, BCom'93 Edward Nash, BCom'85 Johanna Navas, MBA'10 Stephanie Oke, BCom'86 Thomas O'Neill, BCom'67, LLD'05 Victor Pakalnis, MBA'94 Sally Peterson, BA'86, MBA'88 James Petropoulos, BCom'60 Indiana Pirau, BCom'95 Misha Plotkine, BCom'10

William Porter, BCom'75



John Veitch, Reunion Coordinator and Commerce 2010 Class President, gets a laugh out of his classmates at Homecoming 2015.

Charles Powis, BCom'86 John Prato, MPA'89, MBA'91 Donald Price, BSc(Eng)'74, MBA'77 David Prowten, BCom'88 John Purkis, BCom'48 Christina Raheja, BCom'96 Dan Rees, BCom'92, BA'93 Sandra Reynolds, BCom'64 Derek Riley, BCom'76 Susan Rooks, BCom'84 Daniel Saikaley, BCom'82 Paul Schiffner, BCom'85 David Sculthorpe, BCom'83 Robert Sexty, MBA'67 Robert Shoniker, BCom'69, MBA'70

Joanna Shore, MBA'03 Patricia Perras Shugart, BCom'86 Christopher Sinkinson, BScH'02, MBA'11 Malcolm Smith, BA'78, BScH'79, MBA'82 George Smith, BCom'73 Steven Smith, BCom'77 Stephan Smith, BCom'02 John Stackhouse, BCom'85 Andrew Stafl, BCom'86 Ronald Stenzl, BCom'85 Adam Stevenson, MBA'04 Donald Tanner, BSc(Eng)'74, MBA'82

Rebecca Tascona. BCom'00, MBA'05 Bruce Teron, BCom'91 Ellen Thompson, BCom'83 James Thomson, BA'67, MBA'72 Rosalie Thuringer, BCom'11, GDAP'11 Donald Thurston, MBA'62 David Tih, BCom'95 Frederick Troop, BCom'54 Shannon Valliant, BCom'89 Vikram Varma, MBA'04 Karlis Vasarais, BCom'06 John Veitch, BCom'10 Akis Vitsentzatos, BCom'02, BA'04 Nicola von Schroeter, BCom'88

Jack Weisz, BCom'06 Emerson Wen, MBA'13 Lee Wetherall, BED'76, MBA'82 Fraser Whale, BCom'91 Andrea Matthew Williams, BCom'94 Robert Willoughby, BSc(Eng)'57, MBA'62 Harold Wilson, BCom'85 Robert Wilson, BCom'85 Andrew Witzke, BCom'13, BA'13 Gene Wolski, MBA'76 Jennifer Wright, BCom'98 Emily Young, BCom'12 Damian Yu, BCom'96

Business Club Executives

Smith Business Club events are held in cities across Canada and around the world. These events, run for alumni by alumni, were held in Toronto, Ottawa, Montreal, Calgary, Vancouver, Hong Kong, New York City, Singapore, Beijing and London, U.K., last year. Thanks to our volunteers for making these tremendous alumni events possible through their creativity and hard work. Find alumni event listings at **smithconnect.com**.

Steve Albiani, BCom'03
Andre Baribeau, MBA'06
Corry Bazley, BCom'92, BA'93
Randy Carter, MBA'11
Adam Cotterall, MBA'09
Alex Crookes, BCom'13
Alex Danzinger, MBA'05
Nilufer Erdebil, BSc(Eng)'96, MBA'03
Adam Fischer, MBA'11
Gary Guo, MFin'16

Brook Hamilton, BScH'00, MBA'04 Lily Harriss, MBA'03 Norman Ho, BSc(Eng)'00, MBA'04 Kevin Horseman, MBA'01 Chris Johnstone, BCom'05 Dennis Kondratev, MBA'08 Tamara Kushnir McGillivray, MBA'06 Floria Mah, MBA'11 Tim Onyett, MBA'95 Geneviève Pagé, MBA'16 Courtney Paterson, BA'09, BCom'09 Bettina Pierre-Gilles, MBA'14 Christina Raheja, BCom'96 Benedict Schmidt, MBA'03 Eric Tang, BCom'96 Erin Thomson, MBA'12 Jessica Weshler, BCom'13 Winnie Wong, BCom'11

International Alumni Ambassadors

Alumni living across the globe generously agreed to volunteer as ambassadors to students participating in our international exchange programs and to alumni new to their homes abroad. Email <code>smithalumni@queensu.ca</code> to find out more about the Alumni Ambassador program.

Torbjorn Andreassen, BCom'95 Gerrit Aronson, MBA'78 Sarah Beaucage-Gauvreau, BCom'05 Vinit Bhatia, BCom'89 James Butler, BCom'85 Dylan Carr, BCom'12 Sam Chan, BCom'96 Jeff Collins, BCom'99, BA'03 Jim Crowe, MBA'74 Sean Dainty, BCom'08 Stephen Davy, BSc(Eng)'99, MBA'03 Jerry del Missier, BSc(Eng)'85, MBA'87 Sarah Fetterly, BCom'11 Daniella Fresne, BCom'03 Gautam Garg, MBA'10 Jason Gould, BCom'95

Forester Han, MBA'06 Christian Hansson, BCom'04 Martunus Haris, MSc'98 Lily Harriss, MBA'03 Josh Heller, BCom'03 Chris Henry, BCom'10 Lee-Anne Hermann, BCom'90 Diana Hillier, BCom'82 George Holmes, BCom'80 Ciaran Horgan, MBA'99 Mike Humphries, BCom'93 Emily Hunter, BCom'09 Jerome Josz, BCom'13, BA'13 Chris Keeling, MBA'99 Hyuk-tae Kwon, BCom'10 Hafiz Lalani, BCom'02 Kerry Lee, BCom'89 Jian Luo, MBA'07 Robert Madden, BCom'95

David Main, BCom'80 Manish Malik, MBA'08 Adarsh Manu, MBA'14 Scott McDermid, BCom'92 Maurits Menke, BSc(Eng)'84, MBA'86 Tom Miller, BCom'79 David Mulvenna, BCom'98 Ben Munro, BCom'99 David Nesbitt, MBA'70 Rita Novosel, BCom'04 Yasuhiko Ogushi, MBA'11 Kevin O'Reilly, MBA'07 Sonia Peterson, BCom'06 James Picanco, BCom'12 Rebecca Porter, BCom'10 Santiago Quintanilla Lomelin, MBA'15 Erik Rasmussen, BCom'10

Bill Said, MBA'96 Michiko Sakai, BCom'09 John Shipman, BCom'99 Josue Silverio, MBA'15 Kenneth Tan, BCom'92 Brenda Trenowden, BCom'89 Gwen Wang, MIB'12 Lixiang Wang, MBA'04 Janet Wells, BCom'90 Margaret Whitworth, MBA'03 Michelle Yee, BCom'11

Alumni Volunteers for Business Career Centre Initiatives

Thanks to the following volunteers who contributed to employment related initiatives during the 2015-2016 fiscal year. This list represents many of the volunteers who returned to campus to serve as panelists for speaking engagements and mock interviews. Thanks also to the many others (not listed here) who have helped mentor students in their career planning activities.



MBA 2017 students en route to meetings to explore career options with company representatives and Smith alumni in Toronto

Yannick Abba, MMA'15 Sandeep Achar, MBA'10 Christal Agostino, MBA'11 Maria Ahmed, BCom'11 Joel Alden, BSc(Eng)'90, MBA'01 Riaz Amershi, MBA'11 Sanket Angane, MBA'15 Muhammed Anjum, MBA'11 Tobin Ansong, MFin'14 Jennifer Arnold, MBA'14 Sally Arshi, MBA'10 James Austen, MBA'13 Aoyu Bai, BCom'13 Anmol Bajwa, MBA'15 Saru Bajwa, MBA'13 Frank Balazic, MFin'12 Aaron Balinsky, BCom'10 Ryan Balraj, MFin'14 Rohin Bansal, MIB'14

Juan Baraya, MBA'15 David Barkley, MBA'14 Daniel Bator, MBA'14 Jessica Beakbane, BCom'14 Advait Bopardikar, BCom'14 Emily Boudreau, MBA'12 Chelsea Broderick, BCom'13 lessica Brown, BCom'14 Dean Buksak, MBA'15 Diogo Caiafa, MBA'16 Dave Carnegie, BScH'04, MSc'06, MBA'14 Harvey Carroll, BCom'93 Christine Carter. BCom'14, GDA'14 Brice Chan, BSc(Eng)'05, MMA'14 Christina Chan, BCom'13

Anando Chatterjee, MBA'13

Steven Daicos, BCom'06 Minh-Tuong Dao, MBA'13 Marco D'Arienzo, BCom'13 Kabir Daswani, BCom'13 Charlotte De Moor, MIB'15 John Paul de Silva, MBA'10 Iman Debnath, MBA'13 Deepanker (Deep) Dey, MBA'09 Aleem Dhanani, BCom'12 Julia Di Lena, BCom'14 Dylan Dilecce, BCom'13 Chris Dingle, MMA'14 Brittany Durham, BCom'14, GDA'14 Michael Durland, PhD'91 Manuel El-Sayed, MIB'14 Brock Evans, BCom'13 Jeffrey Fenton, BCom'13 Lauritz Fischer, MIB'12 Jamie Flegg, BScH'09, MBA'13 Brennan Foo, BCom'14 Faryar Foroodi, BScH'03, MBA'10 Allison Freeman, BCom'05 Kim Fulton, BAH'08, MBA'15 Andrew Gabriel, BCom'14, GDA'14 David Galea, MBA'13 Shiv Ganeshan, MBA'10 Rong Gao, MIB'10 Ivan Garcia, MIB'10 Agustina Gargantini, MBA'14

Richelle Gaudet, BAH'12

Abha Chiyedan, BCom'14

Yvonne Chung, BCom'14

Elizabeth Cluff-Downer, MIB'14

Prachi Chury, MMA'15

Darren Cole, BCom'15

Jamie Cooper, BCom'14

Derek Cramton, BSc(Eng)'89

Jessica Curtis, BCom'14, BA'15

Stefanie Crispino, MBA'11

Trina Ghiacy, BCom'13 David Girard, MBA'12 Lianne Girard, BCom'14 George Gleeson, BCom'13, GDA'13 Ashley Goloubef, BCom'10 Amanda Goodwin, MBA'12 Adam Gordon, MBA'09 Fraser Gray-Smith, MIB'14 Joanna Griffiths, BCom'05 Rushabh Gudka, MMA'15 Mohamed Gulamhusein, BCom'12 Jingqi Guo, BCom'11 Karishma Gupta, MBA'15 Joshua Hamilton, MBA'16 Stephanie Heller, BCom'13 lason Henderson, BCom'93 Sarah Henderson, BCom'94 Jeanie Hendrie, BCom'09, MIB'10 Chris Hewitt, MBA'15 Canny Ho, MMA'14 Matthew Hooper, MBA'10 Amanda Hudson, MBA'11 Ali Husain, MBA'13 Phillip Hutton, BCom'11 Maia Ingram, MBA'15 Luxmi Jeyavel, MBA'15 Joanna Ji, MIB'15 James Jun, BCom'14, BA'15 Kaustubh Kabre, MBA'13, MMA'14 Hemani Kamdar, BCom'14 Deviit Kanjilal, MBA'14 Priti Kapoor, BCom'11, GDA'11 Shahnewaz Karim, MFin'15 Babla Karthamada, MBA'08 Brennan Kerr, BCom'09 Ali Khokhar, BCom'11

Carolyn Kim, BCom'10

Fragile Gbego-Tossa, MBA'13

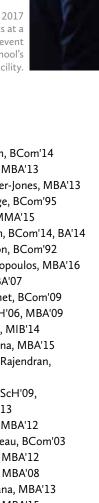
Michael Klubal, BCom'95 Shannon Kot, MBA'12 Steven Kraft, MBA'13 Raghuveer Krishnan, MBA'16 Jennifer Kwon, BCom'14 Chris Labelle, BCom'14 Bruce Langstaff, BCom'95 Laura Laoun, MBA'14 Anthea Lee, MMA'15 Conrad Lee, MBA'16 Pat Lee, BCom'90 David Levine, MBA'16 Benjamin Lipsey, BCom'12 Jonathan Lithwick, BCom'07 Helena Liu, BCom'12 Rohit Lobo, MBA'13 Jillian Lockwood, BCom'10 Tyson Loney, BCom'13 Jessica Louie, BCom'14 Jeff Lulham, JD'08, MBA'09 Brian Lynch, MMA'14 Sarah Lynch, BCom'10, MIB'11 Tony MacDonald, BCom'92 Robert MacLellan, BCom'10, GDA'10 Ishan Maini, MBA'16 Kiran Manjunath, MBA'10 George Marusic, MMA'15 Sarah Masotti, BCom'15 Raihan Masroor, MBA'13 Charlotte McEwen, BCom'11 Ivan Merrow, MBA'14, JD'15 Kurt Meyer, MBA'15 Brett Miller, MBA'14 Chadwick Mitchell, BCom'14 Moraa Mochama, MBA'12 Derek Morine, MMA'14, BCom'06 Michael Morris, BCom'11 Masoum Mosmer, MMA'15 Devanshi Moudgil, BCom'14 Diana Mumford, BCom'13 Vivek Narayan, MBA'12 Karim Nassar, MBA'07 John Neufeld, MBA'16, JD'17

Morgan Klein-MacNeil,

Nicholas Klimchu, BCom'13

BCom'11

Xue (Susie) Pan, BCom'14 Greg Pantelic, MBA'13 Matthew Parker-Jones, MBA'13 Penny Partridge, BCom'95 Mehul Patel, MMA'15 Alana Paterson, BCom'14, BA'14 Sylvia Patterson, BCom'92 Hamilton Petropoulos, MBA'16 John Price, MBA'07 Rebecca Prophet, BCom'09 Laura Pus, BAH'06, MBA'09 Kayson Quach, MIB'14 Miguel Quintana, MBA'15 Parthasarathy Rajendran, MBA'13 Fabian Raso, BScH'09, MBA'12, ID'13 Amol Rawate, MBA'12 Suzanne Rondeau, BCom'03 Gaurav Saluja, MBA'12 Alex Santiago, MBA'08 Gaurang Sardana, MBA'13 Rob Saunders, MBA'15 Rock Sfeir, BCom'10 Shah Shafi, MFin'14 Sean O'Brien, BAH'09, MMA'14 Dibesh Shakya, MBA'16 Audrey O'Connell, BCom'92 Samantha Shaw, MIB'14 Tara Oliphant, BCom'14 Geoff Simonett, BCom'92 Albert Oppenheimer, MBA'16



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MBA 2017 students at a networking event at the school's Toronto facility.

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Smith School of Business Advisory Board and Global Council members are recognized on pages 27 and 28 for their contributions to the school as a whole. Other advisory boards also guide the management of two of the school's Centres as well as the Master of Management Analytics program, and the TriColour Venture Fund. Thanks to the following board members whose expertise has supported the school in its endeavours.

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Visiting Scholars

Research is a vital part of the life of Smith School of Business. Faculty and graduate students benefit from a vibrant research climate, with stimulating interactions during frequent presentations by fellow academics. This year, Smith welcomed the following distinguished visiting scholars.

CONFERENCES

Ajay Agrawal

Rotman School of Management University of Toronto Toronto, ON

Iwan Barankay

The Wharton School University of Pennsylvania Pennsylvania, PA

Jean-Noel Barrot

Sloan School of Management Massachusetts Institute of Technology Cambridge, MA

Barry Bayus

Kenan-Flagler Business School University of North Carolina Chapel Hill Chapel Hill, NC

Gordon Burtch

Carlson School of Management University of Minnesota Minneapolis, MN

Douglas Cummings

Schulich School of Business York University Toronto, ON

Florian Ederer

Yale School of Management Yale University New Haven, CT

Ioshua Gans

Rotman School of Management University of Toronto Toronto, ON

Brent Goldfarb

Robert H. Smith School of Business University of Maryland College Park, MD

Gustavo Manso

Haas School of Business University of California at Berkeley Berkeley, CA

Matthew Mitchell

Rotman School of Management University of Toronto Toronto, ON

Ethan Mollick

The Wharton School University of Pennsylvania Pennsylvania, PA

Andrea Prat

Columbia Business School Columbia University New York, NY

Pascual Restrepo

Sloan School of Management
Massachusetts Institute of Technology
Cambridge, MA

Michael Waldman

Johnson Graduate School of Management Cornell University Ithaca, NY

Pai-Ling Yin

Stanford University Stanford, CA

SEMINARS

Pankaj Aggarwal

Rotman School of Management University of Toronto Toronto, ON

Pat Akey

Rotman School of Management, University of Toronto Toronto, ON

Jennifer Argo

Alberta School of Business University of Alberta Edmonton, AB

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HEC Montréal Montréal, QC

Izak Benbasat

Sauder School of Business University of British Columbia Vancouver, BC

CB Bhattacharya

ESMT European School of Management and Technology Berlin, Germany

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UCLA Anderson School of Management University of California Los Angeles, CA

Kimberly Cornaggia

American University Washington, DC, USA

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University of Lüneburg Lüneburg, Germany

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Schulich School of Business York University Toronto, ON

Kent Grayson

Kellogg School of Management Northwestern University Evanston, IL

Emily Griffith

Wisconsin School of Business University of Wisconsin Madison, WI

Umit G. Gurun

Naveen Jindal School of Management University of Texas at Dallas Richardson, TX

Khaled Hassanein

DeGroote School of Business McMaster University Hamilton, ON

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University of Melbourne Melbourne, Australia

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Hanyang University Seoul, South Korea

Centre for Social Impact Guest Speakers

SOCIAL INNOVATION SUMMIT 2015

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The Home Depot Canada

lacob Brower

Assistant Professor of Marketing, Smith School of Business

Geoff Cape, BA'88

Evergreen

John Paul de Silva, MBA'10

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Jordan Ekers

Nudge Rewards

Russell Evans, MSc'10

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Ken Gauthier

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Amanda Minuk

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Christine Pacini

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Bertrand Malsch

Associate Professor & Distinguished Faculty Fellow in Accounting

Diego Moreira SoaresSmith PhD Candidate

Nyla Obaid

York University PhD Candidate

Tandy Thomas

Assistant Professor of Marketing, Smith School of Business



